



HP OpenView Customer Views for NNM

HP OpenView Customer Views 1.4 for NNM (compatible with NNM 6.4)

NOTES:

- All products are bundled with one-year standard support.
- All Prices are before North Carolina discount of 22%.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt #	Price
• HP OV CV 1.4 100 Cust. Windows 2000/XP Professional LTU	J4518CA		\$5,994
First Year of System Support Options		0S2	\$999
First Year of System Support Options		0S3	\$999
First Year of System Support Options		0S6	\$250
Three Years of System Support Options		3Y2	\$1,998
Three Years of System Support Options		3Y3	\$1,998
Three Years of System Support Options		3Y6	\$2,747
• HP OV CV 1.4 Unlimited Windows 2000/XP Professional LTU	J4519CA		\$19,194
First Year of System Support Options		0S2	\$3,199
First Year of System Support Options		0S3	\$3,199
First Year of System Support Options		0S6	\$800
Three Years of System Support Options		3Y2	\$6,398
Three Years of System Support Options		3Y3	\$6,398
Three Years of System Support Options		3Y6	\$8,797
• HP OV CV 1.4 200 Mgd Cust Bank Windows 2000/XP Professional LTU	J4520CA		\$3,594
First Year of System Support Options		0S2	\$599
First Year of System Support Options		0S3	\$599
First Year of System Support Options		0S6	\$150
Three Years of System Support Options		3Y2	\$1,198
Three Years of System Support Options		3Y3	\$1,198
Three Years of System Support Options		3Y6	\$1,647
• HP OV CV 1.4 Upgrade Windows 2000/XP Professional LTU	J4521CA		\$15,594
First Year of System Support Options		0S2	\$2,599
First Year of System Support Options		0S3	\$2,599
First Year of System Support Options		0S6	\$650
Three Years of System Support Options		3Y2	\$5,198
Three Years of System Support Options		3Y3	\$5,198
Three Years of System Support Options		3Y6	\$7,147
• HP OV CV 1.4 100 Cust. HP-UX LTU	J4522CA		\$5,994
First Year of System Support Options		0S2	\$999
First Year of System Support Options		0S3	\$999
First Year of System Support Options		0S6	\$250
Three Years of System Support Options		3Y2	\$1,998
Three Years of System Support Options		3Y3	\$1,998
Three Years of System Support Options		3Y6	\$2,747
• HP OV CV 1.4 Unlimited HP-UX LTU	J4523CA		\$19,194



Description	Product #	Opt #	Price
First Year of System Support Options		0S2	\$3,199
First Year of System Support Options		0S3	\$3,199
First Year of System Support Options		0S6	\$800
Three Years of System Support Options		3Y2	\$6,398
Three Years of System Support Options		3Y3	\$6,398
Three Years of System Support Options		3Y6	\$8,797
• HP OV CV 1.4 200 Mgd Cust Bank HP-UX LTU	J4524CA		\$3,594
First Year of System Support Options		0S2	\$599
First Year of System Support Options		0S3	\$599
First Year of System Support Options		0S6	\$150
Three Years of System Support Options		3Y2	\$1,198
Three Years of System Support Options		3Y3	\$1,198
Three Years of System Support Options		3Y6	\$1,647
• HP OV CV 1.4 Upgrade HP-UX LTU	J4525CA		\$15,594
First Year of System Support Options		0S2	\$2,599
First Year of System Support Options		0S3	\$2,599
First Year of System Support Options		0S6	\$650
Three Years of System Support Options		3Y2	\$5,198
Three Years of System Support Options		3Y3	\$5,198
Three Years of System Support Options		3Y6	\$7,147
• HP OV CV 1.4 100 Cust. Solaris LTU	J4526CA		\$5,994
First Year of System Support Options		0S2	\$999
First Year of System Support Options		0S3	\$999
First Year of System Support Options		0S6	\$250
Three Years of System Support Options		3Y2	\$1,998
Three Years of System Support Options		3Y3	\$1,998
Three Years of System Support Options		3Y6	\$2,747
• HP OV CV 1.4 Unlimited Solaris LTU	J4527CA		\$19,194
First Year of System Support Options		0S2	\$3,199
First Year of System Support Options		0S3	\$3,199
First Year of System Support Options		0S6	\$800
Three Years of System Support Options		3Y2	\$6,398
Three Years of System Support Options		3Y3	\$6,398
Three Years of System Support Options		3Y6	\$8,797
• HP OV CV 1.4 200 Mgd Cust Bank Solaris LTU	J4528CA		\$3,594
First Year of System Support Options		0S2	\$599
First Year of System Support Options		0S3	\$599
First Year of System Support Options		0S6	\$150
Three Years of System Support Options		3Y2	\$1,198
Three Years of System Support Options		3Y3	\$1,198
Three Years of System Support Options		3Y6	\$1,647
• HP OV CV 1.4 Upgrade Solaris LTU	J4529CA		\$15,594
First Year of System Support Options		0S2	\$2,599
First Year of System Support Options		0S3	\$2,599
First Year of System Support Options		0S6	\$650
Three Years of System Support Options		3Y2	\$5,198
Three Years of System Support Options		3Y3	\$5,198
Three Years of System Support Options		3Y6	\$7,147

Note: The prices listed are for quantities between 1 and 999,999 unless otherwise indicated.



HP OpenView Customer Views 1.2 for NNM (compatible with NNM 6.2)

NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software in the July timeframe. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit: Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>
Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt.#	Price
• Customer Views 1.2 100 Customers NT/2000 LTU	J4518AA		\$5,994
First Year of System Support Option.		0S6	\$250
Three Years of System Support Option		3Y2	\$1,998
Three Years of System Support Option		3Y3	\$1,998
Three Years of System Support Option		3Y6	\$2,748
• Customer Views 1.2 Unrestricted for NT/2000 LTU	J4519AA		\$19,194
First Year of System Support Option.		0S6	\$800
Three Years of System Support Option		3Y2	\$6,398
Three Years of System Support Option		3Y3	\$6,398
Three Years of System Support Option		3Y6	\$8,798
• Customer Views 200 Additional Managed Customers Bank NT/2000 LTU	J4520AB		\$3,594
First Year of System Support Option.		0S6	\$150
Three Years of System Support Option		3Y2	\$1,198
Three Years of System Support Option		3Y3	\$1,198
Three Years of System Support Option		3Y6	\$1,648
• Customers Views 1.2 Upgrade 100 to Unrestricted NT/2000 LTU	J4521AB		\$15,594
First Year of System Support Option.		0S6	\$650
Three Years of System Support Option		3Y2	\$5,198
Three Years of System Support Option		3Y3	\$5,198
Three Years of System Support Option		3Y6	\$7,148
• Customer Views 1.2 100 Customers HP-UX LTU	J4522AA		\$5,994
First Year of System Support Option.		0S6	\$250
Critical System Support		0T1	\$250
Crit. System Support w/Impl Assistance		0T2	\$250
Critical Systems Support		0V1	\$250
Crit. Syst. Support w/add Maint.		0V2	\$250
Three Years of System Support Option		3Y2	\$1,998
Three Years of System Support Option		3Y3	\$1,998
Three Years of System Support Option		3Y6	\$2,748
• Customer Views 1.2 Unrestricted for HP-UX LTU	J4523AA		\$19,194
First Year of System Support Option.		0S6	\$800
Critical System Support		0T1	\$800
Crit. System Support w/Impl Assistance		0T2	\$800
Critical Systems Support		0V1	\$800
Crit. Syst. Support w/add Maint.		0V2	\$800
Three Years of System Support Option		3Y2	\$6,398
Three Years of System Support Option		3Y3	\$6,398
Three Years of System Support Option		3Y6	\$8,798
• Customer Views 1.2 200 Additional Managed Customers Bank HP-UX LTU	J4524AB		\$3,594
First Year of System Support Option.		0S6	\$150
Critical System Support		0T1	\$150
Crit. System Support w/Impl Assistance		0T2	\$150



Description	Product #	Opt.#	Price
Critical Systems Support		0V1	\$150
Crit. Syst. Support w/add Maint.		0V2	\$150
Three Years of System Support Option		3Y2	\$1,198
Three Years of System Support Option		3Y3	\$1,198
Three Years of System Support Option		3Y6	\$1,648
• Customers Views 1.2 Upgrade 100 to Unrestricted HP-UX LTU	J4525AB		\$15,594
First Year of System Support Option.		0S6	\$650
Critical System Support		0T1	\$650
Crit. System Support w/Impl Assistance		0T2	\$650
Critical Systems Support		0V1	\$650
Crit. Syst. Support w/add Maint.		0V2	\$650
Three Years of System Support Option		3Y2	\$5,198
Three Years of System Support Option		3Y3	\$5,198
Three Years of System Support Option		3Y6	\$7,148
• Customer Views 1.2 100 Customers Solaris LTU	J4526AA		\$5,994
First Year of System Support Option.		0S6	\$250
Three Years of System Support Option		3Y2	\$1,198
Three Years of System Support Option		3Y3	\$1,198
Three Years of System Support Option		3Y6	\$2,747
• Customer Views 1.2 Unrestricted for Solaris LTU	J4527AA		\$19,194
First Year of System Support Option.		0S6	\$800
Three Years of System Support Option		3Y2	\$6,398
Three Years of System Support Option		3Y3	\$6,398
Three Years of System Support Option		3Y6	\$8,798
• Customer Views 1.2 200 Additional Managed Customers Bank Solaris LTU	J4528AB		\$3,594
First Year of System Support Option.		0S6	\$150
Three Years of System Support Option		3Y2	\$1,648
Three Years of System Support Option		3Y3	\$1,648
Three Years of System Support Option		3Y6	\$1,648
• Customers Views 1.2 Upgrade 100 to Unrestricted Solaris LTU	J4529AB		\$15,594
First Year of System Support Option.		0S6	\$650
Three Years of System Support Option		3Y2	\$5,198
Three Years of System Support Option		3Y3	\$5,198
Three Years of System Support Option		3Y6	\$7,148

Note: The prices listed are for quantities between 1 and 999,999 unless otherwise indicated.

HP OpenView Database Pak 2000 HP-UX

NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt. #	Price
• OV Database Pak 2000 Tier 1 Server (1-49)	B7321AA		\$4,714
50-199			\$4,314



Description	Product #	Opt. #	Price
200 +			\$3,914
Upgrade Credit GlancePlus Pak, Performance or GlancePlus Pak, Tier 1 LTU		GM1	(\$2,800)
• OV Database Pak 2000 Tier 2 Server (1-49)	B7322AA		\$10,502
50-199			\$9,612
200 +			\$8,722
Upgrade Credit GlancePlus, Performance or GlancePlus Pak, Tier 2 LTU		GM2	(\$4,000)
• OV Database Pak 2000 Tier 3 Server (1-49)	B7323AA		\$26,550
50-199			\$24,300
200 +			\$22,050
Upgrade Credit GlancePlus, Performance or GlancePlus Pak, Tier 3 LTU		GM3	(\$7,000)
• OV Database Pak 2000, Media/Manual	B7324AA		\$100
HP-UX Version 10.20		APZ	\$0
Ordering option for HP-UX 11.0		UM4	\$0

Note: The prices listed are for quantities between 1 and 999,999 unless otherwise indicated.

* Includes management of Oracle, Informix and Sybase databases

HP OpenView Developer Support

NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Descriptions	Product #	Opt. #	Price
• Partner Care Extended for hp OpenView, 5-incidents pack	U2461AA	005	\$5,000
• Partner Care Extended for hp OpenView, 12-incidents pack	U2461AA	012	\$10,000
• Partner Care Extended for hp OpenView, 25-incidents pack	U2461AA	025	\$20,000

Note: The prices listed are for quantities between 1 and 999,999 unless otherwise indicated.

HP OpenView Dynamic Netvalue Analyzer 2.1 (DNA)

NOTES:

- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

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Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt #	Price
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Description	Product #	Opt #	Price
• HP OpenView Dynamic Netvalue Analyzer 2.1	J5352BA		\$450,000
8x5 telephone support – 1 st year		OS2	\$75,000
8x5 telephone support – 1 st year		OS3	\$75,000
24x7 telephone support – 1 st year		OS6	\$93,700
24x7 telephone support – 1 st year		3Y2	\$225,000
8x5 telephone support – 1 st 3 years		3Y3	\$225,000
24x7 support uplift – 1 st 3 years		3Y6	\$281,250
• HP OpenView Dynamic Netvalue Analyzer 2.1 CD-ROM Media	J5353BA		\$145
8x5 telephone support – 1 st year		OS2	\$0
8x5 telephone support – 1 st year		OS3	\$0
24x7 telephone support – 1 st year		OS6	\$0
24x7 telephone support – 1 st year		3Y2	\$0
8x5 telephone support – 1 st 3 years		3Y3	\$0
24x7 support uplift – 1 st 3 years		3Y6	\$0

HP OpenView Event Correlation Services (ECS)

NOTES:

- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

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Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt #	Price
• ECS Designer V3.0 License-to-Use on HP 9000 Series 700/800, Sun or NT	J1091CB		\$25,000
First Year of System Support Option		OS2	\$ 3,750
First Year of System Support Option		OS3	\$ 3,750
First Year of System Support Option		OS6	\$ 3,750
• ECS V3.0 CD-ROM Media for HP-UX on HP 9000 Series 700/800	J1093CA		\$25
3 Years of System Support Option		3Y0	\$62
3 Years of System Support Option		3Y2	\$62
3 Years of System Support Option		3Y3	\$62
3 Years of System Support Option		3Y5	\$62
3 Years of System Support Option		3Y6	\$62
• ECS V3.0 CD-ROM Media for Solaris	J1094CA		\$25
3 Years of System Support Option		3Y0	\$62
3 Years of System Support Option		3Y2	\$62
3 Years of System Support Option		3Y3	\$62
3 Years of System Support Option		3Y5	\$62
3 Years of System Support Option		3Y6	\$62
• ECS V3.0 CD-ROM Media for NT	J1113CA		\$25
3 Years of System Support Option		3Y0	\$62
3 Years of System Support Option		3Y2	\$62
3 Years of System Support Option		3Y3	\$62
3 Years of System Support Option		3Y5	\$62
3 Years of System Support Option		3Y6	\$62



Description	Product #	Opt #	Price
• ECS Developer's V3.0 Manuals for HP 9000 Series 700/800, Sun and NT	J1095CA		\$300
First Year of System Support Option		0S0	\$204
First Year of System Support Option		0S1	\$204
First Year of System Support Option		0S5	\$204

HP OpenView Event Correlation Services (ECS)

NOTES:

- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt #	Price
• ECS Designer V3.0 License-to-Use on HP 9000 Series 700/800, Sun or NT - Upgrade	J1387CB		\$12,500
First Year of System Support Option		0S2	\$6,744
First Year of System Support Option		0S3	\$6,744
First Year of System Support Option		0S6	\$6,744
3 Years of System Support Option		3Y2	\$20,232
3 Years of System Support Option		3Y3	\$20,232
3 Years of System Support Option		3Y6	\$20,232
• ECS Designer V3.1 License-to-Use on HP-UX, Solaris and NT	J1091DB		\$25,000
First Year of System Support Option		0S2	\$ 3,750
First Year of System Support Option		0S3	\$ 3,750
First Year of System Support Option		0S6	\$ 3,750
• ECS V3.1 CD-ROM Media for HP-UX on HP 9000 Series 700/800	J1093DA		\$25
3 Years of System Support Option		3Y0	\$62
3 Years of System Support Option		3Y2	\$62
3 Years of System Support Option		3Y3	\$62
3 Years of System Support Option		3Y5	\$62
3 Years of System Support Option		3Y6	\$62
• ECS V3.1 CD-ROM Media for Solaris	J1094DA		\$25
3 Years of System Support Option		3Y0	\$62
3 Years of System Support Option		3Y2	\$62
3 Years of System Support Option		3Y3	\$62
3 Years of System Support Option		3Y5	\$62
3 Years of System Support Option		3Y6	\$62
• ECS V3.1 CD-ROM Media for NT	J1113DA		\$25
3 Years of System Support Option		3Y0	\$62
3 Years of System Support Option		3Y2	\$62
3 Years of System Support Option		3Y3	\$62
3 Years of System Support Option		3Y5	\$62
3 Years of System Support Option		3Y6	\$62
• ECS Developer's V3.1 Manuals for HP-UX, Solaris and NT	J1095DA		\$300
First Year of System Support Option		0S0	\$204
First Year of System Support Option		0S1	\$204
First Year of System Support Option		0S5	\$204
• ECS Designer V3.0 for NNM and OVO on HP-UX (includes LTU, media and documentation)	J1264AA		\$25,000



Description	Product #	Opt #	Price
First Year of System Support Option		0S0	\$ 2,500
First Year of System Support Option		0S1	\$ 2,500
First Year of System Support Option		0S5	\$ 2,500
Three Year of System Support Option		3Y0	\$ 7,500
Three Year of System Support Option		3Y1	\$ 7,500
Three Year of System Support Option		3Y5	\$ 7,500
• ECS Designer V3.0 for NNM and OVO on Solaris (includes LTU, media and documentation)	J1265AA		\$25,000
First Year of System Support Option		0S0	\$ 2,500
First Year of System Support Option		0S1	\$ 2,500
First Year of System Support Option		0S5	\$ 2,500
Three Year of System Support Option		3Y0	\$ 7,500
Three Year of System Support Option		3Y1	\$ 7,500
Three Year of System Support Option		3Y5	\$ 7,500
• ECS Designer V3.0 for NNM on NT (includes LTU, media and documentation)	J1266AA		\$25,000
First Year of System Support Option		0S0	\$ 2,500
First Year of System Support Option		0S1	\$ 2,500
First Year of System Support Option		0S5	\$ 2,500
Three Year of System Support Option		3Y0	\$ 7,500
Three Year of System Support Option		3Y1	\$ 7,500
Three Year of System Support Option		3Y5	\$ 7,500
• ECS Designer V3.1 for NNM and OVO on HP-UX (includes LTU, media and documentation)	J1264BA		\$30,000
• ECS Designer V3.1 for NNM and OVO on Solaris (includes LTU, media and documentation)	J1265BA		\$25,000
• ECS Designer V3.1 for NNM on NT (includes LTU, media and documentation)	J1266BA		\$25,000
• OV ECS Designer 3.2 LTU	J1091EA		\$28,000
First Year of System Support Option		0S0	\$ 2,500
First Year of System Support Option		0S1	\$ 2,500
First Year of System Support Option		0S5	\$ 2,500
Three Year of System Support Option		3Y0	\$ 7,500
Three Year of System Support Option		3Y1	\$ 7,500
Three Year of System Support Option		3Y5	\$ 7,500
• OV ECS Designer 3.2 Media	J1093EA		\$295
• OV ECS Designer 3.2 Manual	J1095EA		\$295

HP OpenView GlancePlus and GlancePlus Pak 2000

NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt. #	Price
• HP OV GlancePlus Tier One, LTU	B6121AA		\$1,194



Description	Product #	Opt. #	Price
Telephone Assist System Support-1st Yr.		0S6	\$55
First Year of System Support Option		0T1	\$110
First Year of System Support Option		0T2	\$110
First Year of System Support Option		0V1	
First Year of System Support Option		0V2	
Telephone/Next Day System Support-3 Year		3Y2	\$438
Telephone/4-hr System Support - 3 Year		3Y3	\$438
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr.		3Y6	\$602
• HP OV GlancePlus Tier Two, LTU	B6122AA		\$2,580
Upgrade credit for tier 1 SPUs		0GR	(\$995)
Telephone Assist System Support-1st Yr.		0S6	\$115
First Year of System Support Option		0T1	\$230
First Year of System Support Option		0T2	\$230
First Year of System Support Option		0V1	
First Year of System Support Option		0V2	
Telephone/Next Day System Support-3 Year		3Y2	\$918
Telephone/4-hr System Support - 3 Year		3Y3	\$918
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr.		3Y6	\$1,262
• HP OV GlancePlus Tier Three, LTU	B6123AA		\$9,360
Upgrade credit for tier 2 SPUs		0C8	(\$2,150)
Upgrade credit for tier 1 SPUs		0GR	(\$995)
Telephone Assist System Support-1st Yr.		0S6	\$350
First Year of System Support Option		0T1	\$700
First Year of System Support Option		0T2	\$700
First Year of System Support Option		0V1	
First Year of System Support Option		0V2	
Telephone/Next Day System Support-3 Year		3Y2	\$2,798
Telephone/4-hr System Support - 3 Year		3Y3	\$2,798
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr.		3Y6	\$3,847
• HP OV GlancePlus Tier Four, LTU	B7395AA		\$10,794
Upgrade credit for tier 2 SPUs		0C8	(\$2,150)
Upgrade credit for tier 1 SPUs		0GR	(\$995)
Telephone Assist System Support-1st Yr.		0S6	\$450
First Year of System Support Option		0T1	\$450
First Year of System Support Option		0T2	\$450
First Year of System Support Option		0V1	\$450
First Year of System Support Option		0V2	\$450
Telephone/Next Day System Support-3 Year		3Y2	\$3,598
Telephone/4-hr System Support - 3 Year		3Y3	\$3,598
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr.		3Y6	\$4,947
• HP OV GlancePlus HP9000 Server, Media	B3693AA		\$145
Factory integrated		0D1	\$0
Telephone Assist System Support-1st Yr.		0S6	\$0
First Year of System Support Option		0T1	\$0
First Year of System Support Option		0T2	\$0
First Year of System Support Option		0V1	\$0
First Year of System Support Option		0V2	\$0
Telephone/Next Day System Support-3 Year		3Y2	\$0
Telephone/4-hr System Support - 3 Year		3Y3	\$0
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr		3Y6	\$0
CD-ROM certificate only		AAU	\$0
HP-UX version 10.20		APZ	\$0
HP-UX version 10.30		UM3	\$0
HP-UX version 11.0		UM4	\$0
HP-UX version 11i		UM9	\$0
HP-UX version 11i release 1.5		UME	\$0
• HP OV GlancePlus Sun SPARC, Media	B3695AA		\$145



Description	Product #	Opt. #	Price
GlancePlus Solaris 2.6 version 7 and 8		002	\$0
Telephone Assist System Support-1st Yr.		0S6	\$0
Telephone/Next Day System Support-3 Year		3Y2	\$0
Telephone/4-hr System Support - 3 Year		3Y3	\$0
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr		3Y6	\$0
CD-ROM (disk only)		AAF	\$0
• HP OV GlancePlus IBM, Media	B3697AA		\$145
Version for IBM 4.3.2, 4.3.3 and 5L version 5.1		002	\$0
Telephone Assist System Support-1st Yr.		0S6	\$0
Telephone/Next Day System Support-3 Year		3Y2	\$0
Telephone/4-hr System Support - 3 Year		3Y3	\$0
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr		3Y6	\$0
CD-ROM (disk only)		AAF	\$0
8mm DAT		AJE	\$0
• HP OV GlancePlus for HP9000 Wkstns, LTU	B6120AA		\$960
Telephone Assist System Support-1st Yr.		0S6	\$40
First Year of System Support Option		0T1	\$80
First Year of System Support Option		0T2	\$80
First Year of System Support Option		0V1	
First Year of System Support Option		0V2	
Telephone/Next Day System Support-3 Year		3Y2	\$320
Telephone/4-hr System Support - 3 Year		3Y3	\$320
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr.		3Y6	\$440
• HP OV GlancePlus HP9000 Workstns, Media	B3691AA		\$145
Factory integrated		0D1	\$0
Telephone Assist System Support-1st Yr.		0S6	\$0
First Year of System Support Option		0T1	\$0
First Year of System Support Option		0T2	\$0
First Year of System Support Option		0V1	\$0
First Year of System Support Option		0V2	\$0
Telephone/Next Day System Support-3 Year		3Y2	\$0
Telephone/4-hr System Support - 3 Year		3Y3	\$0
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr		3Y6	\$0
CD-ROM certificate only		AAU	\$0
HP-UX version 10.20		APZ	\$0
Ordering option for HP-UX 11.0		UM4	\$0
HP-UX version 10.30		UM3	\$0
HP-UX version 11.0		UM4	\$0
HP-UX version 11i		UM9	\$0
HP-UX version 11i release 1.5		UME	\$0
• HP OV GlancePlus for Siemens, LTU	B6112AA		\$2,580
First Year of System Support Option.		0S6	\$860
Three Years of System Support Option		3Y2	\$860
Three Years of System Support Option		3Y3	\$860
Three Years of System Support Option		3Y6	\$860
• HP OV GlancePlus for Siemens, Media	B6113AA		\$145
GlancePlus Reliant 5.43		001	\$0
First Year of System Support Option.		0S6	\$0
Three Years of System Support Option		3Y2	\$0
Three Years of System Support Option		3Y3	\$0
Three Years of System Support Option		3Y6	\$0

HP OpenView GlancePlusPak 2000



NOTES:

- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt. #	Price
• OV GlancePlus Pak 2000, LTU Tier 1 Svr.	B6131AA		\$3,594
Telephone Assist System Support-1st Yr.		0S6	\$112
First Year of System Support Option		0T1	\$112
First Year of System Support Option		0T2	\$112
First Year of System Support Option		0V1	\$112
First Year of System Support Option		0V2	\$112
Telephone/Next Day System Support-3 Year		3Y2	\$896
Telephone/4-hr System Support - 3 Year		3Y3	\$896
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr.		3Y6	\$1,232
• OV GlancePlus Pak 2000,LTU Tier 2 Server	B6132AA		\$5,994
Upgrade credit for tier 1 SPUs		0GR	(\$2,350)
Telephone Assist System Support-1st Yr.		0S6	\$203
First Year of System Support Option		0T1	\$203
First Year of System Support Option		0T2	\$203
First Year of System Support Option		0V1	\$203
First Year of System Support Option		0V2	\$203
Telephone/Next Day System Support-3 Year		3Y2	\$1,624
Telephone/4-hr System Support - 3 Year		3Y3	\$1,624
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr.		3Y6	\$2,233
• OV GlancePlus Pak 2000,LTU Tier 3 Server	B6133AA		\$13,542
Upgrade credit for tier 2 SPUs		0C8	(\$3,990)
Upgrade credit for tier 1 SPUs		0GR	(\$2,350)
Telephone Assist System Support-1st Yr.		0S6	
First Year of System Support Option		0T1	
First Year of System Support Option		0T2	
First Year of System Support Option		0V1	
First Year of System Support Option		0V2	
Telephone/Next Day System Support-3 Year		3Y2	
Telephone/4-hr System Support - 3 Year		3Y3	
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr.		3Y6	
• HP OV GlancePlus Pak 2000, LTU Tier 4 Server	B7396AA		\$17,994
Upgrade credit for tier 2 SPUs		0C8	(\$3,990)
Upgrade credit for tier 1 SPUs		0GR	(\$2,350)
Telephone Assist System Support-1st Yr.		0S6	\$750
First Year of System Support Option		0T1	\$750
First Year of System Support Option		0T2	\$750
First Year of System Support Option		0V1	\$750
First Year of System Support Option		0V2	\$750
Telephone/Next Day System Support-3 Year		3Y2	\$5,998
Telephone/4-hr System Support - 3 Year		3Y3	\$5,998
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr.		3Y6	\$8,247
• OV Glance+Pak 2000 for HP9000 Wkstns Media/Manual	B3699AA		\$145
Add manual set		0B1	\$150
Factory integrated		0D1	\$0



Description	Product #	Opt. #	Price
Telephone Assist System Support-1st Yr.		0S6	\$0
First Year of System Support Option		0T1	\$0
First Year of System Support Option		0T2	\$0
First Year of System Support Option		0V1	\$0
First Year of System Support Option		0V2	\$0
Telephone/Next Day System Support-3 Year		3Y2	\$0
Telephone/4-hr System Support - 3 Year		3Y3	\$0
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr		3Y6	\$0
CD-ROM certificate and manual set only		AAU	\$0
HP-UX version 10.20		APZ	\$0
HP-UX version 10.30		UM3	\$0
HP-UX version 11.0		UM4	\$0
HP-UX 11i release 1.5		UME	\$0
• OV Glance+Pak 2000 for HP9000 Servers Media/Manual	B3701AA		\$145
Add manual set		0B1	\$150
Factory integrated		0D1	\$0
Telephone Assist System Support-1st Yr.		0S6	\$0
First Year of System Support Option		0T1	\$0
First Year of System Support Option		0T2	\$0
First Year of System Support Option		0V1	\$0
First Year of System Support Option		0V2	\$0
Three Years of System Support Option		3Y2	\$0
Three Years of System Support Option		3Y3	\$0
Three Years of System Support Option		3Y6	\$0
CD-ROM certificate and manual set only		AAU	\$0
HP-UX version 10.20		APZ	\$0
HP-UX version 10.30		UM3	\$0
HP-UX version 11.0		UM4	\$0
HP-UX 11i release 1.5		UME	\$0
• HP OV GlancePlus Pak 2000 Sun, Media/Manual	B3703AA		\$145
GlancePlus Pak Solaris 2.6, version 7 and 8 LTU		002	\$0
Add manual set		0B1	\$100
Telephone Assist System Support-1st Yr.		0S6	\$0
Telephone/Next Day System Support-3 Year		3Y2	\$0
Telephone/4-hr System Support - 3 Year		3Y3	\$0
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr		3Y6	\$0
CD-ROM disk and manual set (disk only)		AAF	\$195
• HP OV GlancePlus Pak 2000 IBM, Media/Manual	B3705AA		\$0
Version for AIX 4.3.2, 4.3.3 and 5L version 5.1		002	\$0
Add manual set		0B1	\$100
Telephone Assist System Support-1st Yr.		0S6	\$0
Telephone/Next Day System Support-3 Year		3Y2	\$0
Telephone/4-hr System Support - 3 Year		3Y3	\$0
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr		3Y6	\$0
CD-ROM disk and manual set (disk only)		AAF	\$0
8mm DAT		AJE	\$0
• OV GlancePlus Pak 2000 LTU,HP9000 Wkstns	B6130AA		\$2,352
Telephone Assist System Support-1st Yr.		0S6	\$39
First Year of System Support Option		0T1	\$39
First Year of System Support Option		0T2	\$39
First Year of System Support Option		0V1	\$39
First Year of System Support Option		0V2	\$39
Telephone/Next Day System Support-3 Year		3Y2	\$314
Telephone/4-hr System Support - 3 Year		3Y3	\$314
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr.		3Y6	\$431
• OV Glance+Pak 2000 for HP9000 Wkstns Media/Manual	B3699AA		\$145
Add manual set		0B1	\$150



Description	Product #	Opt. #	Price
Factory integrated		0D1	\$0
Telephone Assist System Support-1st Yr.		0S6	\$0
First Year of System Support Option		0T1	\$0
First Year of System Support Option		0T2	\$0
First Year of System Support Option		0V1	\$0
First Year of System Support Option		0V2	\$0
Telephone/Next Day System Support-3 Year		3Y2	\$0
Telephone/4-hr System Support - 3 Year		3Y3	\$0
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr		3Y6	\$0
CD-ROM certificate and manual set		AAU	\$0
HP-UX version 10.20		APZ	\$0
HP-UX version 10.30		UM3	\$0
HP-UX version 11.0		UM4	\$0
HP-UX version 11i		UM9	\$0
HP-UX version 11i release 1.5		UME	\$0
• HP OV GlancePlus Pak 2000 for Siemens, LTU	B6114AA		\$4,788
First Year of System Support Option.		0S6	\$798
First Year of System Support Option		0T1	\$798
First Year of System Support Option		0T2	\$798
First Year of System Support Option		0V1	\$798
First Year of System Support Option		0V2	\$798
Three Years of System Support Option		3Y2	\$2,394
Three Years of System Support Option		3AA	\$2,394
Three Years of System Support Option		3Y6	\$2,394
• GlancePlus Pak 2000 for Siemens, Media/Manual	B6115AA		\$145
GlancePlus Pak Rel 5.43		001	\$0
First Year of System Support Option.		0S6	\$0
First Year of System Support Option		0T1	\$0
First Year of System Support Option		0T2	\$0
First Year of System Support Option		0V1	\$0
First Year of System Support Option		0V2	\$0
Three Years of System Support Option		3Y2	\$0
Three Years of System Support Option		3Y3	\$0
Three Years of System Support Option		3Y6	\$0
• OV GlancePlus Pak 2000 LTU,HP9000 Wkstns	B6130AA		\$2,352
Telephone Assist System Support-1st Yr.		0S6	\$39
First Year of System Support Option		0T1	\$39
First Year of System Support Option		0T2	\$39
First Year of System Support Option		0V1	\$39
First Year of System Support Option		0V2	\$39
Telephone/Next Day System Support-3 Year		3Y2	\$314
Telephone/4-hr System Support - 3 Year		3Y3	\$314
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr.		3Y6	\$431

Note: The prices listed are for quantities between 1 and 999,999 unless otherwise indicated.

HP OpenView Internet Services 4.5

NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer



Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt. #	Price
• HP OV Internet Services LTU	J4512AA		\$8,796
First Year of System Support Option (24 × 365)		OS6	\$440
Three Years of System Support Option		3Y2	\$3,518
Three Years of System Support Option		3Y3	\$3,518
Three Years of System Support Option (24 × 365)		3Y6	\$4,838
• HP OV Internet Services 5 Target Pack LTU	J4513AA		\$1,436
First Year of System Support Option (24 × 365)		OS6	\$72
Three Years of System Support Option		3Y2	\$574
Three Years of System Support Option		3Y3	\$574
Three Years of System Support Option (24 × 365)		3Y6	\$790
• HP OV Internet Services 25 Target Pack LTU	J4515AA		\$7,196
First Year of System Support Option (24 × 365)		OS6	\$360
Three Years of System Support Option		3Y2	\$2,878
Three Years of System Support Option		3Y3	\$2,878
Three Years of System Support Option (24 × 365)		3Y6	\$3,958
• HP OV Internet Services 250 Target Pack LTU	J4516AA		\$43,196
First Year of System Support Option (24 × 365)		OS2	\$2,160
Three Years of System Support Option		3Y2	\$17,278
Three Years of System Support Option		3Y3	\$17,278
Three Years of System Support Option (24 × 365)		3Y6	\$23,758
• HP OV Internet Services 4.5 Media	J4510AA		\$145
• HP OV Internet Services 4.5 Manual	J4511AA		\$145
• HP Partner Care Extended Support (for custom probes)	U2461AA		\$5,000+**
** varies on number of incidents purchased			

*Does not include Japanese product names

HP OpenView Internet Usage Manager (IUM)

NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt #	Price
• HP OpenView Internet Usage Manager 4.1 Host Machine LTU	J5336BA		\$1,200
8x5 telephone support – 1 st year		OS2	\$200
8x5 telephone support – 1 st year		OS3	\$200
24x7 telephone support – 1 st year		OS6	\$250



Description	Product #	Opt #	Price
8x5 telephone support – 1 st 3 years		3Y2	\$600
8x5 telephone support – 1 st 3 years		3Y3	\$600
24x7 support uplift – 1 st 3 years		3Y6	\$750
• HP OpenView Internet Usage Manager 4.1 General Purpose Collector LTU	J5337BA		\$20,400
8x5 telephone support – 1 st year		OS2	\$3,400
8x5 telephone support – 1 st year		OS3	\$3,400
24x7 telephone support – 1 st year		OS6	\$4,250
8x5 telephone support – 1 st 3 years		3Y2	\$10,200
8x5 telephone support – 1 st 3 years		3Y3	\$10,200
24x7 support uplift – 1 st 3 years		3Y6	\$12,750
• HP OpenView Internet Usage Manager 4.1 SNMP Multi-device Collector LTU	J5338BA		\$15,000
8x5 telephone support – 1 st year		OS2	\$2,500
8x5 telephone support – 1 st year		OS3	\$2,500
24x7 telephone support – 1 st year		OS6	\$3,125
8x5 telephone support – 1 st 3 years		3Y2	\$7,500
8x5 telephone support – 1 st 3 years		3Y3	\$7,500
24x7 support uplift – 1 st 3 years		3Y6	\$9,375
• HP OpenView IUM 4.1 Policy-Based SNMP Collector LTU	T2444AA		Quote only
8x5 telephone support – 1 st year		OS2	Quote only
8x5 telephone support – 1 st year		OS3	Quote only
24x7 telephone support – 1 st year		OS6	Quote only
24x7 telephone support – 1 st year		3Y2	Quote only
8x5 telephone support – 1 st 3 years		3Y3	Quote only
• HP OpenView IUM 4.1 RKS Collector LTU	T2445AA		
8x5 telephone support – 1 st year		OS2	Quote only
8x5 telephone support – 1 st year		OS3	Quote only
24x7 telephone support – 1 st year		OS6	Quote only
24x7 telephone support – 1 st year		3Y2	Quote only
8x5 telephone support – 1 st 3 years		3Y3	Quote only
• HP OpenView IUM 4.1 Circuit Switched Collector LTU	T2446AA		
8x5 telephone support – 1 st year		OS2	Quote only
8x5 telephone support – 1 st year		OS3	Quote only
24x7 telephone support – 1 st year		OS6	Quote only
24x7 telephone support – 1 st year		3Y2	Quote only
8x5 telephone support – 1 st 3 years		3Y3	Quote only
• HP OpenView IUM 4.1 GPRS/3G Collector LTU	J5343BA		\$48,000
8x5 telephone support – 1 st year		OS2	\$8,000
8x5 telephone support – 1 st year		OS3	\$8,000
24x7 telephone support – 1 st year		OS6	\$10,000
24x7 telephone support – 1 st year		3Y2	\$24,000
8x5 telephone support – 1 st 3 years		3Y3	\$24,000
• HP OpenView IUM 4.1 CDMA Collector LTU	J5346BA		\$48,000
8x5 telephone support – 1 st year		OS2	\$8,000
8x5 telephone support – 1 st year		OS3	\$8,000
24x7 telephone support – 1 st year		OS6	\$10,000
24x7 telephone support – 1 st year		3Y2	\$24,000
8x5 telephone support – 1 st 3 years		3Y3	\$24,000
24x7 support uplift – 1 st 3 years		3Y6	\$30,000
• HP OpenView IUM 4.1 Prepaid Data Collector LTU	J5349BA		\$48,000
8x5 telephone support – 1 st year		OS2	\$8,000
8x5 telephone support – 1 st year		OS3	\$8,000
24x7 telephone support – 1 st year		OS6	\$10,000
24x7 telephone support – 1 st year		3Y2	\$24,000
8x5 telephone support – 1 st 3 years		3Y3	\$24,000
24x7 support uplift – 1 st 3 years		3Y6	\$30,000
• HP OpenView Internet Usage Manager 4.1 CD-ROM Media	J5340BA		\$145



Description	Product #	Opt #	Price
8x5 telephone support – 1 st year		OS2	\$0
8x5 telephone support – 1 st year		OS3	\$0
24x7 telephone support – 1 st year		OS6	\$0
24x7 telephone support – 1 st year		3Y2	\$0
8x5 telephone support – 1 st 3 years		3Y3	\$0
24x7 support uplift – 1 st 3 years		3Y6	\$0
• HP OpenView IUM Site License	J5355AA		Quote Only
8x5 telephone support – 1 st year		OS2	Quote Only
8x5 telephone support – 1 st year		OS3	Quote Only
24x7 telephone support – 1 st year		OS6	Quote Only
24x7 telephone support – 1 st year		3Y2	Quote Only
8x5 telephone support – 1 st 3 years		3Y3	Quote Only
24x7 support uplift – 1 st 3 years		3Y6	Quote Only

HP OpenView Network Node Manager

NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:
 Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>
 Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

HP OpenView Network Node Manager 6.4 for Windows 2000/XP Professional

Description	Product #	Opt #	Price
• HP OV NNM 250 Node Increment 6.4 for Windows 2000/XP Professional LTU	J1242AB		\$2,394
First Year of System Support Options		OS6	\$100
Three Years of System Support Options		3Y2	\$798
Three Years of System Support Options		3Y3	\$798
Three Years of System Support Options		3Y6	\$1,098
• HP OV Upgrade NNM 250 Node Increment 6.4 for Windows 2000/XP Professional LTU	J1242UB		\$998
• HP OV Upgrade NNM 250 to 6.4 Windows 2000/XP Professional LTU	J5314BA		\$2,998
First Year of System Support Options		OS2	\$500
First Year of System Support Options		OS3	\$500
First Year of System Support Options		OS6	\$125
Three Years of System Support Options		3Y2	\$999
Three Years of System Support Options		3Y3	\$999
Three Years of System Support Options		3Y6	\$1,374
• HP OV Upgrade NNM 250 to 6.4 Windows 2000/XP Professional Japan LTU	J5314BJ		\$2,998
First Year of System Support Options		OS2	\$500
First Year of System Support Options		OS3	\$500
First Year of System Support Options		OS6	\$125
Three Years of System Support Options		3Y2	\$999
Three Years of System Support Options		3Y3	\$999
Three Years of System Support Options		3Y6	\$1,374
• HP OV NNM Enterprise 6.4 for Windows 2000/XP Professional LTU	J5321BA		\$20,394



Description	Product #	Opt #	Price
First Year of System Support Options		0S2	\$3,399
First Year of System Support Options		0S3	\$3,399
First Year of System Support Options		0S6	\$850
Three Years of System Support Options		3Y2	\$6,780
Three Years of System Support Options		3Y3	\$6,780
Three Years of System Support Options		3Y6	\$9,347
• HP OV NNM Enterprise 6.4 for Windows 2000/XP Professional Japan LTU	J5321BJ		\$20,394
First Year of System Support Options		0S2	\$3,399
First Year of System Support Options		0S3	\$3,399
First Year of System Support Options		0S6	\$850
Three Years of System Support Options		3Y2	\$6,780
Three Years of System Support Options		3Y3	\$6,780
Three Years of System Support Options		3Y6	\$9,347
• HP OV NNM 250 6.4 for Windows 2000/XP Professional LTU	J5322BA		\$5,994
First Year of System Support Options		0S2	\$999
First Year of System Support Options		0S3	\$999
First Year of System Support Options		0S6	\$250
Three Years of System Support Options		3Y2	\$1,998
Three Years of System Support Options		3Y3	\$1,998
Three Years of System Support Options		3Y6	\$2,747
• HP OV NNM 250 6.4 for Windows 2000/XP Professional Japan LTU	J5322BJ		\$5,994
First Year of System Support Options		0S2	\$999
First Year of System Support Options		0S3	\$999
First Year of System Support Options		0S6	\$250
Three Years of System Support Options		3Y2	\$1,998
Three Years of System Support Options		3Y3	\$1,998
Three Years of System Support Options		3Y6	\$2,747
• HP OV Upgrade NNM Enterprise to 6.4 Windows 2000/XP Professional LTU	J5326BA		\$5,994
First Year of System Support Options		0S2	\$999
First Year of System Support Options		0S3	\$999
First Year of System Support Options		0S6	\$250
Three Years of System Support Options		3Y2	\$1,998
Three Years of System Support Options		3Y3	\$1,998
Three Years of System Support Options		3Y6	\$2,747
• HP OV Upgrade NNM Enterprise to 6.4 Windows 2000/XP Professional Japan LTU	J5326BJ		\$5,994
First Year of System Support Options		0S2	\$999
First Year of System Support Options		0S3	\$999
First Year of System Support Options		0S6	\$250
Three Years of System Support Options		3Y2	\$1,998
Three Years of System Support Options		3Y3	\$1,998
Three Years of System Support Options		3Y6	\$2,747
• Upgrade OV NNM 250 6.x to NNM Enterprise 6.4 Windows 2000/XP Professional LTU	J5398BA		\$14,400
First Year of System Support Options		0S2	\$2,400
First Year of System Support Options		0S3	\$2,400
First Year of System Support Options		0S6	\$600
Three Years of System Support Options		3Y2	\$4,800
Three Years of System Support Options		3Y3	\$4,800
Three Years of System Support Options		3Y6	\$6,600
• Upgrade OV NNM 250 6.x to NNM Enterprise 6.4 Windows 2000/XP Professional Japan LTU	J5398BJ		\$14,400
First Year of System Support Options		0S2	\$2,400
First Year of System Support Options		0S3	\$2,400
First Year of System Support Options		0S6	\$600
Three Years of System Support Options		3Y2	\$4,800
Three Years of System Support Options		3Y3	\$4,800
Three Years of System Support Options		3Y6	\$6,600



Description	Product #	Opt #	Price
• HP OV NNM 6.4 Manuals HP-UX, Solaris, & Windows	J5323BA		\$295
First Year of System Support Options		0S2	0
First Year of System Support Options		0S3	0
First Year of System Support Options		0S6	0
Three Years of System Support Options		3Y2	0
Three Years of System Support Options		3Y3	0
Three Years of System Support Options		3Y6	0
• HP OV NNM 6.4 Manuals HP-UX, Solaris, & Windows Japan	J5323BJ		\$295
First Year of System Support Options		0S2	0
First Year of System Support Options		0S3	0
First Year of System Support Options		0S6	0
Three Years of System Support Options		3Y2	0
Three Years of System Support Options		3Y3	0
Three Years of System Support Options		3Y6	0
• HP OV NNM 6.4 & NNM ET 2.0 Media product	J5324BA		\$145
First Year of System Support Options		0S2	0
First Year of System Support Options		0S3	0
First Year of System Support Options		0S6	0
Three Years of System Support Options		3Y2	0
Three Years of System Support Options		3Y3	0
Three Years of System Support Options		3Y6	0

Note: The prices listed are for quantities between 1 and 999,999 unless otherwise indicated.

HP OpenView Network Node Manager 6.4 for HP-UX

Description	Product #	Opt #	Price
• HP OV NNM 250 Node Increment 6.4 HP-UX LTU	J1249AB		\$2,394
First Year of System Support Option		0S6	\$100
Critical System Support		OT1	\$100
Crit. System Support w/Impl Assistance		OT2	\$100
Critical Systems Support for SAP R/3		OV1	\$100
Crit. Syst. Support for SAP R/3 w/add Maint.		OV2	\$100
Three Years of System Support Options		3Y2	\$798
Three Years of System Support Options		3Y3	\$798
Three Years of System Support Options		3Y6	\$1,098
• HP OV Upgrade 250 Node Increment to 6.4 HP-UX LTU	J1253AB		\$1,399
First Year of System Support Option		0S6	\$100
Critical System Support		OT1	\$100
Crit. System Support w/Impl Assistance		OT2	\$100
Critical Systems Support for SAP R/3		OV1	\$100
Crit. Syst. Support for SAP R/3 w/add Maint.		OV2	\$100
Three Years of System Support Options		3Y2	\$798
Three Years of System Support Options		3Y3	\$798
Three Years of System Support Options		3Y6	\$1,098
• HP OV NNM Enterprise 6.4 for HP-UX LTU	J5315BA		\$20,394
First Year of System Support Options		0S2	\$3,399
First Year of System Support Options		0S3	\$3,399
First Year of System Support Options		0S6	\$850
Three Years of System Support Options		3Y2	\$6,798
Three Years of System Support Options		3Y3	\$6,798
Three Years of System Support Options		3Y6	\$9,347
• HP OV NNM Enterprise 6.4 for HP-UX Japan LTU	J5315BJ		\$20,394
First Year of System Support Options		0S2	\$3,399



Description	Product #	Opt #	Price
First Year of System Support Options		0S3	\$3,399
First Year of System Support Options		0S6	\$850
Three Years of System Support Options		3Y2	\$6,798
Three Years of System Support Options		3Y3	\$6,798
Three Years of System Support Options		3Y6	\$9,347
• HP OV NNM 250 6.4 for HP-UX LTU	J5316BA		\$5,994
First Year of System Support Options		0S2	\$999
First Year of System Support Options		0S3	\$999
First Year of System Support Options		0S6	\$250
Three Years of System Support Options		3Y2	\$1,998
Three Years of System Support Options		3Y3	\$1,998
Three Years of System Support Options		3Y6	\$2,747
• HP OV NNM 250 6.4 for HP-UX Japan LTU	J5316BJ		\$5,994
First Year of System Support Options		0S2	\$999
First Year of System Support Options		0S3	\$999
First Year of System Support Options		0S6	\$250
Three Years of System Support Options		3Y2	\$1,998
Three Years of System Support Options		3Y3	\$1,998
Three Years of System Support Options		3Y6	\$2,747
• HP Upgrade NNM 250 6.x to Enterp 6.4 HP-UX LTU	J5328BA		\$14,400
First Year of System Support Options		0S2	\$2,400
First Year of System Support Options		0S3	\$2,400
First Year of System Support Options		0S6	\$600
Three Years of System Support Options		3Y2	\$4,800
Three Years of System Support Options		3Y3	\$4,800
Three Years of System Support Options		3Y6	\$6,600
• HP Upgrade NNM 250 6.x to Enterp 6.4 HP-UX Japan LTU	J5328BJ		\$14,400
First Year of System Support Options		0S2	\$2,400
First Year of System Support Options		0S3	\$2,400
First Year of System Support Options		0S6	\$600
Three Years of System Support Options		3Y2	\$4,800
Three Years of System Support Options		3Y3	\$4,800
Three Years of System Support Options		3Y6	\$6,600
• HP OV Upgrade NNM Enterprise to 6.4 HP-UX LTU	J5329BA		\$10,198
First Year of System Support Options		0S2	\$1,700
First Year of System Support Options		0S3	\$1,700
First Year of System Support Options		0S6	\$425
Three Years of System Support Options		3Y2	\$3,399
Three Years of System Support Options		3Y3	\$3,399
Three Years of System Support Options		3Y6	\$4,674
• HP OV Upgrade NNM Enterprise to 6.4 HP-UX Japan LTU	J5329BJ		\$10,198
First Year of System Support Options		0S2	\$1,700
First Year of System Support Options		0S3	\$1,700
First Year of System Support Options		0S6	\$425
Three Years of System Support Options		3Y2	\$3,399
Three Years of System Support Options		3Y3	\$3,399
Three Years of System Support Options		3Y6	\$4,674
• HP OV Upgrade NNM 250 to 6.4 HP-UX LTU	J5330BA		\$2,998
First Year of System Support Options		0S2	\$500
First Year of System Support Options		0S3	\$500
First Year of System Support Options		0S6	\$125
Three Years of System Support Options		3Y2	\$999
Three Years of System Support Options		3Y3	\$999
Three Years of System Support Options		3Y6	\$1,374
• HP OV Upgrade NNM 250 to 6.4 HP-UX Japan LTU	J5330BJ		\$2,998



Description	Product #	Opt #	Price
First Year of System Support Options		0S2	\$500
First Year of System Support Options		0S3	\$500
First Year of System Support Options		0S6	\$125
Three Years of System Support Options		3Y2	\$999
Three Years of System Support Options		3Y3	\$999
Three Years of System Support Options		3Y6	\$1,374
• HP OV NNM 6.4 Manuals HP-UX, Solaris, & Windows	J5323BA		\$295
First Year of System Support Options		0S2	0
First Year of System Support Options		0S3	0
First Year of System Support Options		0S6	0
Three Years of System Support Options		3Y2	0
Three Years of System Support Options		3Y3	0
Three Years of System Support Options		3Y6	0
• HP OV NNM 6.4 Manuals HP-UX, Solaris, & Windows Japan	J5323BJ		\$295
First Year of System Support Options		0S2	0
First Year of System Support Options		0S3	0
First Year of System Support Options		0S6	0
Three Years of System Support Options		3Y2	0
Three Years of System Support Options		3Y3	0
Three Years of System Support Options		3Y6	0
• HP OV NNM 6.4 & NNM ET 2.0 Media product	J5324BA		\$145
First Year of System Support Options		0S2	0
First Year of System Support Options		0S3	0
First Year of System Support Options		0S6	0
Three Years of System Support Options		3Y2	0
Three Years of System Support Options		3Y3	0
Three Years of System Support Options		3Y6	0

Note: The prices listed are for quantities between 1 and 999,999 unless otherwise indicated.

HP OpenView Network Node Manager 6.4 for Sun Solaris

Description	Product #	Opt #	Price
• HP OV NNM 250 Node Increment 6.4 Solaris LTU	J1256AB		\$2,394
First Year of System Support Options		0S6	\$499
Three Years of System Support Options		3Y2	\$1,197
Three Years of System Support Options		3Y3	\$1,197
Three Years of System Support Options		3Y6	\$1,497
• HP OV Upgrade NNM 250 Node Increment to 6.4 Solaris LTU	J1260AB		\$1,399
First Year of System Support Options		0S6	\$100
Three Years of System Support Options		3Y2	\$798
Three Years of System Support Options		3Y3	\$798
Three Years of System Support Options		3Y6	\$1,098
• HP OV NNM Enterprise 6.4 for Solaris LTU	J5317BA		\$20,394
First Year of System Support Options		0S2	\$3,399
First Year of System Support Options		0S3	\$3,399
First Year of System Support Options		0S6	\$850
Three Years of System Support Options		3Y2	\$6,798
Three Years of System Support Options		3Y3	\$6,798
Three Years of System Support Options		3Y6	\$9,347
• HP OV NNM Enterprise 6.4 for Solaris Japan LTU	J5317BJ		\$20,394
First Year of System Support Options		0S2	\$3,399
First Year of System Support Options		0S3	\$3,399
First Year of System Support Options		0S6	\$850



Description	Product #	Opt #	Price
Three Years of System Support Options		3Y2	\$6,798
Three Years of System Support Options		3Y3	\$6,798
Three Years of System Support Options		3Y6	\$9,347
• HP OV NNM 250 6.4 for Solaris LTU	J5320BA		\$5,994
First Year of System Support Options		0S2	\$999
First Year of System Support Options		0S3	\$999
First Year of System Support Options		0S6	\$250
Three Years of System Support Options		3Y2	\$1,998
Three Years of System Support Options		3Y3	\$1,998
Three Years of System Support Options		3Y6	\$2,747
• HP OV NNM 250 6.4 for Solaris Japan LTU	J5320BJ		\$5,994
First Year of System Support Options		0S2	\$999
First Year of System Support Options		0S3	\$999
First Year of System Support Options		0S6	\$250
Three Years of System Support Options		3Y2	\$1,998
Three Years of System Support Options		3Y3	\$1,998
Three Years of System Support Options		3Y6	\$2,747
• HP OV Upgrade NNM Enterprise to 6.4 Solaris LTU	J5325BA		\$10,198
First Year of System Support Options		0S2	\$1,700
First Year of System Support Options		0S3	\$1,700
First Year of System Support Options		0S6	\$425
Three Years of System Support Options		3Y2	\$3,399
Three Years of System Support Options		3Y3	\$3,399
Three Years of System Support Options		3Y6	\$4,674
• HP OV Upgrade NNM Enterprise to 6.4 Solaris Japan LTU	J5325BJ		\$10,198
First Year of System Support Options		0S2	\$1,700
First Year of System Support Options		0S3	\$1,700
First Year of System Support Options		0S6	\$425
Three Years of System Support Options		3Y2	\$3,399
Three Years of System Support Options		3Y3	\$3,399
Three Years of System Support Options		3Y6	\$4,674
• HP OV Upgrade NNM 250 to 6.4 Solaris LTU	J5327BA		\$2,998
First Year of System Support Options		0S2	\$500
First Year of System Support Options		0S3	\$500
First Year of System Support Options		0S6	\$125
Three Years of System Support Options		3Y2	\$999
Three Years of System Support Options		3Y3	\$999
Three Years of System Support Options		3Y6	\$1,374
• HP OV Upgrade NNM 250 to 6.4 Solaris Japan LTU	J5327BJ		\$2,998
First Year of System Support Options		0S2	\$500
First Year of System Support Options		0S3	\$500
First Year of System Support Options		0S6	\$125
Three Years of System Support Options		3Y2	\$999
Three Years of System Support Options		3Y3	\$999
Three Years of System Support Options		3Y6	\$1,374
• HP Upgrade NNM 250 6.x to Enterprise 6.4 Solaris LTU	J5397BA		\$14,400
First Year of System Support Options		0S2	\$2,400
First Year of System Support Options		0S3	\$2,400
First Year of System Support Options		0S6	\$600
Three Years of System Support Options		3Y2	\$4,800
Three Years of System Support Options		3Y3	\$4,800
Three Years of System Support Options		3Y6	\$6,600
• HP Upgrade NNM 250 6.x to Enterprise 6.4 Solaris Japan LTU	J5397BJ		\$14,400
First Year of System Support Options		0S2	\$2,400
First Year of System Support Options		0S3	\$2,400



Description	Product #	Opt #	Price
First Year of System Support Options		0S6	\$600
Three Years of System Support Options		3Y2	\$4,800
Three Years of System Support Options		3Y3	\$4,800
Three Years of System Support Options		3Y6	\$6,600
• HP OV NNM 6.4 Manuals HP-UX, Solaris, & Windows	J5323BA		\$295
First Year of System Support Options		0S2	0
First Year of System Support Options		0S3	0
First Year of System Support Options		0S6	0
Three Years of System Support Options		3Y2	0
Three Years of System Support Options		3Y3	0
Three Years of System Support Options		3Y6	0
• HP OV NNM 6.4 Manuals HP-UX, Solaris, & Windows Japan	J5323BJ		\$295
First Year of System Support Options		0S2	0
First Year of System Support Options		0S3	0
First Year of System Support Options		0S6	0
Three Years of System Support Options		3Y2	0
Three Years of System Support Options		3Y3	0
Three Years of System Support Options		3Y6	0
• HP OV NNM 6.4 & NNM ET 2.0 Media product	J5324BA		\$145
First Year of System Support Options		0S2	0
First Year of System Support Options		0S3	0
First Year of System Support Options		0S6	0
Three Years of System Support Options		3Y2	0
Three Years of System Support Options		3Y3	0
Three Years of System Support Options		3Y6	0

Note: The prices listed are for quantities between 1 and 999,999 unless otherwise indicated.

HP OpenView Network Node Manager Extended Topology 2.0 for HP-UX and Solaris

Description	Product #	Opt #	Price
• HP OV NNM Extended Topology 250 2.0 HP-UX LTU	J5303CA		\$5,754
First Year of System Support Options		0S2	\$959
First Year of System Support Options		0S3	\$959
First Year of System Support Options		0S6	\$240
Three Years of System Support Options		3Y2	\$1,918
Three Years of System Support Options		3Y3	\$1,918
Three Years of System Support Options		3Y6	\$2,637
• HP NNM Extended Topology 250 Node Increment 2.0 HP-UX LTU	J5304CA		\$2,334
First Year of System Support Options		0S2	\$389
First Year of System Support Options		0S3	\$389
First Year of System Support Options		0S6	\$97
Three Years of System Support Options		3Y2	\$778
Three Years of System Support Options		3Y3	\$778
Three Years of System Support Options		3Y6	\$1,070
• HP OV NNM Extended Topology 250 2.0 Solaris LTU	J5305CA		\$5,754
First Year of System Support Options		0S2	\$959
First Year of System Support Options		0S3	\$959
First Year of System Support Options		0S6	\$240
Three Years of System Support Options		3Y2	\$1,918
Three Years of System Support Options		3Y3	\$1,918
Three Years of System Support Options		3Y6	\$2,637
• HP NNM Extended Topology 250 Node Increment 2.0 Solaris LTU	J5306CA		\$2,334
First Year of System Support Options		0S2	\$389
First Year of System Support Options		0S3	\$389



Description	Product #	Opt #	Price
First Year of System Support Options		0S6	\$97
Three Years of System Support Options		3Y2	\$778
Three Years of System Support Options		3Y3	\$778
Three Years of System Support Options		3Y6	\$1,070

Note: The prices listed are for quantities between 1 and 999,999 unless otherwise indicated.



HP OpenView Network Node Manager 6.2

Description	Product #	Opt. #	Price
• HP OV NNM Enterprise 6.2 for Windows NT/2000 LTU (price includes LTU, media & manuals)	J1240AA		\$20,394
First Year of System Support Option		0S6	\$850
Three Years of System Support Option		3Y2	\$6,798
Three Years of System Support Option		3Y3	\$6,798
Three Years of System Support Option		3Y6	\$9,348
• HP OV NNM 250 6.2 for Windows NT/2000 LTU (price includes LTU, media & manuals)	J1241AA		\$5,994
First Year of System Support Option		0S6	\$250
Three Years of System Support Option		3Y2	\$1,998
Three Years of System Support Option		3Y3	\$1,998
Three Years of System Support Option		3Y6	\$2,748
• HP OV NNM 250 Node Increment 6.x for Windows NT/2000 LTU	J1242AB		\$2,394
First Year of System Support Option		0S6	\$100
Three Years of System Support Option		3Y2	\$798
Three Years of System Support Option		3Y3	\$798
Three Years of System Support Option		3Y6	\$1,098
• HP OV NNM Enterprise 6.2 for HP-UX LTU (price includes media/manuals/LTU)	J1247AA		\$20,394
First Year of System Support Option		0S2	\$3,399
Critical System Support		0T1	\$850
Crit. System Support w/Impl Assistance		0T2	\$850
Critical Systems Support for SAP R/3		0V1	\$850
Crit. Syst. Support for SAP R/3 w/add Maint.		0V2	\$850
Three Years of System Support Option		3Y2	\$6,798
Three Years of System Support Option		3Y3	\$6,798
Three Years of System Support Option		3Y6	\$9,348
• HP OV NNM 250 6.2 for HP-UX LTU (price includes media/manuals/LTU)	J1248AA		\$5,994
First Year of System Support Option		0S6	\$250
Critical System Support		0T1	\$250
Crit. System Support w/Impl Assistance		0T2	\$250
Critical Systems Support for SAP R/3		0V1	\$250
Crit. Syst. Support for SAP R/3 w/add Maint.		0V2	\$250
Three Years of System Support Option		3Y2	\$1,998
Three Years of System Support Option		3Y3	\$1,998
Three Years of System Support Option		3Y6	\$2,748
• HP OV NNM 250 Node Increment 6.x for HP-UX LTU	J1249AB		\$2,394
First Year of System Support Option		0S6	\$100
Critical System Support		0T1	\$100
Crit. System Support w/Impl Assistance		0T2	\$100
Critical Systems Support for SAP R/3		0V1	\$100
Crit. Syst. Support for SAP R/3 w/add Maint.		0V2	\$100
Three Years of System Support Option		3Y2	\$798
Three Years of System Support Option		3Y3	\$798
Three Years of System Support Option		3Y6	\$1,098
• HP OV Upgrade to NNM Enterprise 6.2 for HPUX LTU	J1251AA		\$11,899
First Year of System Support Option		0S6	\$850
Critical System Support		0T1	\$850
Crit. System Support w/Impl Assistance		0T2	\$850
Critical Systems Support for SAP R/3		0V1	\$850
Crit. Syst. Support for SAP R/3 w/add Maint.		0V2	\$850
Three Years of System Support Option		3Y2	\$6,798
Three Years of System Support Option		3Y3	\$6,798
Three Years of System Support Option		3Y6	\$9,348
• HP OV Upgrade to NNM 250 6.2 for HP-UX LTU	J1252AA		\$3,499
First Year of System Support Option		0S6	\$250



Description	Product #	Opt. #	Price
Critical System Support		OT1	\$250
Crit. System Support w/Impl Assistance		OT2	\$250
Critical Systems Support for SAP R/3		OV1	\$250
Crit. Syst. Support for SAP R/3 w/add Maint.		OV2	\$250
Three Years of System Support Option		3Y2	\$1,998
Three Years of System Support Option		3Y3	\$1,998
Three Years of System Support Option		3Y6	\$2,748
• HP OV Upgrade 250 Node Increment to 6.x HP-UX LTU	J1253AB		\$1,399
First Year of System Support Option		OS6	\$100
Critical System Support		OT1	\$100
Crit. System Support w/Impl Assistance		OT2	\$100
Critical Systems Support for SAP R/3		OV1	\$100
Crit. Syst. Support for SAP R/3 w/add Maint.		OV2	\$100
Three Years of System Support Options		3Y2	\$798
Three Years of System Support Options		3Y3	\$798
Three Years of System Support Options		3Y6	\$1,098
• HP OV NNMEnterprise 6.2 for Solaris LTU (price includes media/manuals/LTU)	J1254AA		\$20,394
First Year of System Support Option		OS6	\$850
Three Years of System Support Option		3Y2	\$6,798
Three Years of System Support Option		3Y3	\$6,798
Three Years of System Support Option		3Y6	\$9,348
• HP OV NNM 250 6.2 for Solaris LTU (price includes media/manuals/LTU)	J1255AA		\$5,994
First Year of System Support Option		OS6	\$250
Three Years of System Support Option		3Y2	\$1,998
Three Years of System Support Option		3Y3	\$1,998
Three Years of System Support Option		3Y6	\$2,748
• HP OV NNM 250 Node Increment 6.x for Solaris LTU	J1256AB		\$2,394
First Year of System Support Option		OS6	\$499
Three Years of System Support Option		3Y2	\$1,197
Three Years of System Support Option		3Y3	\$1,197
Three Years of System Support Option		3Y6	\$1,497
• HP OV Upgrade to NNM Enterprise 6.2 for Solaris LTU	J1258AA		\$11,899
First Year of System Support Option		OS6	\$850
Three Years of System Support Option		3Y2	\$6,798
Three Years of System Support Option		3Y3	\$6,798
Three Years of System Support Option		3Y6	\$9,348
• HP OV Upgrade to NNM 250 6.2 for Solaris LTU	J1259AA		\$3,000
First Year of System Support Option		OS6	\$125
Three Years of System Support Option		3Y2	\$1,000
Three Years of System Support Option		3Y3	\$1,000
Three Years of System Support Option		3Y6	\$1,375
• HP OpenView Upgrade from NNM 250 6.x to NNM Enterprise 6.2 for HP-UX, Solaris and Windows NT/2000	J5328AA		\$14,400

Note: The prices listed are for quantities between 1 and 999,999 unless otherwise indicated.

HP OpenView Network Node Manager Developer's Toolkit

Description	Product #	Opt. #	Price
• HP OV NNM 5.x Developer's Toolkit LTU	J1146AB		\$995
• HP OV NNM 5.01 Dev Toolkit Win NT Media	J1147AA		\$25
• HP OV NNM Dev Toolkit 5.01 HP-UX Media	J1148AA		\$25
• HP OV NNM Dev Toolkit 5.01 Sun Media	J1149AA		\$25
• HP OV NNM 5.0x Dev Toolkit Manual	J1150AA		\$300



Network and Enterprise Management

Description	Product #	Opt. #	Price
• HP OV NNM Developer's Toolkit LTU	J1261AA		\$995
• HP OV NNM Developer's Toolkit 6.2 for HP-UX (price includes LTU, media, & manuals)	J1262AA		\$145
• HP OV NNM Developer's Toolkit 6.2 for Solaris (price includes LTU, media, & manuals)	J1263BA		\$145
• HP OV NNM Developer's Toolkit 6.31 for HP-UX (price includes LTU, media and manuals)	J5310AA		\$995
• HP OV NNM Developer's Toolkit 6.31 for Solaris (price includes LTU, media and manuals)	J5311AA		\$995
• HP OV NNM Developer's Toolkit 6.31 for Windows NT/2000 (price includes LTU, media and manuals)	J5312AA		\$995
• HP OV NNM Developer's Toolkit 6.4 for HP-UX (price includes LTU, media, & manuals)	J5310BA		\$995
• HP OV NNM Developer's Toolkit 6.4 for Solaris (price includes LTU, media, & manuals)	J5311BA		\$995
• HP OV NNM Developer's Toolkit 6.4 for Windows (price includes LTU, media, & manuals)	J5312BA		\$995

HP OpenView Extensible SNMP Agent

Description	Product #	Opt. #	Price
• HP OV Extensible SNMP Agent 4.x LTU (1-9)	J1182AB		\$285
10-49			\$200
50-199			\$175
200-499			\$160
500-999999			\$150
First Year of System Support		0S6	\$9
First Year of System Support Option		0T1	\$9
First Year of System Support Option		0T2	\$9
First Year of System Support Option		0V1	\$9
First Year of System Support Option		0V2	\$9
Three Years of System Support		3Y2	\$70
Three Years of System Support		3Y3	\$70
Three Years of System Support		3Y6	\$97
• Extensible SNMP Agent HP-UX CD-ROM Media	J1183AA		\$25
Telephone Assist System Support-1st Yr.		0S6	\$0
First Year of System Support Option		0T1	\$0
First Year of System Support Option		0T2	\$0
First Year of System Support Option		0V1	\$0
First Year of System Support Option		0V2	\$0
Three Years of System Support		3Y2	\$0
Three Years of System Support		3Y3	\$0
Three Years of System Support		3Y6	\$0
• Extensible SNMP Agent Sun CD-ROM Media	J1184AA		\$25
Telephone Assist System Support-1st Yr.		0S6	\$0
Three Years of System Support		3Y2	\$0
Three Years of System Support		3Y3	\$0
Three Years of System Support		3Y6	\$0
• HP OV Extensible SNMP Agent Upgrade LTU	J1185AB		\$160
First Year of System Support		0S6	\$9
First Year of System Support Option		0T1	\$9
First Year of System Support Option		0T2	\$9
First Year of System Support Option		0V1	\$9
First Year of System Support Option		0V2	\$9
• SOLVE: Operations for OpenView-NNM Eng.	J4544AA		\$50,000
• SOLVE: Operations for OpenView-NNM Eng.	J4545AA		\$50,000
• SOLVE: Operations for OpenView-NNM Japan	J4546AA		\$50,000
• SOLVE: Operations for OpenView-NNM Japan	J4547AA		\$50,000

Note: The prices listed are for quantities between 1 and 999,999 unless otherwise indicated.



HP OpenView NNM Multicast 2.0

NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt #	Price
• HP OV NNM Multicast 2.0 LTU HP-UX, media & man, first year std. support	J1245AA		\$12,000
First Year of System Support Options (upgraded to 24x365)		OS6	\$500
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$4,000
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$4,000
Three Years of System Support Options (3 years, 24x375)		3Y6	\$5,500
• HP OV NNM Multicast 2.0 LTU Solaris, media & man	J1246AA		\$12,000
First Year of System Support Options (upgraded to 24x365)		OS6	\$500
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$4,000
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$4,000
Three Years of System Support Options (3 years, 24x375)		3Y6	\$5,500

HP OpenView OmniStorage

NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt. #	Price
• HP OpenView OmniStorage 3.12 Manager LTU (1-4)	B1974DA		\$6,000
5-9			\$5,500
10-24			\$5,000
25-49			\$4,500
50-999999			\$4,000
First Year of System Support Option.		OS6	\$250
Critical System Support		OT1	\$250
Crit System Support w/Impl Assistance		OT2	\$250
Critical Systems Support for SAP		OV1	\$250
Crit.Syst.Support for SAP w/add. maint.		OV2	\$250



Description	Product #	Opt. #	Price
Three Years of System Support Option		3Y2	\$2,000
Three Years of System Support Option		3Y3	\$2,000
Three Years of System Support Option		3Y6	\$2,750
• HP OpenView OmniStorage 3.12 Agent LTU (1-9)	B1975DA		\$360
10-49			\$320
50-199			\$290
200-499			\$260
500-999999			\$210
First Year of System Support Option.		0S6	\$15
Critical System Support		0T1	\$15
Crit System Support w/Impl Assistance		0T2	\$15
Critical Systems Support for SAP		0V1	\$15
Crit.Syst.Support for SAP w/add. maint.		0V2	\$15
Three Years of System Support Option		3Y2	\$120
Three Years of System Support Option		3Y3	\$120
Three Years of System Support Option		3Y6	\$165
• HP OpenView OmniStorage 3.12 Media	B1978DA		\$0
Telephone Assist System Support-1st Yr.		0S6	\$0
First Year of System Support Option		0T1	\$0
First Year of System Support Option		0T2	\$0
First Year of System Support Option		0V1	\$0
First Year of System Support Option		0V2	\$0
Telephone/Next Day System Support-3 Year		3Y2	\$0
Telephone/4-hr System Support - 3 Year		3Y3	\$0
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr		3Y6	\$0
HP-UX version 10.20		APZ	\$100
• HP OpenView OmniStorage 3.12 Manual	B1979DA		\$250
Telephone Assist System Support-1st Yr		0S6	\$0
First Year of System Support Option		0T1	\$0
First Year of System Support Option.		0T2	\$0
First Year of System Support Option.		0V1	\$0
First Year of System Support Option.		0V2	\$0
Telephone/Next Day System Support - 3 Year		3Y2	\$243
Telephone/4-hr System Support - 3 Year		3Y3	\$243
SW Tel;HW Wty 24x7; Sys Supp - 3 Year		3Y6	\$243

Note: The prices listed are for quantities between 1 and 999,999 unless otherwise indicated.

HP OpenView Operations/Performance Add-On Products

NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt. #	Price
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Description	Product #	Opt. #	Price
• OV Operations Developer's Toolkit LTU for HP-UX and Solaris	B7411AA		\$14,995
First Year of System Support Option		OS0	1,500
First Year of System Support Option		OS1	1,500
First Year of System Support Option		OS5	1,500
Three Years of System Support Option		3Y0	4,499
Three Years of System Support Option		3Y1	4,499
Three Years of System Support Option		3Y5	4,499
• OV Operations 6.x Developer's Toolkit Media/Manual for HP-UX and Solaris	B7492AA		\$395
First Year of System Support Option		OS5	
Three Years of System Support Option		3Y0	
Three Years of System Support Option		3Y1	
Three Years of System Support Option		3Y5	
• OV Operations 7.x Developer's Toolkit Media/Manual for HP-UX and Solaris	B7492BA		\$295
First Year of System Support Option		OS5	
Three Years of System Support Option		3Y0	
Three Years of System Support Option		3Y1	
Three Years of System Support Option		3Y5	

HP OpenView Operations/Performance Manager for HP-UX Add-On Products

NOTES:

- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:
 Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>
 Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt. #	Price
• OV Operations Advanced Security6.x for HP-UX LTU, Media/Manuals	B7412AA		\$35,994
First Year of System Support Option.		OS6	\$1,500
Critical System Support		OT1	\$1,500
Crit System Support w/Impl Assistance		OT2	\$1,500
Critical Systems Support		OV1	\$1,500
Crit.Syst.Support w/add. maint.		OV2	\$1,500
Three Years of System Support Option		3Y2	\$11,998
Three Years of System Support Option		3Y3	\$11,998
Three Years of System Support Option		3Y6	\$16,497
• OV Operations Advanced Security7.x for HP-UX LTU, Media/Manuals	B7412BA		\$35,994
First Year of System Support Option.		OS6	\$1,500
Critical System Support		OT1	\$1,500
Crit System Support w/Impl Assistance		OT2	\$1,500
Critical Systems Support		OV1	\$1,500
Crit.Syst.Support w/add. maint.		OV2	\$1,500
Three Years of System Support Option		3Y2	\$11,998
Three Years of System Support Option		3Y3	\$11,998
Three Years of System Support Option		3Y6	\$16,497
OV OS/390 Management LTU for HP-UX and Solaris			
• HP OV OS/390 Management, LTU	B9120AA		\$83,994
First Year of System Support Option.		OS6	\$3,500



Description	Product #	Opt. #	Price
Three Years of System Support Option		3Y2	\$27,998
Three Years of System Support Option		3Y3	\$27,998
Three Years of System Support Option		3Y6	\$38,497
• OV OS/390 Management Media/Manuals	B9122BA		\$195
First Year of System Support Option.		OS6	\$0
Three Years of System Support Option		3Y2	\$0
Three Years of System Support Option		3Y3	\$0
Three Years of System Support Option		3Y6	\$0
• OV OS/400 Management LTU, HP-UX and Solaris			
• HP OV OS/400 Management LTU Tier 4	B9167AA		\$49,794
First Year of System Support Option.		OS6	\$2,075
Three Years of System Support Option		3Y2	\$16,598
Three Years of System Support Option		3Y3	\$16,598
Three Years of System Support Option		3Y6	\$22,822
• HP OV OS/400 Management LTU Tier 3	B9166AA		\$35,394
First Year of System Support Option.		OS6	\$1,475
Three Years of System Support Option		3Y2	\$11,798
Three Years of System Support Option		3Y3	\$11,798
Three Years of System Support Option		3Y6	\$16,222
• HP OV OS/400 Management LTU Tier 2	B9165AA		\$25,794
First Year of System Support Option.		OS6	\$1,075
Three Years of System Support Option		3Y2	\$8,598
Three Years of System Support Option		3Y3	\$8,598
Three Years of System Support Option		3Y6	\$11,822
• HP OV OS/400 Management LTU Tier 1	B9164AA		\$17,994
First Year of System Support Option.		OS6	\$750
Three Years of System Support Option		3Y2	\$5,998
Three Years of System Support Option		3Y3	\$5,998
Three Years of System Support Option		3Y6	\$8,247
• HP OV OS/400 Management LTU Tier 0	B9163AA		\$11,994
First Year of System Support Option.		OS6	\$500
Three Years of System Support Option		3Y2	\$3,998
Three Years of System Support Option		3Y3	\$3,998
Three Years of System Support Option		3Y6	\$5,497
• HP OV OS/400 Management Media	B9123BA		\$195
First Year of System Support Option.		OS6	\$0
Three Years of System Support Option		3Y2	\$0
Three Years of System Support Option		3Y3	\$0
Three Years of System Support Option		3Y6	\$0
• OV Service Navigator for HP-UX LTU (for OV Operations 6.x)	B7413AA		\$17,994
First Year of System Support Option.		OS6	\$750
Critical System Support		OT1	\$750
Crit System Support w/Impl Assistance		OT2	\$750
Critical Systems Support		OV1	\$750
Crit.Syst.Support w/add. maint.		OV2	\$750
Three Years of System Support Option		3Y2	\$5,998
Three Years of System Support Option		3Y3	\$5,998
Three Years of System Support Option		3Y6	\$8,247
• ECS Designer V3.0 for NNM and OVO on HP-UX (includes LTU, media and documentation)	J1264AA		\$25,000
First Year of System Support Option.		OS0	\$2,500
First Year of System Support Option.		OS1	\$2,500
First Year of System Support Option.		OS5	\$2,500
Three Years of System Support Option		3Y0	\$7,500
Three Years of System Support Option		3Y1	\$7,500
Three Years of System Support Option		3Y5	\$7,500
• ECS Designer V3.1 for NNM and OVO on HP-UX (includes LTU, media and	J1264BA		\$25,000



	Description		Product #	Opt. #	Price
	documentation)				



HP OpenView Operations/Performance Manager for Solaris Add-On Products

NOTES:

- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt. #	Price
• OV Operations Advanced Security6.x for Solaris, LTU, Media/Manuals	B7412DA		\$35,994
First Year of System Support Option		OS6	\$1,500
Critical System Support		OT1	\$1,500
Crit System Support w/Impl Assistance		OT2	\$1,500
Critical Systems Support		OV1	\$1,500
Crit.Syst.Support w/add. maint.		OV2	\$1,500
Three Years of System Support Option		3Y2	\$11,998
Three Years of System Support Option		3Y3	\$11,998
Three Years of System Support Option		3Y6	\$16,497
• OV Operations Advanced Security7.x for Solaris LTU, Media/Manuals	B7412EA		\$35,994
First Year of System Support Option.		OS6	\$1,500
Critical System Support		OT1	\$1,500
Crit System Support w/Impl Assistance		OT2	\$1,500
Critical Systems Support		OV1	\$1,500
Crit.Syst.Support w/add. maint.		OV2	\$1,500
Three Years of System Support Option		3Y2	\$11,998
Three Years of System Support Option		3Y3	\$11,998
Three Years of System Support Option		3Y6	\$16,497
• OV Service Navigator for Solaris LTU (for OV Operations 6.x)	B7413DA		\$17,994
First Year of System Support Option.		OS6	\$750
Three Years of System Support Option		3Y2	\$5,998
Three Years of System Support Option		2Y3	\$5,998
Three Years of System Support Option		3Y3	\$8,247
• OV OS/390 Management LTU, Solaris and HP-UX	B9120AA		\$83,994
First Year of System Support Option.		OS6	\$3,500
Three Years of System Support Option		3Y2	\$27,998
Three Years of System Support Option		3Y3	\$27,998
Three Years of System Support Option		3Y6	\$38,497
• OV OS/390 Management Media/Manuals	B9122AA		\$195
OV OS/400 Management LTU, HP-UX and Solaris			
• HP OV OS/400 Management LTU Tier 4	B9167AA		\$49,794
First Year of System Support Option.		OS6	\$2,075
Three Years of System Support Option		3Y2	\$16,598
Three Years of System Support Option		3Y3	\$16,598
Three Years of System Support Option		3Y6	\$22,822
• HP OV OS/400 Management LTU Tier 3	B9166AA		\$35,394
First Year of System Support Option.		OS6	\$1,475
Three Years of System Support Option		3Y2	\$11,798
Three Years of System Support Option		3Y3	\$11,798
Three Years of System Support Option		3Y6	\$16,222
• HP OV OS/400 Management LTU Tier 2	B9165AA		\$25,794



Description	Product #	Opt. #	Price
First Year of System Support Option.		OS6	\$1,075
Three Years of System Support Option		3Y2	\$8,598
Three Years of System Support Option		3Y3	\$8,598
Three Years of System Support Option		3Y6	\$11,822
• HP OV OS/400 Management LTU Tier 1	B9164AA		\$17,994
First Year of System Support Option.		OS6	\$750
Three Years of System Support Option		3Y2	\$5,998
Three Years of System Support Option		3Y3	\$5,998
Three Years of System Support Option		3Y6	\$8,247
• HP OV OS/400 Management LTU Tier 0	B9163AA		\$11,994
First Year of System Support Option.		OS6	\$500
Three Years of System Support Option		3Y2	\$3,998
Three Years of System Support Option		3Y3	\$3,998
Three Years of System Support Option		3Y6	\$5,497
• HP OV OS/400 Management Media	B9123BA		\$195
First Year of System Support Option.		OS6	\$0
Three Years of System Support Option		3Y2	\$0
Three Years of System Support Option		3Y3	\$0
Three Years of System Support Option		3Y6	\$0
• ECS Designer V3.0 for NNM and OVO on Solaris (includes LTU, media and documentation)	J1265AA		\$25,000
HP ECS Designer LTU for NNM, Solaris			
HP ECS Designer LTU for ITO, Solaris			
First Year of System Support Option.		OS0	\$2,500
First Year of System Support Option.		OS1	\$2,500
First Year of System Support Option.		OS5	\$2,500
Three Years of System Support Option		3Y0	\$7,500
Three Years of System Support Option		3Y1	\$7,500
Three Years of System Support Option		3Y5	\$7,500
• ECS Designer V3.1 for NNM and OVO on Solaris (includes LTU, media and documentation)	J1265BA		\$25,000

HP OpenView Operations/Performance Agents

NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

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Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

OpenView Operations/Performance Agents

Description	Product #	Opt. #	Price
• OV Operations/Performance Agent Tier 4 LTU	B9156AA		\$17,994
First Year of System Support Option.		OS6	\$750



	Three Years of System Support Option		3Y2	\$5,998
	Three Years of System Support Option		3Y3	\$5,998
	Three Years of System Support Option		3Y6	\$8,247
•	OV Operations/Performance Agent Tier 3 (Enterprise Server) LTU	B7418AA		\$10,794
	First Year of System Support Option.		OS6	\$500
	Three Years of System Support Option		3Y2	\$3,998
	Three Years of System Support Option		3Y3	\$3,998
	Three Years of System Support Option		3Y6	\$5,497
•	OV Operations/Performance Agent Tier 2 (Datacenter Server) LTU	B7419AA		\$4,794
	First Year of System Support Option.		OS6	\$200
	Three Years of System Support Option		3Y2	\$1,598
	Three Years of System Support Option		3Y3	\$1,598
	Three Years of System Support Option		3Y6	\$2,197
•	OV Operations/Performance Agent Tier 1 (Advanced Server) LTU	B7420AA		\$1,794
	First Year of System Support Option.		OS6	\$75
	Three Years of System Support Option		3Y2	\$598
	Three Years of System Support Option		3Y3	\$598
	Three Years of System Support Option		3Y6	\$822
•	OV Operations/Performance Agent Tier 0 (Server) LTU	B7421AA		\$1,194
	First Year of System Support Option.		OS6	\$50
	Three Years of System Support Option		3Y2	\$398
	Three Years of System Support Option		3Y3	\$398
	Three Years of System Support Option		3Y6	\$547
•	OV Operations/Performance Agent for Professional Server LTU	B7422AA		\$234
	First Year of System Support Option.		OS6	\$10
	Desktop LTU for UNIX Servers, HP3000			
	Desktop LTU for PC Servers			
	Three Years of System Support Option		3Y2	\$78
	Three Years of System Support Option		3Y3	\$78
	Three Years of System Support Option		3Y6	\$107
•	OV Operations/Performance Agent for Multi-Vendor LTU	B7442AA		\$5,154
	First Year of System Support Option.		OS6	\$215
	Critical System Support		OT1	\$215
	Crit System Support w/Impl Assistance		OT2	\$215
	Critical Systems Support		OV1	\$215
	Crit. Syst.Support w/add. maint.		OV2	\$215
	Desktop LTU for UNIX Servers, HP3000			
	Desktop LTU for PC Servers			
	Three Years of System Support Option		3Y2	\$1,718
	Three Years of System Support Option		3Y3	\$1,718
	Three Years of System Support Option		3Y6	\$2,362

OpenView Operations Agents

	Description	Product #	Opt. #	Price
•	OV Operations Agent Tier 4 LTU	B9157AA		\$11,994
	First Year of System Support Option.		OS6	\$500
	Critical System Support		OT1	\$
	Crit System Support w/Impl Assistance		OT2	\$
	Critical Systems Support		OV1	\$
	Crit.Syst.Support w/add. maint.		OV2	\$
	Three Years of System Support Option		3Y2	\$3,998
	Three Years of System Support Option		3Y3	\$3,998
	Three Years of System Support Option		3Y6	\$5,497
•	OV Operations Agent Tier 3 (Enterprise Server) LTU	B7423AA		\$7,194



Description	Product #	Opt. #	Price
First Year of System Support Option.		OS6	\$350
Critical System Support		OT1	\$700
Crit System Support w/Impl Assistance		OT2	\$700
Critical Systems Support		OV1	\$350
Crit.Syst.Support w/add. maint.		OV2	\$350
Three Years of System Support Option		3Y2	\$2,798
Three Years of System Support Option		3Y3	\$2,798
Three Years of System Support Option		3Y6	\$3,847
• OV Operations Agent Tier 2 (Datacenter Server) LTU	B7424AA		\$3,354
First Year of System Support Option.		OS6	\$140
Critical System Support		OT1	\$140
Crit System Support w/Impl Assistance		OT2	\$140
Critical Systems Support		OV1	\$140
Crit.Syst.Support w/add. maint.		OV2	\$140
Three Years of System Support Option		3Y2	\$1,118
Three Years of System Support Option		3Y3	\$1,118
Three Years of System Support Option		3Y6	\$1,537
• OV Operations Agent Tier 1 (Advanced Server) LTU	B7425AA		\$1,194
First Year of System Support Option.		OS6	\$50
Critical System Support		OT1	\$50
Crit System Support w/Impl Assistance		OT2	\$50
Critical Systems Support		OV1	\$50
Crit.Syst.Support w/add. Maint.		OV2	\$50
Three Years of System Support Option		3Y2	\$398
Three Years of System Support Option		3Y3	\$398
Three Years of System Support Option		3Y6	\$547
• OV Operations Agent Tier 0 (Server) LTU	B7426AA		\$834
First Year of System Support Option.		OS6	\$35
Critical System Support		OT1	\$35
Crit System Support w/Impl Assistance		OT2	\$35
Critical Systems Support		OV1	\$35
Crit.Syst.Support w/add. Maint.		OV2	\$35
Three Years of System Support Option		3Y2	\$278
Three Years of System Support Option		3Y3	\$278
Three Years of System Support Option		3Y6	\$382
• OV Operations Agent Desktop (Professional Server) LTU	B7427AA		\$174
First Year of System Support Option.		OS6	\$7
Critical System Support		OT1	\$7
Critical System Support w/Impl Assistance		OT2	\$7
Critical Systems Support		OV1	\$7
Crit. Syst. Support w/add. maint.		OV2	\$7
Desktop LTU for UNIX Servers, HP 3000			
Desktop LTU for PC Servers			
Three Years of System Support Option		3Y2	\$58
Three Years of System Support Option		3Y3	\$58
Three Years of System Support Option		3Y6	\$80
• OV Operations Agent for Multi-Vendor LTU	B7443AA		\$3,594
First Year of System Support Option.		OS6	\$150
Critical System Support		OT1	\$150
Crit System Support w/Impl Assistance		OT2	\$150
Critical Systems Support		OV1	\$150
Crit.Syst.Support w/add. maint.		OV2	\$150
Desktop LTU for UNIX Servers, HP 3000			
Desktop LTU for PC Servers			
Three Years of System Support Option		3Y2	\$1,198
Three Years of System Support Option		3Y3	\$1,198
Three Years of System Support Option		3Y6	\$1,647



OpenView Performance Agents

Description	Product #	Opt. #	Price
• OV Performance Agent Tier 4 LTU	B9158AA		\$11,994
First Year of System Support Option		OS6	\$500
Critical System Support		OT1	\$500
Critical System Support w/Impl Assistance		OT2	\$500
Critical Systems Support		OV1	\$500
Crit.Syst.Support w/add. maint		OV2	\$500
Three Years of System Support Option		3Y2	\$3,998
Three Years of System Support Option		3Y3	\$3,998
Three Years of System Support Option		3Y6	\$5,497
Three Years of Software Support			
Three Years of Software Support			
• OV Performance Agent Tier 3 LTU	B7428AA		\$7,194
First Year of System Support Option		OS6	\$350
Critical System Support		OT1	\$350
Critical System Support w/Impl Assistance		OT2	\$350
Critical Systems Support		OV1	\$350
Crit.Syst.Support w/add. maint		OV2	\$350
Three Years of System Support Option		3Y2	\$2,798
Three Years of System Support Option		3Y3	\$2,798
Three Years of System Support Option		3Y6	\$3,847
Three Years of Software Support			
Three Years of Software Support			
• OV Performance Agent for Tier 2 LTU	B7429AA		\$3,354
First Year of System Support Option		OS6	\$140
Critical System Support		OT1	\$140
Critical System Support w/Impl Assistance		OT2	\$140
Critical Systems Support		OV1	\$140
Crit.Syst.Support w/add. maint		OV2	\$140
Three Years of System Support Option		3Y2	\$1,118
Three Years of System Support Option		3Y3	\$1,118
Three Years of System Support Option		3Y6	\$1,537
Three Years of Software Support			
Three Years of Software Support			
• OV Performance Agent Tier 1LTU	B7430AA		\$1,194
First Year of System Support Option		OS6	\$50
Critical System Support		OT1	\$50
Critical System Support w/Impl Assistance		OT2	\$50
Critical Systems Support		OV1	\$50
Crit.Syst.Support w/add. maint		OV2	\$50
Three Years of System Support Option		3Y2	\$398
Three Years of System Support Option		3Y3	\$398
Three Years of System Support Option		3Y6	\$547
Three Years of Software Support			
Three Years of Software Support			
• OV Performance Agent Tier 0 LTU	B7431AA		\$834
First Year of System Support Option		OS6	\$35
Critical System Support		OT1	\$35
Critical System Support w/Impl Assistance		OT2	\$35
Critical Systems Support		OV1	\$35
Crit.Syst.Support w/add. maint		OV2	\$35
Three Years of System Support Option		3Y2	\$278
Three Years of System Support Option		3Y3	\$278



Description	Product #	Opt. #	Price
Three Years of System Support Option		3Y6	\$382
Three Years of Software Support			
Three Years of Software Support			
• OV Performance Agent Desktop LTU	B7432AA		\$174
First Year of System Support Option		OS6	\$7
Critical System Support		OT1	\$7
Critical System Support w/Impl Assistance		OT2	\$7
Critical Systems Support		OV1	\$7
Crit.Syst.Support w/add. maint		OV2	\$7
Three Years of System Support Option		3Y2	\$58
Three Years of System Support Option		3Y3	\$58
Three Years of System Support Option		3Y6	\$80
• OV Performance Agent for Multi-Vendor	B7444AA		\$3,594
First Year of System Support Option.		OS6	\$150
Critical System Support		OT1	\$150
Crit System Support w/Impl Assistance		OT2	\$150
Critical Systems Support		OV1	\$150
Crit.Syst.Support w/add. maint.		OV2	\$150
Three Years of System Support Option		3Y2	1,198
Three Years of System Support Option		3Y3	1,198
Three Years of System Support Option		3Y6	1,647

Note: The prices listed are for quantities between 1 and 999,999 unless otherwise indicated.

HP OpenView Operations/Performance Core Products

NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

OpenView Operations/Performance for HP-UX

Description	Product #	Opt. #	Price
• OV Operations/Performance for HP-UX, LTU	B7405AA		\$71,994
First Year of System Support Option.		OS6	\$3,400
Critical System Support		OT1	\$6,800
Crit System Support w/Impl Assistance		OT2	\$6,800
Critical Systems Support		OV1	\$3,400
Crit.Syst.Support w/add. maint.		OV2	\$3,400
Three Years of System Support Option		3Y2	\$27,198
Three Years of System Support Option		3Y3	\$27,198
Three Years of System Support Option		3Y6	\$37,397
• OV Operations/Performance 6.x for HP-UX, Media	B7490AA		\$295



Description	Product #	Opt. #	Price
First Year of System Support Option.		OS6	\$0
Critical System Support		OT1	\$0
Crit System Support w/Impl Assistance		OT2	\$0
Critical Systems Support		OV1	\$0
Crit.Syst.Support w/add. maint.		OV2	\$0
Three Years of System Support Option		3Y2	\$0
Three Years of System Support Option		3Y3	\$0
Three Years of System Support Option		3Y6	\$0
• OV Operations/Performance 7.x for HP-UX, Media	B7490BA		\$295
First Year of System Support Option.		OS6	\$0
Critical System Support		OT1	\$0
Crit System Support w/Impl Assistance		OT2	\$0
Critical Systems Support		OV1	\$0
Crit.Syst.Support w/add. maint.		OV2	\$0
Three Years of System Support Option		3Y2	\$0
Three Years of System Support Option		3Y3	\$0
Three Years of System Support Option		3Y6	\$0
• OV Operations/Performance 6.x for HP-UX, English Manuals	B7491AA		\$1,194
First Year of System Support Option.		OS6	\$50
Critical System Support		OT1	\$0
Crit System Support w/Impl Assistance		OT2	\$0
Critical Systems Support		OV1	\$50
Crit.Syst.Support w/add. maint.		OV2	\$50
Three Years of System Support Option		3Y2	\$398
Three Years of System Support Option		3Y3	\$0
Three Years of System Support Option		3Y6	\$0
• OV Operations/Performance 7.x for HP-UX, English Manuals	B7491BA		\$295
First Year of System Support Option.		OS6	\$72
Critical System Support		OT1	\$0
Crit System Support w/Impl Assistance		OT2	\$0
Critical Systems Support		OV1	\$0
Crit.Syst.Support w/add. maint.		OV2	\$0
Three Years of System Support Option		3Y2	\$144
Three Years of System Support Option		3Y3	\$144
Three Years of System Support Option		3Y6	\$144

OpenView Operations/Performance for Solaris

Description	Product #	Opt. #	Price
• OV Operations/Performance for Solaris, LTU	B7405DA		\$71,994
First Year of System Support Option.		OS6	\$3,400
Critical System Support			
Crit System Support w/Impl Assistance			
Critical Systems Support			
Crit.Syst.Support w/add. maint.			
Three Years of System Support Option		3Y2	\$27,198
Three Years of System Support Option		3Y3	\$27,198
Three Years of System Support Option		3Y6	\$37,397
• OV, Operations/Performance 6.x for Solaris, Media	B7490DA		\$295
First Year of System Support Option		OS6	\$0
Three Years of System Support Option		3Y2	\$0
Three Years of System Support Option		3Y3	\$0
Three Years of System Support Option		3Y6	\$0
• OV Operations/Performance 7.x for Solaris, Media	B7490EA		\$295
First Year of System Support Option		OS6	\$0



Description	Product #	Opt. #	Price
Three Years of System Support Option		3Y2	\$0
Three Years of System Support Option		3Y3	\$0
Three Years of System Support Option		3Y6	\$0
• OV Operations/Performance 6.x for Solaris, English Manuals	B7491DA		\$1,194
First Year of System Support Option		OS6	\$50
Three Years of System Support Option		3Y2	\$398
• OV Operations/Performance 7.x for Solaris, English Manuals	B7491EA		\$295
First Year of System Support Option		OS6	\$72
Three Years of System Support Option		3Y2	\$144
Three Years of System Support Option		3Y3	\$144
Three Years of System Support Option		3Y6	\$144

OpenView Operations 7.x for Windows

Description	Product #	Opt. #	Price
• OV Operations Manager 7.x for Windows	B7406XA		\$21,594
First Year of System Support Option. Critical System Support Crit System Support w/Impl Assistance Critical Systems Support Crit.Syst.Support w/add. maint.		OS6	\$900
Three Years of System Support Option		3Y2	\$7,198
Three Years of System Support Option		3Y3	\$7,198
Three Years of System Support Option		3Y6	\$9,897
• OV Operations/Performance 7.x Windows Media, ENG	B7490XA		\$295
First Year of System Support Option		OS6	\$0
Three Years of System Support Option		3Y2	\$0
Three Years of System Support Option		3Y3	\$0
Three Years of System Support Option		3Y6	\$0
• OV Operations/Performance 7.x for Windows 7.x Manuals, ENG	B7491XA		\$145
First Year of System Support Option		OS6	\$0
Three Years of System Support Option		3Y2	\$0
Three Years of System Support Option		3Y3	\$0
Three Years of System Support Option		3Y6	\$0

OpenView Operations 6.x for Windows

Description	Product #	Opt. #	Price
• OV Operations 6.x for Windows	B7405WA		\$23,994
First Year of System Support Option. Critical System Support Crit System Support w/Impl Assistance Critical Systems Support Crit.Syst.Support w/add. maint.		OS6	\$1,000
Three Years of System Support Option		3Y2	\$7,998
Three Years of System Support Option		3Y3	\$7,998
Three Years of System Support Option		3Y6	\$10,997
• OV for Windows Enterprise 6.x, Media	B7503WA		\$195
First Year of System Support Option		OS6	\$0
Three Years of System Support Option		3Y2	\$0
Three Years of System Support Option		3Y3	\$0
Three Years of System Support Option		3Y6	\$0



Note: OV for Windows Enterprise media includes all media for OpenView Operations for Windows related components including manager, console, agents, NNM Adapter, SPI for Windows+, SPI for MS Exchange, SPI for SQL Server, SPI for Oracle, SPI for Informix, SPI for Sybase, SPI for SAP R/3, internet services (passive monitoring components) and OpenView Reporter. Online manuals are included, printed manuals are not available. Printed installation guide is provided.

OpenView Operations

OpenView Operations for HP-UX

Description	Product #	Opt. #	Price
• OV Operations for HP-UX, LTU	B7406AA		\$59,994
First Year of System Support Option.		OS6	\$2,250
Critical System Support		OT1	\$2,250
Crit System Support w/Impl Assistance		OT2	\$2,250
Critical Systems Support		OV1	\$2,250
Crit.Syst.Support w/add. maint.		OV2	\$2,250
Three Years of System Support Option		3Y2	\$17,998
Three Years of System Support Option		3Y3	\$17,998
Three Years of System Support Option		3Y6	\$24,747

Note: For Media, order B7490AA/BA (OV Operations/Performance for HP-UX, Media)
For Manuals, order B7491AA/BA (OV Operations/Performance for HP-UX, English Manuals)

OpenView Operations for Solaris

Description	Product #	Opt. #	Price
• OV Operations for Solaris, LTU	B7406DA		\$59,994
First Year of System Support Option		OS6	\$2,250
Three Years of System Support Option		3Y2	\$17,998
Three Years of System Support Option		3Y3	\$17,998
Three Years of System Support Option		3Y6	\$24,747

OpenView Performance

NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt. #	Price
• HP OV Performance Manager for HP-UX, LTU	B7407AA		\$17,994
Telephone Assist System Support-1st Yr.		OS6	\$750
First Year of System Support Option		OT1	\$1,500
First Year of System Support Option		OT2	\$1,500
First Year of System Support Option		OV1	\$750
First Year of System Support Option		OV2	\$750



Description	Product #	Opt. #	Price
Telephone/Next Day System Support-3 Year		3Y2	\$5,998
Telephone/4-hr System Support - 3 Year		3Y3	\$5,998
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr.		3Y6	\$8,247

Note:

§ For Media order B7490AA/BA (OV Operations/Performance for HP-UX, Media)

§ For Manuals order B7491AA/BA (OV Operations/Performance for HP-UX, Manuals)

Description	Product #	Opt. #	Price
• HP OV Performance Manager for Solaris, LTU	B7407DA		\$17,994
Telephone Assist System Support-1st Yr.		0S6	\$750
First Year of System Support Option		0T1	\$1,500
First Year of System Support Option		0T2	\$1,500
First Year of System Support Option		0V1	\$750
First Year of System Support Option		0V2	\$750
Telephone/Next Day System Support-3 Year		3Y2	\$5,998
Telephone/4-hr System Support - 3 Year		3Y3	\$5,998
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr.		3Y6	\$8,247

Note:

§ For Media order B7490DA/EA (OV Operations/Performance for Solaris, Media)

§ For Manuals order B7491DA/EA (OV Operations/Performance for Solaris, Manuals)

Description	Product #	Opt. #	Price
• HP OV Performance Manager for Windows, LTU	B7407XA		\$11,994
Telephone Assist System Support-1st Yr.		0S6	\$500
Telephone/Next Day System Support-3 Year		3Y2	\$3,998
Telephone/4-hr System Support - 3 Year		3Y3	\$3,998
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr.		3Y6	\$5,497

Note:

§ For Media order B7490XA (OV Operations/Performance for Windows, Media)

§ For Manuals order B7491XA (OV Operations/Performance for Windows, Manuals)

Description	Product #	Opt. #	Price
• HP OV Performance Monitor for HP-UX, LTU, Media & Manual	B7408AA		\$9,594
Telephone Assist System Support-1st Yr.		0S6	\$400
First Year of System Support Option		0T1	\$800
First Year of System Support Option		0T2	\$800
First Year of System Support Option		0V1	\$400
First Year of System Support Option		0V2	\$400
Telephone/Next Day System Support-3 Year		3Y2	\$3,198
Telephone/4-hr System Support - 3 Year		3Y3	\$3,198
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr.		3Y6	\$4,397

Description	Product #	Opt. #	Price
• HP OV Performance Monitor for Solaris, LTU, Media & Manual	B7408DA		\$9,594
Telephone Assist System Support-1st Yr.		0S6	\$400
Telephone/Next Day System Support-3 Year		3Y2	\$3,198
Telephone/4-hr System Support - 3 Year		3Y3	\$3,198
SW Tel;HW Wty 24x7; Sys Supp - 3 Yr.		3Y6	\$4,397

HP OpenView Operations/Performance Upgrades



NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

OpenView Operations/Performance Manager for HP-UX Upgrade from NNM

Description	Product #	Opt. #	Price
• OV Operations /Performance Manager for HP-UX Upgrade from NNM LTU	B7409AA		\$59,994
First Year of System Support Option		OS6	\$3,400
Critical System Support		OT1	\$5,800
Crit System Support w/Impl Assistance		OT2	\$5,800
Critical Systems Support		OV1	\$3,400
Crit.Syst.Support w/add. maint.		OV2	\$3,400
Three Years of System Support Option		3Y2	\$27,198
Three Years of System Support Option		3Y3	\$27,198
Three Years of System Support Option		3Y6	\$37,397

OpenView Operations/Performance Upgrade for Solaris

Description	Product #	Opt. #	Price
• OV Operations/Performance Manager for Solaris Upgrade from NNM LTU	B7409DA		\$59,994
First Year of System Support Option		OS6	\$3,415
Three Years of System Support Option		3Y2	\$27,316
Three Years of System Support Option		3Y3	\$27,316
Three Years of System Support Option		3Y6	\$37,560

OpenView Operations Manager for HP-UX Upgrade from NNM

Description	Product #	Opt. #	Price
• OV Operations Manager for HP-UX Upgrade from NNM LTU	B7410AA		\$47,994
First Year of System Support Option.		OS6	\$2,265
Critical System Support		OT1	\$3,500
Critical System Support w/Impl Assistance		OT2	\$3,500
Critical Systems Support		OV1	\$2,265
Critical Syst Support w/add. maint.		OV2	\$2,265
Three Years of System Support Option		3Y2	\$18,116
Three Years of System Support Option		3Y3	\$18,116
Three Years of System Support Option		3Y6	\$24,910



OpenView Operations Manager for Solaris Upgrade from NNM

	Description	Product #	Opt. #	Price
•	OV Operations for Solaris Upgrade from NNM LTU	B7410DA		\$47,994
	First Year of System Support Option		OS6	\$2,265
	Three Years of System Support Option		3Y2	\$18,116
	Three Years of System Support Option		3Y3	\$18,116
	Three Years of System Support Option		3Y6	\$24,910

Oracle for OpenView

Oracle for OpenView is an Application Specific Oracle License, which is supported by the following HP OpenView products: HP OpenView Operations, Internet Services, Network Node Manager, Service Desk, Reporter and TeMIP. For compatibility information, please see the HP UNIX Servers Configuration Guide or the HP OpenView Product Support Matrix (ESP, keyword SUPMTRX).

	Description	Product #	Opt #	Price
•	Oracle for OpenView v9.2.0 (64bit) for HP-UX 11.0 and 11.11, License To Use (LTU)	ORA200CA		\$12,950
	First Year of System Support Option.		OS2	\$2,590
	First Year of System Support Option.		OS3	\$2,590
	First Year of System Support Option (24x7)		OS6	\$3,238
•	Oracle for OpenView v9.2.0 (64bit) for HP-UX 11.00 and 11.11, 5 LTU Bundle for Service Bureaus*	ORA205CA		\$ 39,950
	First Year of System Support Option.		OS2	\$7,990
	First Year of System Support Option.		OS3	\$7,990
	First Year of System Support Option (24x7)		OS6	\$9,988
•	Oracle for OpenView v9.2.0 (64bit) for HP-UX 11.00 and 11.11, Media Kit	ORA230CA		\$100
	First Year of System Support Option.		OS2	\$0
	First Year of System Support Option.		OS3	\$0
	First Year of System Support Option (24x7)		OS6	\$0
•	Oracle for OpenView v9.2.0 (64bit) for HP-UX 11.00 and 11.11, Evaluation Kit	ORA240CA		\$100
•	Oracle for OpenView v9.2.0 (32bit) for Sun Solaris 2.7 and 2.8, License to Use (LTU)	ORA400CA		\$12,950
	First Year of System Support Option.		OS2	\$2,590
	First Year of System Support Option.		OS3	\$2,590
	First Year of System Support Option (24x7)		OS6	\$3,238
•	Oracle for OpenView v9.2.0 (32bit) for Sun Solaris 2.7 and 2.8, 5 License to Use (LTU) Bundle for Service Bureaus*	ORA405CA		\$39,950
	First Year of System Support Option.		OS2	\$7,990
	First Year of System Support Option.		OS3	\$7,990
	First Year of System Support Option (24x7)		OS6	\$9,988
•	Oracle for OpenView v9.2.0 (32bit) for Sun Solaris 2.7 and 2.8, Media Kit	ORA430CA		\$100
	First Year of System Support Option.		OS2	\$0
	First Year of System Support Option.		OS3	\$0
	First Year of System Support Option (24x7)		OS6	\$0
•	Oracle for OpenView v9.2.0 (32bit) for Sun Solaris 2.7 and 2.8, Evaluation Kit	ORA440CA		\$100
•	Oracle for OpenView v9.2.0 (64bit) for Sun Solaris 2.7 and 2.8, License to Use (LTU)	ORA401CA		\$12,950
	First Year of System Support Option.		OS2	\$2,590
	First Year of System Support Option.		OS3	\$2,590
	First Year of System Support Option (24x7)		OS6	\$3,238
•	Oracle for OpenView v9.2.0 (64bit) for Sun Solaris 2.7 and 2.8,, 5 License to Use (LTU)	ORA406CA		\$39,950



Description	Product #	Opt #	Price
Bundle for Service Bureaus*			
First Year of System Support Option.		OS2	\$7,990
First Year of System Support Option.		OS3	\$7,990
First Year of System Support Option (24x7)		OS6	\$9,988
• Oracle for OpenView v9.2.0 (64bit) for Sun Solaris 2.7 and 2.8,, Media Kit	ORA431CA		\$100
First Year of System Support Option.		OS2	\$0
First Year of System Support Option.		OS3	\$0
First Year of System Support Option (24x7)		OS6	\$0
• Oracle for OpenView v9.2.0 (64bit) for Sun Solaris 2.7 and 2.8,, Evaluation Kit	ORA441CA		\$100
• Oracle for OpenView v9.2.0 (32bit) for Windows, License To Use (LTU)	ORA300CA		\$12,950
First Year of System Support Option.		OS2	\$2,590
First Year of System Support Option.		OS3	\$2,590
First Year of System Support Option (24x7)		OS6	\$3,238
• Oracle for OpenView v9.2.0 (32bit) for Windows,, 5 License to Use (LTU) Bundle for Service Bureaus	ORA305CA		\$39,950
First Year of System Support Option.		OS2	\$7,990
First Year of System Support Option.		OS3	\$7,990
First Year of System Support Option (24x7)		OS6	\$9,988
• Oracle for OpenView v9.2.0 (32bit) for Windows, Media Kit	ORA330CA		\$100
First Year of System Support Option.		OS2	\$0
First Year of System Support Option.		OS3	\$0
First Year of System Support Option (24x7)		OS6	\$0
• Oracle for OpenView v9.2.0 (32bit) for Windows, Evaluation Kit	ORA340CA		\$100
• Oracle for OpenView v9.1.01 (64bit) for Tru64 V5.1a, License to Use (LTU) Oracle Enterprise Edition	ORA500CA		\$12,950
First Year of System Support Option.		OS2	\$2,590
First Year of System Support Option.		OS3	\$2,590
First Year of System Support Option (24x7)		OS6	\$3,238
• Oracle for OpenView v9.1.01 (64bit) for Tru64 V5.1a,, License to Use (LTU) Oracle Enterprise Edition Bundle for Service Bureaus*	ORA505CA		\$39,950
First Year of System Support Option.		OS2	\$7,990
First Year of System Support Option.		OS3	\$7,990
First Year of System Support Option (24x7)		OS6	\$9,988
• Oracle for OpenView v9.1.01 (64bit) for Tru64 V5.1a,, Media Kit	ORA530CA		\$100
First Year of System Support Option.		OS2	\$0
First Year of System Support Option.		OS3	\$0
First Year of System Support Option (24x7)		OS6	\$0
• Oracle for OpenView v9.1.01 (64bit) for Tru64 V5.1a, Evaluation Kit	ORA540CA		\$100
You can still order Oracle OpenView V8.1.7 Products and Support OS2, OS3, OS6 options:			
• Oracle for OpenView V8.1.7 for HP-UX 11 (32-bit), LTU	ORA200BC		\$12,950
• Oracle for OpenView V8.1.7 for HP-UX 11 (32-bit), 5 LTU Bundle for Service Bureaus	ORA205BC*		\$39,950
• Oracle for OpenView V8.1.7 for HP-UX 11 (32-bit), Media Kit	ORA230BC		\$100
• Oracle for OpenView V8.1.7 for HP-UX 11 (32-bit), Evaluation Kit	ORA240BC		\$100
• Oracle for OpenView V8.1.7 for Sun Solaris 2.6, 7, and 8, LTU	ORA400BC		\$12,950
• Oracle for OpenView V8.1.7 for Sun Solaris 2.6, 7 and 8, 5 LTU Bundle for Service Bureaus	ORA405BC*		\$39,950
• Oracle for OpenView V8.1.7 for Sun Solaris 2.6, 7 and 8, Media	ORA430BC		\$100
• Oracle for OpenView V8.1.7 for Sun Solaris 2.6, 7 and 8, Evaluation Kit	ORA440BC		\$100
• Oracle for OpenView V8.1.7 for Windows NT 4, LTU	ORA300BC		\$12,950
• Oracle for OpenView V8.1.7 for Windows NT 4, 5 LTU Bundle	ORA305BC*		\$39,950
• Oracle for OpenView V8.1.7 for Windows NT 4, Media	ORA330BC		\$100



Description	Product #	Opt #	Price
• Oracle for OpenView V8.1.7 for Windows NT 4, Evaluation	ORA340BC		\$100

*Service Bureaus must purchase one OfO license per subscriber. The 5 LTU Bundle license offers an attractive alternative to Service Bureaus. It is limited to five (5) subscribers, each of which may have an unlimited number of users. "Service Bureau" means a company that provides access to its computer hardware and software resources to third party customers for a fee in order to perform such third party customer's internal business processes on their behalf. "Subscriber" means a third party customer using the Software through a Service Bureau. If a Subscriber terminates its relationship with the Service Bureau, that Subscriber's license is deemed void.

NOTE: Must order the LTU, media and support. Support is not bundled with the product therefore it must (if applicable) be added to the order. Please order OS2/3 or 6 with OfO products.

HP OpenView Performance Insight for Networks

NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt #	Price
• OV Perf Insight for Networks 2GB LTU	J5241AA		\$ 42,000
First Year of System Support Options		OS3	\$7,000
First Year of System Support Options		OS6	\$1,740
Three Years of System Support Options		3Y3	\$14,000
Three Years of System Support Options		3Y6	\$19,250
• OV Perf Insight for Networks 5GB LTU	J5150AA		\$ 82,200
First Year of System Support Options		OS3	\$13,700
First Year of System Support Options		OS6	\$3,425
Three Years of System Support Options		3Y3	\$27,400
Three Years of System Support Options		3Y6	\$37,675
• OV Perf Insight for Networks 10GB LTU	J5151AA		\$118,800
First Year of System Support Options		OS3	\$19,800
First Year of System Support Options		OS6	\$4,950
Three Years of System Support Options		3Y3	\$39,600
Three Years of System Support Options		3Y6	\$54,450
• OV Perf Insight for Networks 20GB LTU	J5152AA		\$164,400
First Year of System Support Options		OS3	\$27,400
First Year of System Support Options		OS6	\$6,850
Three Years of System Support Options		3Y3	\$54,800
Three Years of System Support Options		3Y6	\$75,350
• OV Perf Insight for Networks 40GB LTU	J5153AA		\$253,200
First Year of System Support Options		OS3	\$42,200
First Year of System Support Options		OS6	\$10,550
Three Years of System Support Options		3Y3	\$84,400
Three Years of System Support Options		3Y6	\$116,050
• OV Perf Insight for Networks 80GB LTU	J5154AA		\$376,800



Description	Product #	Opt #	Price
First Year of System Support Options		OS3	\$62,800
First Year of System Support Options		OS6	\$15,700
Three Years of System Support Options		3Y3	\$125,600
Three Years of System Support Options		3Y6	\$172,700

HP OpenView Problem Diagnosis

NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt #	Price
• HP OV Problem Diagnosis LTU, media, first year std. support	J5135AA		\$24,000
First Year of System Support Options (upgraded to 24x365)		OS6	\$1,000
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$8,000
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$8,000
Three Years of System Support Options (3 years, 24x375)		3Y6	\$11,000

HP OpenView Reporter

NOTES:

- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt. #	Price
• OV Reporter LTU	J5333WA		\$29,994
(NOTE: Requires MeasureWare or OpenView Performance Agents or OpenView Operations or Smart Plug-ins)			
First Year of System Support Option		OS6	\$1,250
Three Years of System Support Option		3Y2	\$9,998



	Description		Product #	Opt. #	Price
	Three Years of System Support Option			3Y3	\$9,998
	Three Years of System Support Option			3Y6	\$13,747
•	OV Reporter 3.5 Media		J5332BA		\$145



HP OpenView Service Activator 3.6

NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt #	Price
• HP OpenView Service Activator 3.6 Platform Media	J4741CA		\$145
• HP OpenView Service Activator 3.6 Platform LTU	J4745AA		\$160,000
• HP OpenView Service Activator High Availability Platform LTU	J4746AA		\$80,000
• HP OpenView Service Activator Individual Simple CPE Node LTU 1-5,000	J4749AA		\$20
• HP OpenView Service Activator Individual Simple CPE Node LTU 5,001-20,000	J4750AA		\$10
• HP OpenView Service Activator Individual Simple CPE Node LTU 20,001+	J4751AA		\$5
• HP OpenView Service Activator Individual Standard Service Element Node LTU 1-50	J4752AA		\$1,000
• HP OpenView Service Activator Individual Standard Service Element Node LTU 51-100	J4753AA		\$750
• HP OpenView Service Activator Individual Standard Service Element Node LTU 101-250	J4754AA		\$550
• HP OpenView Service Activator Individual Standard Service Element Node LTU 251-500	J4755AA		\$350
• HP OpenView Service Activator Individual Standard Service Element Node LTU 501+	J4756AA		\$125
• HP OpenView Service Activator Individual Complex Service Element Node LTU 1-5	J4776AA		\$10,000
• HP OpenView Service Activator Individual Complex Service Element Node LTU 6-20	J4777AA		\$5,000
• HP OpenView Service Activator Individual Complex Service Element Node LTU 21+	J4778AA		\$2,500

HP OpenView Service Desk

NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt. #	Price
• OV Service Desk 1 named user	B4321AD		\$1,799
First Year of System Support Option		OS6	\$75
Three Years of System Support Option		3Y2	\$600
Three Years of System Support Option		3Y3	\$600
Three Years of System Support Option		3Y6	\$825
• OV Service Desk Helpdesk Management	B4322AD		\$6,000



Description	Product #	Opt. #	Price
First Year of System Support Option		OS6	\$250
Three Years of System Support Option		3Y2	\$2,000
Three Years of System Support Option		3Y3	\$2,000
Three Years of System Support Option		3Y6	\$2,750
• OV Service Desk Change Management	B4323AD		\$15,000
First Year of System Support Option		OS6	\$625
Three Years of System Support Option		3Y2	\$5,000
Three Years of System Support Option		3Y3	\$5,000
Three Years of System Support Option		3Y6	\$6,875
• OV Service Desk Service Level Management	B4324AD		\$15,000
First Year of System Support Option		OS6	\$625
Three Years of System Support Option		3Y2	\$5,000
Three Years of System Support Option		3Y3	\$5,000
Three Years of System Support Option		3Y6	\$6,875
• OV Service Desk Media CD Windows	B4325AD		\$145
First Year of System Support Option		OS6	\$0
Three Years of System Support Option		3Y2	\$0
Three Years of System Support Option		3Y3	\$0
Three Years of System Support Option		3Y6	\$0
• OV Service Desk 1 Concurrent User	B4326AD		\$3,000
First Year of System Support Option		OS6	\$125
Three Years of System Support Option		3Y2	\$1,000
Three Years of System Support Option		3Y3	\$1,000
Three Years of System Support Option		3Y6	\$1,375
• OV Service Desk Media CD Solaris	B4327AD		\$145
First Year of System Support Option		OS6	\$0
Three Years of System Support Option		3Y2	\$0
Three Years of System Support Option		3Y3	\$0
Three Years of System Support Option		3Y6	\$0
• OV Service Desk Media CD HP-UX	B4328AD		\$145
First Year of System Support Option		OS6	\$0
Three Years of System Support Option		3Y2	\$0
Three Years of System Support Option		3Y3	\$0
Three Years of System Support Option		3Y6	\$0

HP OpenView Service Information Portal

NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt #	Price
• HP OpenView Service Information Portal LTU	J4801AA		\$41,994
First Year of System Support Options		OS6	\$1,750



Description	Product #	Opt #	Price
Three Years of System Support Options		3Y2	\$13,998
Three Years of System Support Options		3Y3	\$13,998
Three Years of System Support Options		3Y6	\$19,247
• HP OpenView Service Information Portal 3.0 Media	J4800BA		\$145

HP OpenView Service Quality Manager

NOTE: All products are bundled with one-year telco-24x7 foundation support.

Description	Product #	Opt #	Price
• HP OpenView Service Quality Manager CORE LTU	T2830AA		\$181,500
Three Years of System Support Options		3Y2	\$76,500
Three Years of System Support Options		3Y3	\$76,500
Three Years of System Support Options		3Y6	\$63,000
• HP OpenView Service Quality Manager User Interface LTU	T2831AA		\$12,100
Three Years of System Support Options		3Y2	\$5,100
Three Years of System Support Options		3Y3	\$5,100
Three Years of System Support Options		3Y6	\$4,200
• HP OpenView Service Quality Manager SLA LTU	T2832AA		\$36,300
Three Years of System Support Options		3Y2	\$15,300
Three Years of System Support Options		3Y3	\$15,300
Three Years of System Support Options		3Y6	\$12,600
• HP OpenView Service Quality Manager Service Adapter LTU	T2833AA		\$36,300
Three Years of System Support Options		3Y2	\$15,300
Three Years of System Support Options		3Y3	\$15,300
Three Years of System Support Options		3Y6	\$12,600

HP OpenView Smart Plug-ins

Please note the order in which the SPI's appear in this section:

- MySAP
- PeopleSoft
- Informix
- MS SQL Server
- Oracle
- Sybase
- BEA Tuxedo
- BEA WebLogic
- IBM WebSphere
- MS Active Directory
- MS Exchange
- MS .NET Enterprise Servers
- Remedy AR System
- Data Network Device
- TL1 Network Device
- XP Disk Arrays

NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management



software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

HP OpenView Smart Plug-in for mySAP.com

Description	Product #	Opt. #	Price
• HP OV SPI SAP Tier 4 LTU	B9148AA		\$29,994
First Year of System Support Option.		0S6	
Critical System Support		0T1	
Crit. System Support w/Impl Assistance		0T2	
Critical Systems Support for SAP R/3		0V1	
Crit. Syst. Support for SAP R/3 w/add Maint.		0V2	
Three Years of System Support Option		3Y2	
Three Years of System Support Option		3Y3	
Three Years of System Support Option		3Y6	
• HP OV SPI SAP Tier 3, LTU	B7456AA		\$21,594
First Year of System Support Option.		0S6	\$1,000
Critical System Support		0T1	\$1,000
Crit. System Support w/Impl Assistance		0T2	\$1,000
Critical Systems Support for SAP R/3		0V1	\$1,000
Crit. Syst. Support for SAP R/3 w/add Maint.		0V2	\$1,000
Three Years of System Support Option		3Y2	\$7,998
Three Years of System Support Option		3Y3	\$7,998
Three Years of System Support Option		3Y6	\$10,997
• HP OV SPI SAP Tier 2, LTU	B7457AA		\$11,994
First Year of System Support Option.		0S6	\$500
Critical System Support		0T1	\$500
Crit. System Support w/Impl Assistance		0T2	\$500
Critical Systems Support for SAP R/3		0V1	\$500
Crit. Syst. Support for SAP R/3 w/add Maint.		0V2	\$500
Three Years of System Support Option		3Y2	\$3,998
Three Years of System Support Option		3Y3	\$3,998
Three Years of System Support Option		3Y6	\$5,497
• HP OV SPI SAP Tier 1, LTU	B7458AA		\$5,394
First Year of System Support Option.		0S6	\$225
Critical System Support		0T1	\$225
Crit. System Support w/Impl Assistance		0T2	\$225
Critical Systems Support for SAP R/3		0V1	\$225
Crit. Syst. Support for SAP R/3 w/add Maint.		0V2	\$225
Three Years of System Support Option		3Y2	\$1,798
Three Years of System Support Option		3Y3	\$1,798
Three Years of System Support Option		3Y6	\$2,472
• HP OV SPI SAP Tier 0, LTU	B7459AA		\$3,594
First Year of System Support Option.			
Critical System Support			
Crit. System Support w/Impl Assistance			
Critical Systems Support for SAP R/3			
Crit. Syst. Support for SAP R/3 w/add Maint.			
Three Years of System Support Option			
Three Years of System Support Option			
Three Years of System Support Option			





HP OpenView Smart Plug-in for PeopleSoft

Description	Product #	Opt. #	Price
HP OV SPI PeopleSoft Tier 4 LTU	B9147AA		\$29,994
First Year of System Support Option		0S6	
First Year of System Support Option		0T1	
First Year of System Support Option		0T2	
First Year of System Support Option		0V1	
First Year of System Support Option		0V2	
Three Years of System Support Option		3Y2	
Three Years of System Support Option		3Y3	
Three Years of System Support Option		3Y6	
HP OV SPI PeopleSoft Tier 3, LTU	B7452AA		\$21,594
First Year of System Support Option		0S6	\$1,000
First Year of System Support Option		0T1	\$1,000
First Year of System Support Option		0T2	\$1,000
First Year of System Support Option		0V1	\$1,000
First Year of System Support Option		0V2	\$1,000
Three Years of System Support Option		3Y2	\$7,998
Three Years of System Support Option		3Y3	\$7,998
Three Years of System Support Option		3Y6	\$10,997
HP OV SPI PeopleSoft Tier 2, LTU	B7453AA		\$11,994
First Year of System Support Option		0S6	\$500
First Year of System Support Option		0T1	\$500
First Year of System Support Option		0T2	\$500
First Year of System Support Option		0V1	\$500
First Year of System Support Option		0V2	\$500
Three Years of System Support Option		3Y2	\$3,998
Three Years of System Support Option		3Y3	\$3,998
Three Years of System Support Option		3Y6	\$5,497
HP OV SPI PeopleSoft Tier 1, LTU	B7454AA		\$5,394
First Year of System Support Option		0S6	\$225
First Year of System Support Option		0T1	\$225
First Year of System Support Option		0T2	\$225
First Year of System Support Option		0V1	\$225
First Year of System Support Option		0V2	\$225
Three Years of System Support Option		3Y2	\$1,798
Three Years of System Support Option		3Y3	\$1,798
Three Years of System Support Option		3Y6	\$2,472

HP OpenView Smart Plug-in for Informix

Description	Product #	Opt. #	Price
HP OV SPI Informix Tier 4 LTU	B9149AA		\$22,794
First Year of System Support Option		0S6	
First Year of System Support Option		0T1	
First Year of System Support Option		0T2	
First Year of System Support Option		0V1	
First Year of System Support Option		0V2	
Three Years of System Support Option		3Y2	
Three Years of System Support Option		3Y3	
Three Years of System Support Option		3Y6	
HP OV SPI Informix Tier 3, LTU	B7460AA		\$17,994
First Year of System Support Option		0S6	\$750
First Year of System Support Option		0T1	\$750



Description	Product #	Opt. #	Price
First Year of System Support Option		0T2	\$750
First Year of System Support Option		0V1	\$750
First Year of System Support Option		0V2	\$750
Three Years of System Support Option		3Y2	\$5,998
Three Years of System Support Option		3Y3	\$5,998
Three Years of System Support Option		3Y6	\$8,247
• HP OV SPI Informix Tier 2, LTU	B7461AA		\$6,594
First Year of System Support Option		0S6	\$275
First Year of System Support Option		0T1	\$275
First Year of System Support Option		0T2	\$275
First Year of System Support Option		0V1	\$275
First Year of System Support Option		0V2	\$275
Three Years of System Support Option		3Y2	\$2,198
Three Years of System Support Option		3Y3	\$2,198
Three Years of System Support Option		3Y6	\$3,022
• HP OV SPI Informix Tier 1, LTU	B7462AA		\$2,994
First Year of System Support Option		0S6	\$125
First Year of System Support Option		0T1	\$125
First Year of System Support Option		0T2	\$125
First Year of System Support Option		0V1	\$125
First Year of System Support Option		0V2	\$125
Three Years of System Support Option		3Y2	\$998
Three Years of System Support Option		3Y3	\$998
Three Years of System Support Option		3Y6	\$1,372

HP OpenView Smart Plug-in for MS SQL Server

Description	Product #	Opt. #	Price
• HP OV SPI MS SQL Server Tier 2, LTU	B7473AA		\$6,594
First Year of System Support Option		0S6	\$275
First Year of System Support Option		0T1	\$275
First Year of System Support Option		0T2	\$275
First Year of System Support Option		0V1	\$275
First Year of System Support Option		0V2	\$275
Three Years of System Support Option		3Y2	\$2,198
Three Years of System Support Option		3Y3	\$2,198
Three Years of System Support Option		3Y6	\$3,022
• HP OV SPI MS SQL Server Tier 1, LTU	B7474AA		\$2,994
First Year of System Support Option		0S6	\$125
First Year of System Support Option		0T1	\$125
First Year of System Support Option		0T2	\$125
First Year of System Support Option		0V1	\$125
First Year of System Support Option		0V2	\$125
Three Years of System Support Option		3Y2	\$998
Three Years of System Support Option		3Y3	\$998
Three Years of System Support Option		3Y6	\$1,372
• HP OV SPI MS SQL Server Tier 0, LTU	B7475AA		\$1,794
First Year of System Support Option		0S6	\$75
First Year of System Support Option		0T1	\$75
First Year of System Support Option		0T2	\$75
First Year of System Support Option		0V1	\$75
First Year of System Support Option		0V2	\$75
Three Years of System Support Option		3Y2	\$598
Three Years of System Support Option		3Y3	\$598
Three Years of System Support Option		3Y6	\$822



HP OpenView Smart Plug-in for Oracle

	Description	Product #	Opt. #	Price
•	HP OV SPI Oracle Tier 4 LTU	B9150AA		\$22,794
	First Year of System Support Option.		0S6	
	First Year of System Support Option		0T1	
	First Year of System Support Option		0T2	
	First Year of System Support Option		0V1	
	First Year of System Support Option		0V2	
	Three Years of System Support Option		3Y2	
	Three Years of System Support Option		3Y3	
•	Three Years of System Support Option		3Y6	
•	HP OV SPI Oracle Tier 3, LTU	B7464AA		\$15,594
	First Year of System Support Option.		0S6	\$750
	First Year of System Support Option		0T1	\$750
	First Year of System Support Option		0T2	\$750
	First Year of System Support Option		0V1	\$750
	First Year of System Support Option		0V2	\$750
	Three Years of System Support Option		3Y2	\$5,998
	Three Years of System Support Option		3Y3	\$5,998
	Three Years of System Support Option		3Y6	\$8,247
•	HP OV SPI Oracle Tier 2, LTU	B7465AA		\$6,594
	First Year of System Support Option.		0S6	\$275
	First Year of System Support Option		0T1	\$275
	First Year of System Support Option		0T2	\$275
	First Year of System Support Option		0V1	\$275
	First Year of System Support Option		0V2	\$275
	Three Years of System Support Option		3Y2	\$2,198
	Three Years of System Support Option		3Y3	\$2,198
	Three Years of System Support Option		3Y6	\$3,022
•	HP OV SPI Oracle Tier 1, LTU	B7466AA		\$2,994
	First Year of System Support Option.		0S6	\$125
	First Year of System Support Option		0T1	\$125
	First Year of System Support Option		0T2	\$125
	First Year of System Support Option		0V1	\$125
	First Year of System Support Option		0V2	\$125
	Three Years of System Support Option		3Y2	\$998
	Three Years of System Support Option		3Y3	\$998
	Three Years of System Support Option		3Y6	\$1,372
•	HP OV SPI Oracle Tier 0, LTU	B7467AA		\$1,794
	First Year of System Support Option.		0S6	\$75
	First Year of System Support Option		0T1	\$75
	First Year of System Support Option		0T2	\$75
	First Year of System Support Option		0V1	\$75
	First Year of System Support Option		0V2	\$75
	Three Years of System Support Option		3Y2	\$598
	Three Years of System Support Option		3Y3	\$598
	Three Years of System Support Option		3Y6	\$822



HP OpenView Plug-in for Sybase

Description	Product #	Opt. #	Price
• HP OV SPI Sybase Tier 4 LTU	B9151AA		\$22,794
First Year of System Support Option		0S6	
Critical System Support		0T1	
Crit. System Support w/Impl Assistance		0T2	
Critical Systems Support for Sybase SPI		0V1	
Crit. Syst. Support for Sybase SPI w/add Maint.		0V2	
Three Years of System Support Option		3Y2	
Three Years of System Support Option		3Y3	
Three Years of System Support Option		3Y6	
• HP OV SPI Sybase Tier 3, LTU	B7468AA		\$15,594
First Year of System Support Option		0S6	\$750
Critical System Support		0T1	\$750
Crit. System Support w/Impl Assistance		0T2	\$750
Critical Systems Support for Sybase SPI		0V1	\$750
Crit. Syst. Support for Sybase SPI w/add Maint.		0V2	\$750
Three Years of System Support Option		3Y2	\$5,998
Three Years of System Support Option		3Y3	\$5,998
Three Years of System Support Option		3Y6	\$8,247
• HP OV SPI Sybase Tier 2, LTU	B7469AA		\$6,594
First Year of System Support Option		0S6	\$275
Critical System Support		0T1	\$275
Crit. System Support w/Impl Assistance		0T2	\$275
Critical Systems Support for Sybase SPI		0V1	\$275
Crit. Syst. Support for Sybase SPI w/add Maint.		0V2	\$275
Three Years of System Support Option		3Y2	\$2,198
Three Years of System Support Option		3Y3	\$2,198
Three Years of System Support Option		3Y6	\$3,022
• HP OV SPI Sybase Tier 1, LTU	B7470AA		\$2,994
First Year of System Support Option		0S6	\$125
Critical System Support		0T1	\$125
Crit. System Support w/Impl Assistance		0T2	\$125
Critical Systems Support for Sybase SPI		0V1	\$125
Crit. Syst. Support for Sybase SPI w/add Maint.		0V2	\$125
Three Years of System Support Option		3Y2	\$998
Three Years of System Support Option		3Y3	\$998
Three Years of System Support Option		3Y6	\$1,372

HP OpenView Smart Plug-in for BEA Tuxedo

Description	Product #	Opt. #	Price
• HP OV SPI BEA Tuxedo Tier 4 LTU	B9152AA		\$29,994
First Year of System Support Option		0S6	
First Year of System Support Option		0T1	
First Year of System Support Option		0T2	
First Year of System Support Option		0V1	
First Year of System Support Option		0V2	
Three Years of System Support Option		3Y2	
Three Years of System Support Option		3Y3	
Three Years of System Support Option		3Y6	
• HP OV SPI BEA Tuxedo Tier 3, LTU	B7476AA		\$21,594
First Year of System Support Option		0S6	\$1,300
First Year of System Support Option		0T1	\$1,300



Description	Product #	Opt. #	Price
First Year of System Support Option		0T2	\$1,300
First Year of System Support Option		0V1	\$1,300
First Year of System Support Option		0V2	\$1,300
Three Years of System Support Option		3Y2	\$10,398
Three Years of System Support Option		3Y3	\$10,398
Three Years of System Support Option		3Y6	\$14,297
• HP OV SPI BEA Tuxedo Tier 2, LTU	B7477AA		\$11,994
First Year of System Support Option		0S6	\$400
First Year of System Support Option		0T1	\$400
First Year of System Support Option		0T2	\$400
First Year of System Support Option		0V1	\$400
First Year of System Support Option		0V2	\$400
Three Years of System Support Option		3Y2	\$3,198
Three Years of System Support Option		3Y3	\$3,198
Three Years of System Support Option		3Y6	\$4,397
• HP OV SPI BEA Tuxedo Tier 1, LTU	B7478AA		\$5,394
First Year of System Support Option		0S6	\$140
First Year of System Support Option		0T1	\$140
First Year of System Support Option		0T2	\$140
First Year of System Support Option		0V1	\$140
First Year of System Support Option		0V2	\$140
Three Years of System Support Option		3Y2	\$1,118
Three Years of System Support Option		3Y3	\$1,118
Three Years of System Support Option		3Y6	\$1,537

HP OpenView Smart Plug-in for BEA WebLogic

Description	Product #	Opt. #	Price
• HP OV SPI BEA Weblogic Tier 4 LTU	B9155AA		\$22,794
First Year of System Support Option.		0S6	
First Year of System Support Option		0T1	
First Year of System Support Option		0T2	
First Year of System Support Option		0V1	
First Year of System Support Option		0V2	
Three Years of System Support Option		3Y2	
Three Years of System Support Option		3Y3	
Three Years of System Support Option		3Y6	
• HP OV SPI BEA Weblogic Tier 3, LTU	B9141AA		\$15,594
First Year of System Support Option.		0S6	\$750
First Year of System Support Option		0T1	\$750
First Year of System Support Option		0T2	\$750
First Year of System Support Option		0V1	\$750
First Year of System Support Option		0V2	\$750
Three Years of System Support Option		3Y2	\$5,998
Three Years of System Support Option		3Y3	\$5,998
Three Years of System Support Option		3Y6	\$8,247
• HP OV SPI BEA Weblogic Tier 2, LTU	B9142AA		\$6,594
First Year of System Support Option.		0S6	\$275
First Year of System Support Option		0T1	\$275
First Year of System Support Option		0T2	\$275
First Year of System Support Option		0V1	\$275
First Year of System Support Option		0V2	\$275
Three Years of System Support Option		3Y2	\$2,198
Three Years of System Support Option		3Y3	\$2,198
Three Years of System Support Option		3Y6	\$3,022



Description		Product #	Opt. #	Price
•	HP OV SPI BEA Weblogic Tier 1, LTU	B9143AA		\$2,994
	First Year of System Support Option.		0S6	\$125
	First Year of System Support Option		0T1	\$125
	First Year of System Support Option		0T2	\$125
	First Year of System Support Option		0V1	\$125
	First Year of System Support Option		0V2	\$125
	Three Years of System Support Option		3Y2	\$998
	Three Years of System Support Option		3Y3	\$998
	Three Years of System Support Option		3Y6	\$1,372
•	HP OV SPI BEA Weblogic Tier 0, LTU	B9144AA		\$1,794
	First Year of System Support Option.		0S6	\$75
	First Year of System Support Option		0T1	\$75
	First Year of System Support Option		0T2	\$75
	First Year of System Support Option		0V1	\$75
	First Year of System Support Option		0V2	\$75
	Three Years of System Support Option		3Y2	\$598
	Three Years of System Support Option		3Y3	\$598
	Three Years of System Support Option		3Y6	\$822

HP OpenView Smart Plug-in for IBM WebSphere

Description		Product #	Opt. #	Price
•	OV SPI IBM WebSphere Tier 4 LTU	B9173AA		\$22,794
	First Year of System Support Option.		0S6	
	First Year of System Support Option		0T1	
	First Year of System Support Option		0T2	
	First Year of System Support Option		0V1	
	First Year of System Support Option		0V2	
	Three Years of System Support Option		3Y2	
	Three Years of System Support Option		3Y3	
	Three Years of System Support Option		3Y6	
•	OV SPI IBM WebSphere Tier 3 LTU	B9174AA		\$15,594
	First Year of System Support Option.		0S6	\$750
	First Year of System Support Option		0T1	\$750
	First Year of System Support Option		0T2	\$750
	First Year of System Support Option		0V1	\$750
	First Year of System Support Option		0V2	\$750
	Three Years of System Support Option		3Y2	\$5,998
	Three Years of System Support Option		3Y3	\$5,998
	Three Years of System Support Option		3Y6	\$8,247
•	OV SPI IBM WebSphere Tier 2 LTU	B9175AA		\$6,594
	First Year of System Support Option.		0S6	\$275
	First Year of System Support Option		0T1	\$275
	First Year of System Support Option		0T2	\$275
	First Year of System Support Option		0V1	\$275
	First Year of System Support Option		0V2	\$275
	Three Years of System Support Option		3Y2	\$2,198
	Three Years of System Support Option		3Y3	\$2,198
	Three Years of System Support Option		3Y6	\$3,022
•	OV SPI IBM WebSphere Tier 1 LTU	B9176AA		\$2,994
	First Year of System Support Option.		0S6	\$125
	First Year of System Support Option		0T1	\$125
	First Year of System Support Option		0T2	\$125
	First Year of System Support Option		0V1	\$125
			0V2	\$125



Description	Product #	Opt. #	Price
Three Years of System Support Option		3Y2	\$998
Three Years of System Support Option		3Y3	\$998
Three Years of System Support Option		3Y6	\$1,372
• OV SPI IBM WebSphere Tier 0 LTU	B9177AA		\$1,794
First Year of System Support Option.		0S6	\$75
First Year of System Support Option		0T1	\$75
First Year of System Support Option		0T2	\$75
First Year of System Support Option		0V1	\$75
First Year of System Support Option		0V2	\$75
Three Years of System Support Option		3Y2	\$598
Three Years of System Support Option		3Y3	\$598
Three Years of System Support Option		3Y6	\$822

HP OpenView Smart Plug-in Microsoft Active Directory

Description	Product#	Opt. #	Price
• HP OV SPI MS Active Directory Tier 2, LTU	B9170AA		\$4,194
First Year of System Support Option.		OS6	\$175
Critical System Support		OT1	\$175
Crit System Support w/Impl Assistance		OT2	\$175
Critical Systems Support for MS Active Directory SPI		OV1	\$175
Crit.Syst.Support for MS Active Directory SPI w/add. maint.		OV2	\$175
Three Years of System Support Option		3Y2	\$1,398
Three Years of System Support Option		3Y3	\$1,398
Three Years of System Support Option		3Y6	\$1,922
• HP OV SPI MS Active Directory Tier 1, LTU	B9171AA		\$1,674
First Year of System Support Option.		OS6	\$70
Critical System Support		OT1	\$70
Crit System Support w/Impl Assistance		OT2	\$70
Critical Systems Support for MS Active Directory SPI		OV1	\$70
Crit. Syst. Support for MS Active Directory SPI w/add. maint.		OV2	\$70
Three Years of System Support Option		3Y2	\$558
Three Years of System Support Option		3Y3	\$558
Three Years of System Support Option		3Y6	\$767
• HP OV SPI MS Active Directory Tier 0, LTU	B9172AA		\$1,194
First Year of System Support Option.		OS6	\$50
Critical System Support		OT1	\$50
Crit System Support w/Impl Assistance		OT2	\$50
Critical Systems Support for MS Active Directory SPI		OV1	\$50
Crit. Syst. Support for MS Active Directory SPI w/add. maint.		OV2	\$50
Three Years of System Support Option		3Y2	\$398
Three Years of System Support Option		3Y3	\$398
Three Years of System Support Option		3Y6	\$547

HP OpenView Smart Plug-in for Exchange

Description	Product#	Opt. #	Price
• HP OV SPI MS Exchange Tier 2, LTU	B7449AA		\$4,194
First Year of System Support Option.		OS6	\$175
Critical System Support		OT1	\$175
Crit System Support w/Impl Assistance		OT2	\$175
Critical Systems Support for MS Exchange SPI		OV1	\$175



Description	Product#	Opt. #	Price
Crit.Syst.Support for MS Exchange SPI w/add. maint.		OV2	\$175
Three Years of System Support Option		3Y2	\$1,398
Three Years of System Support Option		3Y3	\$1,398
Three Years of System Support Option		3Y6	\$1,922
• HP OV SPI MS Exchange Tier 1, LTU	B7450AA		\$1,674
First Year of System Support Option.		OS6	\$70
Critical System Support		OT1	\$70
Crit System Support w/Impl Assistance		OT2	\$70
Critical Systems Support for MS Exchange SPI		OV1	\$70
Crit. Syst. Support for MS Exchange SPI w/add. maint.		OV2	\$70
Three Years of System Support Option		3Y2	\$558
Three Years of System Support Option		3Y3	\$558
Three Years of System Support Option		3Y6	\$767
• HP OV SPI MS Exchange Tier 0, LTU	B7451AA		\$1,194
First Year of System Support Option.		OS6	\$50
Critical System Support		OT1	\$50
Crit System Support w/Impl Assistance		OT2	\$50
Critical Systems Support for MS Exchange SPI		OV1	\$50
Crit. Syst. Support for MS Exchange SPI w/add. maint.		OV2	\$50
Three Years of System Support Option		3Y2	\$398
Three Years of System Support Option		3Y3	\$398
Three Years of System Support Option		3Y6	\$547

HP OpenView Smart Plug-in for MS .NET Enterprise Servers

Description	Product#	Opt. #	Price
• HP OV SPI for MS.NET Enterprise Servers Tier 2 LTU	B9160AA		\$4,194
First Year of System Support Option.		OS6	\$175
Critical Systems Support for MS .NET SPI		OV1	\$175
Crit.Syst.Support for MS .NET SPI w/add. maint.		OV2	\$175
Three Years of System Support Option		3Y2	\$1,398
Three Years of System Support Option		3Y3	\$1,398
Three Years of System Support Option		3Y6	\$1,922
• HP OV SPI for MS.NET Enterprise Servers Tier 1 LTU	B9161AA		\$1,674
First Year of System Support Option.		OS6	\$70
Critical Systems Support for MS .NET SPI		OV1	\$70
Crit. Syst. Support for MS .NET SPI w/add. maint.		OV2	\$70
Three Years of System Support Option		3Y2	\$558
Three Years of System Support Option		3Y3	\$558
Three Years of System Support Option		3Y6	\$767
• HP OV SPI for MS.NET Enterprise Servers Tier 0 LTU	B9162AA		\$1,194
First Year of System Support Option.		OS6	\$50
Critical Systems Support for MS .NET SPI		OV1	\$50
Crit. Syst. Support for MS .NET SPI w/add. maint.		OV2	\$50
Three Years of System Support Option		3Y2	\$398
Three Years of System Support Option		3Y3	\$398
Three Years of System Support Option		3Y6	\$547



HP OpenView Smart Plug-in for Remedy AR System

	Description	Product #	Opt. #	Price
•	HP OV SPI Remedy AR System, LTU	B7480AA		\$17,994
	First Year of System Support Option		0S6	\$750
	First Year of System Support Option		0T1	\$750
	First Year of System Support Option		0T2	\$750
	First Year of System Support Option		0V1	\$750
	First Year of System Support Option		0V2	\$750
	Three Years of System Support Option		3Y2	\$5,998
	Three Years of System Support Option		3Y3	\$5,998
	Three Years of System Support Option		3Y6	\$8,247

HP OpenView Smart Plug-in for Data Network Devices

	Description	Product#	Opt. #	Price
•	HP OV SPI Data Network Devices LTU	B9159AA		\$8,994
	First Year Support Option OS2/3 bundled with B9159AA			
	Upgrade to 24x7 One Year Support Option		OS6	\$375
	Three Years of System Support Option		3Y2	\$2,998
	Three Years of System Support Option		3Y3	\$2,998
	Three Years of 24x7 System Support Option		3Y6	\$4,122

HP OpenView Smart Plug-in for TL1 Network Devices

	Description	Product#	Opt. #	Price
•	HP OV SPI for TL1 Network Devices LTU	J5126AA		\$54,000
	First Year Support Option OS2/3 bundled with J5126AA			
	Upgrade to 24x7 One Year Support Option		OS6	\$2,250
	Three Years of System Support Option		3Y2	\$17,998
	Three Years of System Support Option		3Y3	\$17,998
	Three Years of 24x7 System Support Option		3Y6	\$24,747

HP OpenView SMART Plug-in for XP Disk Arrays

	Description	Product#	Opt. #	Price
•	OpenView SPI for XP Disk Arrays LTU	B9367A		\$41,142

HP OpenView Storage Area Manager (OV-SAM)

NOTES:

- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:



Network and Enterprise Management

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>
 Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

	Description	Product #	Opt. #	Price
•	HP OV Storage Area Mgr Media, 5App+2TB LTU	J5364AA		\$85,000
	First Year of System Support Option OS2/3 bundled with J5364AA			
	First Year of 24x7 System Support Option		OS6	\$3,542
	Three Years of Standard System Support Option		3Y2	\$28,330
	Three Years of Standard System Support Option		3Y3	\$28,330
	Three Years of 24x7 System Support Option		3Y6	\$38,955
	Contractual Support - Phone-in Assistance		H00	\$595
	Contractual Support - 24x365 Phone-in Assistance		H24	\$298
	Contractual Support - LTU Update		L00	\$595
	Contractual Support - SW Support		SL3	\$1,470
	Additional Documents		Q00	\$5
•	HP OV Storage Area Mgr, 5TB LTU	J5365AA		\$42,500
	First Year of System Support Option OS2/3 bundled with J5365AA			
	First Year of 24x7 System Support Option		OS6	\$1,771
	Three Years of Standard System Support Option		3Y2	\$14,167
	Three Years of Standard System Support Option		3Y3	\$14,167
	Three Years of 24x7 System Support Option		3Y6	\$19,478
	Contractual Support - Phone-in Assistance		H00	\$297
	Contractual Support - 24x365 Phone-in Assistance		H24	\$148
	Contractual Support - LTU Update		L00	\$297
	Contractual Support - SW Support		SL3	\$735
•	HP OV Storage Area Mgr, 10TB LTU	J5366AA		\$63,750
	First Year of System Support Option OS2/3 bundled with J5366AA			
	First Year of 24x7 System Support Option		OS6	\$2,656
	Three Years of Standard System Support Option		3Y2	\$21,250
	Three Years of Standard System Support Option		3Y3	\$21,250
	Three Years of 24x7 System Support Option		3Y6	\$29,216
	Contractual Support - Phone-in Assistance		H00	\$446
	Contractual Support - 24x365 Phone-in Assistance		H24	\$222
	Contractual Support - LTU Update		L00	\$446
	Contractual Support - SW Support		SL3	\$1,102
•	HP OV Storage Area Mgr, 50TB LTU	J5367AA		\$213,563
	First Year of System Support Option OS2/3 bundled with J5367AA			
	First Year of 24x7 System Support Option		OS6	\$8,898
	Three Years of Standard System Support Option		3Y2	\$71,188
	Three Years of Standard System Support Option		3Y3	\$71,188
	Three Years of 24x7 System Support Option		3Y6	\$97,875
	Contractual Support - Phone-in Assistance		H00	\$1,493
	Contractual Support - 24x365 Phone-in Assistance		H24	\$743
	Contractual Support - LTU Update		L00	\$1,493
	Contractual Support - SW Support		SL3	\$3,691
•	HP OV Storage Node Mgr Media, App+2TB LTU	J5368AA		\$20,000
	First Year of System Support Option OS2/3 bundled with J5368AA			
	First Year of 24x7 System Support Option		OS6	\$833
	Three Years of Standard System Support Option		3Y2	\$6,666
	Three Years of Standard System Support Option		3Y3	\$6,666
	Three Years of 24x7 System Support Option		3Y6	\$9,167
	Contractual Support - Phone-in Assistance		H00	\$139
	Contractual Support - 24x365 Phone-in Assistance		H24	\$70
	Contractual Support - LTU Update		L00	\$139



Description	Product #	Opt. #	Price
Contractual Support - SW Support		SL3	\$347
• HP OV Storage Node Mgr 5TB LTU	J5369AA		\$10,000
First Year of System Support Option OS2/3 bundled with J5369AA			
First Year of 24x7 System Support Option		OS6	\$417
Three Years of Standard System Support Option		3Y2	\$3,333
Three Years of Standard System Support Option		3Y3	\$3,333
Three Years of 24x7 System Support Option		3Y6	\$4,583
Contractual Support - Phone-in Assistance		H00	\$70
Contractual Support - 24x365 Phone-in Assistance		H24	\$35
Contractual Support - LTU Update		L00	\$70
Contractual Support - SW Support		SL3	\$173
• HP OV Storage Node Mgr 10TB LTU	J5370AA		\$15,000
First Year of System Support Option OS2/3 bundled with J5370AA			
First Year of 24x7 System Support Option		OS6	\$625
Three Years of Standard System Support Option		3Y2	\$5,000
Three Years of Standard System Support Option		3Y3	\$5,000
Three Years of 24x7 System Support Option		3Y6	\$6,875
Contractual Support - Phone-in Assistance		H00	\$105
Contractual Support - 24x365 Phone-in Assistance		H24	\$53
Contractual Support - LTU Update		L00	\$105
Contractual Support - SW Support		SL3	\$260
• HP OV Storage Node Mgr 50TB LTU	J5371AA		\$50,250
First Year of System Support Option OS2/3 bundled with J5371AA			
First Year of 24x7 System Support Option		OS6	\$2,094
Three Years of Standard System Support Option		3Y2	\$16,750
Three Years of Standard System Support Option		3Y3	\$16,750
Three Years of 24x7 System Support Option		3Y6	\$23,031
Contractual Support - Phone-in Assistance		H00	\$352
Contractual Support - 24x365 Phone-in Assistance		H24	\$176
Contractual Support - LTU Update		L00	\$352
Contractual Support - SW Support		SL3	\$871
• HP OV Storage Optimizer Media, App+2TB LTU	J5372AA		\$20,000
First Year of System Support Option OS2/3 bundled with J5372AA			
First Year of 24x7 System Support Option		OS6	\$833
Three Years of Standard System Support Option		3Y2	\$6,666
Three Years of Standard System Support Option		3Y3	\$6,666
Three Years of 24x7 System Support Option		3Y6	\$9,167
Contractual Support - Phone-in Assistance		H00	\$139
Contractual Support - 24x365 Phone-in Assistance		H24	\$70
Contractual Support - LTU Update		L00	\$139
Contractual Support - SW Support		SL3	\$347
Additional Documents		Q00	\$5
• HP OV Storage Optimizer 5TB LTU	J5373AA		\$10,000
First Year of System Support Option OS2/3 bundled with J5373AA			
First Year of 24x7 System Support Option		OS6	\$417
Three Years of Standard System Support Option		3Y2	\$3,333
Three Years of Standard System Support Option		3Y3	\$3,333
Three Years of 24x7 System Support Option		3Y6	\$4,583
Contractual Support - Phone-in Assistance		H00	\$70
Contractual Support - 24x365 Phone-in Assistance		H24	\$35
Contractual Support - LTU Update		L00	\$70
Contractual Support - SW Support		SL3	\$173
• HP OV Storage Optimizer 10TB LTU	J5374AA		\$15,000



Description	Product #	Opt. #	Price
First Year of System Support Option OS2/3 bundled with J5374AA			
First Year of 24x7 System Support Option		OS6	\$625
Three Years of Standard System Support Option		3Y2	\$5,000
Three Years of Standard System Support Option		3Y3	\$5,000
Three Years of 24x7 System Support Option		3Y6	\$6,875
Contractual Support - Phone-in Assistance		H00	\$105
Contractual Support - 24x365 Phone-in Assistance		H24	\$53
Contractual Support - LTU Update		L00	\$105
Contractual Support - SW Support		SL3	\$260
• HP OV Storage Optimizer 50TB LTU	J5375AA		\$50,250
First Year of System Support Option OS2/3 bundled with J5375AA			
First Year of 24x7 System Support Option		OS6	\$2,094
Three Years of Standard System Support Option		3Y2	\$16,750
Three Years of Standard System Support Option		3Y3	\$16,750
Three Years of 24x7 System Support Option		3Y6	\$23,031
Contractual Support - Phone-in Assistance		H00	\$352
Contractual Support - 24x365 Phone-in Assistance		H24	\$176
Contractual Support - LTU Update		L00	\$352
Contractual Support - SW Support		SL3	\$871
• HP OV Storage Builder Media, App+2TB LTU	J5376AA		\$20,000
First Year of System Support Option OS2/3 bundled with J5376AA			
First Year of 24x7 System Support Option		OS6	\$833
Three Years of Standard System Support Option		3Y2	\$6,666
Three Years of Standard System Support Option		3Y3	\$6,666
Three Years of 24x7 System Support Option		3Y6	\$9,167
Contractual Support - Phone-in Assistance		H00	\$139
Contractual Support - 24x365 Phone-in Assistance		H24	\$70
Contractual Support - LTU Update		L00	\$139
Contractual Support - SW Support		SL3	\$347
Additional Documents		Q00	\$5
• HP OV Storage Builder 5TB LTU	J5377AA		\$10,000
First Year of System Support Option OS2/3 bundled with J5377AA			
First Year of 24x7 System Support Option		OS6	\$417
Three Years of Standard System Support Option		3Y2	\$3,333
Three Years of Standard System Support Option		3Y3	\$3,333
Three Years of 24x7 System Support Option		3Y6	\$4,583
Contractual Support - Phone-in Assistance		H00	\$70
Contractual Support - 24x365 Phone-in Assistance		H24	\$35
Contractual Support - LTU Update		L00	\$70
Contractual Support - SW Support		SL3	\$173
• HP OV Storage Builder 10TB LTU	J5378AA		\$15,000
First Year of System Support Option OS2/3 bundled with J5378AA			
First Year of 24x7 System Support Option		OS6	\$625
Three Years of Standard System Support Option		3Y2	\$5,000
Three Years of Standard System Support Option		3Y3	\$5,000
Three Years of 24x7 System Support Option		3Y6	\$6,875
Contractual Support - Phone-in Assistance		H00	\$105
Contractual Support - 24x365 Phone-in Assistance		H24	\$53
Contractual Support - LTU Update		L00	\$105
Contractual Support - SW Support		SL3	\$260
• HP OV Storage Builder 50TB LTU	J5379AA		\$50,250
First Year of System Support Option OS2/3 bundled with J5379AA			
First Year of 24x7 System Support Option		OS6	\$2,094



Description	Product #	Opt. #	Price
Three Years of Standard System Support Option		3Y2	\$16,750
Three Years of Standard System Support Option		3Y3	\$16,750
Three Years of 24x7 System Support Option		3Y6	\$23,031
Contractual Support - Phone-in Assistance		H00	\$352
Contractual Support - 24x365 Phone-in Assistance		H24	\$176
Contractual Support - LTU Update		L00	\$352
Contractual Support - SW Support		SL3	\$871
• HP OV Storage Accountant Media, App+2TB LTU	J5380AA		\$20,000
First Year of System Support Option OS2/3 bundled with J5380AA			
First Year of 24x7 System Support Option		OS6	\$833
Three Years of Standard System Support Option		3Y2	\$6,666
Three Years of Standard System Support Option		3Y3	\$6,666
Three Years of 24x7 System Support Option		3Y6	\$9,167
Contractual Support - Phone-in Assistance		H00	\$139
Contractual Support - 24x365 Phone-in Assistance		H24	\$70
Contractual Support - LTU Update		L00	\$139
Contractual Support - SW Support		SL3	\$347
Additional Documents		Q00	\$5
• HP OV Storage Accountant 5TB LTU	J5381AA		\$10,000
First Year of System Support Option OS2/3 bundled with J5381AA			
First Year of 24x7 System Support Option		OS6	\$417
Three Years of Standard System Support Option		3Y2	\$3,333
Three Years of Standard System Support Option		3Y3	\$3,333
Three Years of 24x7 System Support Option		3Y6	\$4,583
Contractual Support - Phone-in Assistance		H00	\$70
Contractual Support - 24x365 Phone-in Assistance		H24	\$35
Contractual Support - LTU Update		L00	\$70
Contractual Support - SW Support		SL3	\$173
• HP OV Storage Accountant 10TB LTU	J5382AA		\$15,000
First Year of System Support Option OS2/3 bundled with J5382AA			
First Year of 24x7 System Support Option		OS6	\$625
Three Years of Standard System Support Option		3Y2	\$5,000
Three Years of Standard System Support Option		3Y3	\$5,000
Three Years of 24x7 System Support Option		3Y6	\$6,875
Contractual Support - Phone-in Assistance		H00	\$105
Contractual Support - 24x365 Phone-in Assistance		H24	\$53
Contractual Support - LTU Update		L00	\$105
Contractual Support - SW Support		SL3	\$260
• HP OV Storage Accountant 50TB LTU	J5383AA		\$50,250
First Year of System Support Option OS2/3 bundled with J5383AA			
First Year of 24x7 System Support Option		OS6	\$2,094
Three Years of Standard System Support Option		3Y2	\$16,750
Three Years of Standard System Support Option		3Y3	\$16,750
Three Years of 24x7 System Support Option		3Y6	\$23,031
Contractual Support - Phone-in Assistance		H00	\$352
Contractual Support - 24x365 Phone-in Assistance		H24	\$176
Contractual Support - LTU Update		L00	\$352
Contractual Support - SW Support		SL3	\$871
• HP OV Storage Allocator Media, App+2TB LTU	J5384AA		\$20,000
First Year of System Support Option OS2/3 bundled with J5384AA			
First Year of 24x7 System Support Option		OS6	\$833
Three Years of Standard System Support Option		3Y2	\$6,666
Three Years of Standard System Support Option		3Y3	\$6,666



Description	Product #	Opt. #	Price
Three Years of 24x7 System Support Option		3Y6	\$9,167
Contractual Support - Phone-in Assistance		H00	\$139
Contractual Support - 24x365 Phone-in Assistance		H24	\$70
Contractual Support - LTU Update		L00	\$139
Contractual Support - SW Support		SL3	\$347
Additional Documents		Q00	\$5
• HP OV Storage Allocator 5TB LTU	J5385AA		\$10,000
First Year of System Support Option OS2/3 bundled with J5385AA			
First Year of 24x7 System Support Option		OS6	\$417
Three Years of Standard System Support Option		3Y2	\$3,333
Three Years of Standard System Support Option		3Y3	\$3,333
Three Years of 24x7 System Support Option		3Y6	\$4,583
Contractual Support - Phone-in Assistance		H00	\$70
Contractual Support - 24x365 Phone-in Assistance		H24	\$35
Contractual Support - LTU Update		L00	\$70
Contractual Support - SW Support		SL3	\$173
• HP OV Storage Allocator 10TB LTU	J5386AA		\$15,000
First Year of System Support Option OS2/3 bundled with J5386AA			
First Year of 24x7 System Support Option		OS6	\$625
Three Years of Standard System Support Option		3Y2	\$5,000
Three Years of Standard System Support Option		3Y3	\$5,000
Three Years of 24x7 System Support Option		3Y6	\$6,875
Contractual Support - Phone-in Assistance		H00	\$105
Contractual Support - 24x365 Phone-in Assistance		H24	\$53
Contractual Support - LTU Update		L00	\$105
Contractual Support - SW Support		SL3	\$260
• HP OV Storage Allocator 50TB LTU	J5387AA		\$50,250
First Year of System Support Option OS2/3 bundled with J5387AA			
First Year of 24x7 System Support Option		OS6	\$2,094
Three Years of Standard System Support Option		3Y2	\$16,750
Three Years of Standard System Support Option		3Y3	\$16,750
Three Years of 24x7 System Support Option		3Y6	\$23,031
Contractual Support - Phone-in Assistance		H00	\$352
Contractual Support - 24x365 Phone-in Assistance		H24	\$176
Contractual Support - LTU Update		L00	\$352
Contractual Support - SW Support		SL3	\$871
• HP OpenView Storage Area Management SW Implementation Service	H9142A		\$3,400

HP OpenView Storage Data Protector

NOTES:

- All products are bundled with one-year standard support. Exception: The Single Server Edition is not bundled with 1st year of Customer Care Standard. It contains 90 days warranty support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:



Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>
 Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

HP OpenView Storage Data Protector is enterprise data protection automating routine tasks to maximize the effectiveness of your data protection staff, ensuring recovery from any potential disruption, from instant recovery through system or site disaster recovery. It is scalable from single server to enterprise, across applications, operating environments, storage, and protection approaches.

The Data Protector product structure is based on performance, by licensing the number of used backup drives. The more licenses that are ordered, the more backup drives can be used for backup in parallel, and the faster the backup will be performed.

In addition, the product structure is modular and offers high flexibility. Customers can specifically order the portion of Data Protector that they require.

The Data Protector product structure consists of three main modules:

1. Starter Packs – Cell Manager (required once as initial starting point)
2. Additional backup drive licenses (required for each additional drive)
3. Functional extensions

Description:	Product #	Opt #	Price
1. Starter Packs			
<ul style="list-style-type: none"> • HP OpenView Storage Data Protector Starter Pack for HP-UX 	B6951AA		\$4,680
Contains the License-to-use, media, and manuals for: <ul style="list-style-type: none"> – one management system (cell manager) on HP-UX – one backup drive license (1 x B6953AA) – unlimited number of backup agents (clients) on any platform – build in media management – libraries up to 60 slots (including robotic control) – the capability to share tape libraries between multiple systems – sophisticated reporting (in Data Protector GUI and via the web) – cluster support – SAN support – service-centric management through integrations into OpenView 			
For the License-to-use only, order B6951BA			
First Year of System Support Option		OS6	\$195
Critical System Support		OT1	\$195
Critical System Support w/Impl Assistance		OT2	\$195
Critical System Support		OV1	\$195
Critical System Support w/addl maint.		OV2	\$195
Three Years of System Support Option		3Y2	\$1,560
Three Years of System Support Option		3Y2	\$1,560
Three Years of System Support Option		3Y6	\$2,145
<ul style="list-style-type: none"> • HP OpenView Storage Data Protector Starter Pack for Windows 	B6961AA		\$1,194
Contains the License-to-use, media, and manuals for: <ul style="list-style-type: none"> – one management system (cell manager) on Windows – one backup drive license (1 x B6963AA) – unlimited number of backup agents (clients) on any platform – build in media management – libraries up to 60 slots (including robotic control) – the capability to share tape libraries between multiple systems – Windows Disaster Recovery options – sophisticated reporting (in Data Protector GUI and via the web) – cluster support – service-centric management through integrations into OpenView 			
For the License-to-use only, order B6961BA			



Description:	Product #	Opt #	Price
First Year of System Support Option		OS6	\$50
Three Years of System Support Option		3Y2	\$398
Three Years of System Support Option		3Y2	\$398
Three Years of System Support Option		3Y6	\$548
<ul style="list-style-type: none"> HP OpenView Storage Data Protector Starter Pack for Sun Solaris 	B6951DA		\$4,680
Contains the License-to-use, media, and manuals for: <ul style="list-style-type: none"> – one management system (cell manager) on Sun Solaris – one backup drive license (1 x B6953AA) – unlimited number of backup agents (clients) on any platform – build in media management – libraries up to 60 slots (including robotic control) – the capability to share tape libraries between multiple systems – sophisticated reporting (in Data Protector GUI and via the web) cluster support – SAN support – service-centric management through integrations into OpenView For the License-to-use only, order B6951CA			
<ul style="list-style-type: none"> HP OpenView Storage Data Protector Starter Pack media only 	B6960MA		\$145
Contains the media for the Data Protector Starter Pack all platforms, which consist of 3 CDs (1 x Windows, 1 x HP-UX and 1 x Sun Solaris management systems) Please, be aware that the media is included in the starter pack also.			
<ul style="list-style-type: none"> HP OpenView Storage Data Protector Starter Pack manuals only 	B6960LA		\$295
Contains the manuals for the Data Protector Starter Pack which includes: <ul style="list-style-type: none"> – “Concepts Guide” – “Administrator’s Guide” – “Installation and Licensing Guide” – “Quick and Easy Installation Flyer” – “Release Notes” Please, be aware that the manuals are included in the starter pack also.			
2. Backup Drive Extensions			
<ul style="list-style-type: none"> HP OpenView Storage Data Protector backup drive, for UNIX, NAS, SAN 	B6953AA		\$4,200
Contains the License-to-use for one additional used backup drive directly attached to a UNIX system, a NAS device, used in a SAN, or used for serverless backup. A backup drive can be a tape drive, a logical drive on disk (backup to disk using a file device), or Magneto Optical. The drive can be accessed and managed locally or via the network from a system with any Cell Manager license. Note: It is strongly recommended to order one single drive license for each existing backup drive. Use means for any purposes: backup AND restore AND media copy (source AND target). Drive licenses must not be shared between multiple Cells. This LTU can be used for Windows, NetWare, and Linux. However, in case the drive is not used in a SAN, it is cheaper to use B6963AA. Drives attached to HP MPE systems and OpenVMS systems require this license. A SAN means a Storage Area Network, which enables multiple systems to share storage resources. A Fiber Channel point-to-point connection is not considered as a SAN. This license is only required in case of storage resource sharing via a SAN. As long as the systems do not share the backup drives, you can consider it as a point to point connection. For example system A will only access drive A and system B will only access drive B it is point to point. As soon as the backup drive gets accessed by			



Description:	Product #	Opt #	Price
multiple systems it is shared and not point to point. For example system A and system B access drive A.			
This license is required for NAS systems managed via NDMP, for example Network Appliance Filers and EMC Celerra File Servers, or NAS systems requiring a Data Protector proprietary Data Protector Backup Device Server (Media Agent), for example HP StorageWorks NAS 8000. NAS systems powered by Windows, NetWare, or standard Linux, which can run a standard Data Protector Device Server (Media Agent) for Windows, NetWare, or Linux, require only the Data Protector extensions for Windows, NetWare, Linux (B6963AA).			
First Year of System Support Option		OS6	\$175
Critical System Support		OT1	\$175
Critical System Support w/Impl Assistance		OT2	\$175
Critical System Support		OV1	\$175
Critical System Support w/addl maint.		OV2	\$175
Three Years of System Support Option		3Y2	\$1,400
Three Years of System Support Option		3Y2	\$1,400
Three Years of System Support Option		3Y6	\$1,925
<ul style="list-style-type: none"> HP OpenView Storage Data Protector backup drive, for Windows, NetWare, Linux (Intel) 	B6963AA		\$834
Contains the License-to-use for one additional used backup drive attached to a Windows, NetWare, or Linux (Intel) system. A backup drive can be a tape drive, a logical drive on disk (backup to disk using a file device), or Magneto Optical. The drive can be accessed and managed locally or via the network from a system with any Cell Manager license. In case of storage resource sharing in a SAN (Storage Area Network) this license-to-use is not sufficient. B6953AA is required in case multiple systems share backup drives in a SAN. It is strongly recommended to order one single drive license for each existing backup drive. Use means for any purposes: backup AND restore AND media copy (source AND target). Drive licenses must not be shared between multiple Cells.			
First Year of System Support Option		OS6	\$35
Three Years of System Support Option		3Y2	\$278
Three Years of System Support Option		3Y2	\$278
Three Years of System Support Option		3Y6	\$382
3. Functional Extensions			
<ul style="list-style-type: none"> HP OpenView Storage Data Protector on-line extension, for UNIX 	B6955BA		\$6,000
Contains the License-to-use to perform on-line backup of databases and applications running on ONE UNIX or Windows system			
Note:			
- required per server, it does not matter how many databases are running on the system. Even if databases of different types are running on the same system, only one license is required.			
- In a cluster environment each system require a license to use. Only in case of fail over (active/stand by), just one license to use is required. In case of load sharing (active/active), each system requires a license to use			
With Data Protector 5.1 and higher on-line backup is required for Zero Downtime Backup of databases.			
The following databases and applications require a license for on-line backup: Oracle, SAP, SAPDB,			
MS SQL Server, MS Exchange, MS Internet Information Server, Informix, Sybase, Lotus Notes, DB2.			



Description:	Product #	Opt #	Price
Data Protector 5.1 and higher supports the Windows 2003 file system snapshot feature VSS (Volume Shadow copy Service) at no extra charge. However, on-line backup of databases, which are not part of the operating system, require this online backup extension, for example MS Exchange Server, MS SQL Server. System configuration backup does not require the on-line backup extension. Required for MS Exchange Single Mailbox backup Not required for HP OpenView Network Node Manager on-line backup			
First Year of System Support Option		OS6	\$250
Critical System Support		OT1	\$250
Critical System Support w/Impl Assistance		OT2	\$250
Critical System Support		OV1	\$250
Critical System Support w/addl maint.		OV2	\$250
Three Years of System Support Option		3Y2	\$2,000
Three Years of System Support Option		3Y2	\$2,000
Three Years of System Support Option		3Y6	\$2,750
<ul style="list-style-type: none"> HP OpenView Storage Data Protector on-line extension, for Windows, Linux 	B6965BA		\$1,194
Contains the License-to-use to perform on-line backup of databases and applications running on ONE Windows/Linux system Note: – Required per server, it does not matter how many databases are running on the system. Even if databases of different types are running on the same system only one license is required. – In a cluster environment each system participating in the cluster requires a license to use. Only in case of fail over(active/stand by), just one license to use is required. In case of load sharing (active/active), each system requires a license to use With Data Protector 5.1 and higher on-line backup is required for Zero Downtime Backup of databases. The following databases and applications require a license for on-line backup: Oracle, SAP, SAPDB, MS SQL Server, MS Exchange, MS Internet Information Server, Informix, Sybase, Lotus Notes, DB2. Data Protector 5.1 and higher supports the Windows 2003 file system snapshot feature VSS (Volume Shadow copy Service) at no extra charge. However, on-line backup of databases, which are not part of the operating system, require this online backup extension, for example MS Exchange Server, MS SQL Server. System configuration backup does not require the on-line backup extension. Required for MS Exchange Single Mailbox backup Not required for HP OpenView Network Node Manager on-line backup			
First Year of System Support Option		OS6	\$50
Three Years of System Support Option		3Y2	\$398
Three Years of System Support Option		3Y2	\$398
Three Years of System Support Option		3Y6	\$548
<ul style="list-style-type: none"> HP OpenView Storage Data Protector Manager-of-Managers extension, for UNIX 	B6956AA		\$4,200
Contains the License-to-use required for each Data Protector Cell Manager running on UNIX to be part of a Manager-of- Managers environment. Note: – Required to share tape libraries between multiple Data Protector cells. – Ideal solution for central backup management of branch offices. – This license can be used for a Windows Cell Manager. However, B6966AA is more affordable			
First Year of System Support Option		OS6	\$175
Critical System Support		OT1	\$175



Description:	Product #	Opt #	Price
Critical System Support w/Impl Assistance		OT2	\$175
Critical System Support for SAP		OV1	\$175
Critical System Support for SAP w/addl maint.		OV2	\$175
Three Years of System Support Option		3Y2	\$1,400
Three Years of System Support Option		3Y2	\$1,400
Three Years of System Support Option		3Y6	\$1,925
• HP OpenView Storage Data Protector Manager-of-Managers extension, for Windows	B6966AA		\$1,194
Contains the License-to-use required for each Data Protector Cell Manager running on Windows to be part of a Manager-of- Managers environment.. Note: – Required to share tape libraries between multiple Data Protector cells – Ideal solution for central backup management of branch offices.			
First Year of System Support Option		OS6	\$50
Three Years of System Support Option		3Y2	\$398
Three Years of System Support Option		3Y2	\$398
Three Years of System Support Option		3Y6	\$548
• HP OpenView Storage Data Protector direct backup using NDMP	B7022BA		\$6,000
Contains the License-to-use to backup up to 1 TB of one NDMP Server. Required once per terabyte (TB) used disk space for each filer being backed up via NDMP (e.g. HP StorageWorks NAS, Network Appliance filers or EMC Celerra filer Servers). Used disk space capacity is the total capacity of all volumes of the filer being backed up via NDMP. This amount represents the total usable capacity of these volumes, matching with their configured LDEV sizes.			
First Year of System Support Option		OS6	\$250
Critical System Support		OT1	\$250
Critical System Support w/Impl Assistance		OT2	\$250
Critical System Support		OV1	\$250
Critical System Support w/addl maint.		OV2	\$250
Three Years of System Support Option		3Y2	\$2,000
Three Years of System Support Option		3Y2	\$2,000
Three Years of System Support Option		3Y6	\$2,750
• HP OpenView Storage Data Protector 61 - 250 Slot Library Extension	B6957BA		\$7,800
Contains the License-to-use for managing tape libraries with 61-250 slots. Required once per library. Note: – STK silos using ACSLS and GRAU/EMASS library systems using DAS require the license B6958BA. – In case of library sharing between multiple cells a Manager of Managers LTU is required.			
First Year of System Support Option		OS6	\$325
Critical System Support		OT1	\$325
Critical System Support w/Impl Assistance		OT2	\$325
Critical System Support		OV1	\$325
Critical System Support w/addl maint.		OV2	\$325
Three Years of System Support Option		3Y2	\$2,600
Three Years of System Support Option		3Y2	\$2,600
Three Years of System Support Option		3Y6	\$3,575
• HP OpenView Storage Data Protector Unlimited Slot Library Extension	B6958BA		\$16,000
Contains the License-to-use for managing tape libraries with no slot limitation. Required once for each library. Note: – STK silos using ACSLS and GRAU/EMASS library systems using DAS requires this license – In case of library sharing between multiple cells a Manager of Managers LTU is required.			
First Year of System Support Option		OS6	



Description:	Product #	Opt #	Price
Critical System Support		OT1	
Critical System Support w/Impl Assistance		OT2	
Critical System Support		OV1	
Critical System Support w/addl maint.		OV2	
Three Years of System Support Option		3Y2	
Three Years of System Support Option		3Y2	
Three Years of System Support Option		3Y6	
• HP OpenView Storage Data Protector open file backup, 1-Enterprise Server	BA155AA		\$1,194
Includes the License-to-use for the open file backup of application, database and e-mail files (e.g. ".pst"- Microsoft Outlook files) running on 1-enterprise server that are not covered by the Data Protector integration matrix. Note: License-to-use (LTU) and media are unbundled. The unbundled LTU products replace the former bundled products in brackets, containing the LTU and media. Please order the media (BA152AA) separately, or use the Data Protector CD-ROM for Windows, or download from HP web pages. The LTU for 1 enterprise server supports Windows NT Server 4.0 Enterprise Edition, Windows 2000 Advanced Server, Windows 2003 Enterprise Server, Microsoft Cluster Server, NetWare 4.x, 5.x LFS, NetWare 6.0 LFS /NSS, NetWare 6.5 LFS /NSS.			
• HP OpenView Storage Data Protector open file backup, 1-Server	BA153AA		\$779
Includes the License-to-use for the open file backup of application, database and e-mail files (e.g. ".pst"- Microsoft Outlook files) running on 1-server that are not covered by the Data Protector integration matrix. Note: License-to-use (LTU) and media are unbundled. The unbundled LTU products replace the former bundled products in brackets, containing the LTU and media. Please order the media (BA152AA) separately, or use the Data Protector CD-ROM for Windows, or download from HP web pages. The LTU for 1-server supports Windows NT 4.0 Server, Windows 2000 Server, Windows 2003 Server			
• HP OpenView Storage Data Protector open file backup, 10-Servers	BA153BA		\$7,790
Includes the License-to-use for the open file backup of application, database and e-mail files (e.g. ".pst"- Microsoft Outlook files) running on 10-servers that are not covered by the Data Protector integration matrix. Note: License-to-use (LTU) and media are unbundled. The unbundled LTU products replace the former bundled products in brackets, containing the LTU and media. Please order the media (BA152AA) separately, or use the Data Protector CD-ROM for Windows, or download from HP web pages. The LTU for 10-servers supports Windows NT 4.0 Server, Windows 2000 Server, Windows 2003 Server			
• HP OpenView Storage Data Protector open file backup, 5-Workstations	BA154AA		\$294
Includes the License-to-use for the open file backup of application, database and e-mail files (e.g. ".pst"- Microsoft Outlook files) running on 5-workstations that are not covered by the Data Protector integration matrix. Note:			



Description:	Product #	Opt #	Price
License-to-use (LTU) and media are unbundled. The unbundled LTU products replace the former			
bundled products in brackets, containing the LTU and media. Please order the media (BA152AA) separately, or use the Data Protector CD-ROM for Windows, or download from HP web pages. The LTU for 5-workstations supports Windows NT/2000/XP workstations			
<ul style="list-style-type: none"> HP OpenView Storage Data Protector Open File Backup, media only 	BA152AA		\$145
Contains the media for the open file manager			
<ul style="list-style-type: none"> HP OpenView Storage Data Protector zero downtime backup extension, for HP StorageWorks Disk Array XP 	B7023CA		\$16,800
Contains the License-to-use for one Terabyte of used disk space capacity of HP disk arrays XP protected by zero downtime backup (ZDB) utilizing HP Business Copy XP and/or HP Continuous Access XP. Used disk space capacity is the total capacity of all primary volumes on the disk array that are used for Zero Downtime Backup or Instant Recovery (i.e. Primary means the original production data volumes). This amount represents the total true usable capacity of these volumes corresponding with their configured LDEV sizes. Data Protector does not require licenses for the capacity consumed by the secondary volumes, mirrors, snapshots that are used for protection. Note: Used capacity differs from raw capacity in that RAID overhead is excluded. This means the RAID configuration does not need to be considered. Requires the Data Protector on-line backup LTU (B6955BA, B6965BA). Data Protector 5.0 and Omniback had the on-line backup included. Customers with existing ZDB installations can continue to use them without the on-line backup extension for each application server. Further extensions require the on-line backup extension. Data Protector 5.1 and higher supports the Windows 2003 file system snapshot feature VSS (Volume Shadow copy Service) at no extra charge. However, backup via a hardware provider requires this ZDB extension. For example, file system snapshot, MS Exchange Server, MS SQL Server backup up via a HP disk array provider.			
First Year of System Support Option		OS6	
Critical System Support		OT1	
Critical System Support w/Impl Assistance		OT2	
Critical System Support for SAP		OV1	
Critical System Support for SAP w/addl maint.		OV2	
Three Years of System Support Option		3Y2	
Three Years of System Support Option		3Y2	
Three Years of System Support Option		3Y6	
<ul style="list-style-type: none"> HP OpenView Storage Data Protector zero downtime backup extension, for HP StorageWorks Enterprise Virtual Array, Virtual Array 	B7025CA		\$8,400
Contains the License-to-use for one Terabyte of used disk space capacity, of the HP Enterprise Virtual Array/Virtual Array protected by zero downtime backup (ZDB), utilizing HP Business Copy EVA/VA. Used disk space capacity is the total capacity of all primary volumes on the disk array that			



Description:	Product #	Opt #	Price
are used for Zero Downtime Backup or Instant Recovery (i.e. Primary means the original production data volumes). This amount represents the total true usable capacity of these volumes corresponding with their configured LDEV sizes. Data Protector does not require licenses for the capacity consumed by the secondary volumes, mirrors, snapshots that are used for protection.			
Note: Used capacity differs from raw capacity in that RAID overhead is excluded. This means the RAID configuration does not need to be considered.			
Requires the Data Protector on-line backup LTU (B6955BA, B6965BA). Data Protector 5.0 and Omniback had the on-line backup included. Customers with existing ZDB installations can continue to use them without the on-line backup extension for each application server. Further extensions require the on-line backup extension.			
Data Protector 5.1 and higher supports the Windows 2003 file system snapshot feature VSS (Volume Shadow copy Service) at no extra charge. However, backup via a hardware provider requires this ZDB extension. For example, file system snapshot, MS Exchange Server, MS SQL Server backup up via a HP disk array provider.			
First Year of System Support Option		OS6	
Critical System Support		OT1	
Critical System Support w/Impl Assistance		OT2	
Critical System Support for SAP		OV1	
Critical System Support for SAP w/addl maint.		OV2	
Three Years of System Support Option		3Y2	
Three Years of System Support Option		3Y2	
Three Years of System Support Option		3Y6	
<ul style="list-style-type: none"> HP OpenView Storage Data Protector zero downtime backup extension, for EMC Symmetrix 	B6959CA		\$16,800
Contains the License-to-use for one Terabyte of used disk space capacity of the EMC Symmetrix protected by zero downtime backup (ZDB), utilizing EMC TimeFinder and/or EMC SRDF.			
Used disk space capacity is the total capacity of all all primary volumes on the disk array that are used for Zero Downtime Backup or Instant Recovery (i.e. Primary means the original production data volumes). This amount represents the total true usable capacity of these volumes corresponding with their configured LDEV sizes. Data Protector does not require licenses for the capacity consumed by the secondary volumes, mirrors, snapshots that are used for protection.			
Note: Used capacity differs from raw capacity in that RAID overhead is excluded. This means the RAID configuration does not need to be considered.			
Requires the Data Protector on-line backup LTU (B6955BA, B6965BA). Data Protector 5.0 and Omniback had the on-line backup included. Customers with existing ZDB installations can continue to use them without the on-line backup extension for each application server. Further extensions require the on-line backup extension.			



Description:	Product #	Opt #	Price
extension.			
Data Protector 5.1 and higher supports the Windows 2003 file system snapshot feature VSS (Volume Shadow copy Service) at no extra charge. However, backup via a hardware provider requires this ZDB extension. For example, file system snapshot, MS Exchange Server, MS SQL Server backup up via a HP disk array provider.			
First Year of System Support Option		OS6	
Critical System Support		OT1	
Critical System Support w/Impl Assistance		OT2	
Critical System Support for SAP		OV1	
Critical System Support for SAP w/addl maint.		OV2	
Three Years of System Support Option		3Y2	
Three Years of System Support Option		3Y2	
Three Years of System Support Option		3Y6	
<ul style="list-style-type: none"> HP OpenView Storage Data Protector Instant Recovery Extension, for HP StorageWorks Disk Array XP 	B7026CA		\$8,400
Contains the License-to-use for one Terabyte of used disk space capacity, required for the Instant Recovery of the HP StorageWorks Disk Array XP utilizing Instant Recovery. Data Protector "Instant Recovery" permits recovery of terabytes of data from one or multiple recovery disks in minutes, than recovery from tape, which could take hours. Used disk space capacity is the total capacity of all primary volumes on the disk array that are used for Zero Downtime Backup or Instant Recovery (i.e. Primary means the original production data volumes). This amount represents the total true usable capacity of these volumes corresponding with their configured LDEV sizes. Data Protector does not require licenses for the capacity consumed by the secondary volumes, mirrors, snapshots that are used for protection			
Note: Used capacity differs from raw capacity in that RAID overhead is excluded. This means the RAID configuration does not need to be considered. Requires a matching quantity of Data Protector ZDB and on-line backup extensions			
First Year of System Support Option		OS6	
Critical System Support		OT1	
Critical System Support w/Impl Assistance		OT2	
Critical System Support for SAP		OV1	
Critical System Support for SAP w/addl maint.		OV2	
Three Years of System Support Option		3Y2	
Three Years of System Support Option		3Y2	
Three Years of System Support Option		3Y6	
<ul style="list-style-type: none"> HP OpenView Storage Data Protector Instant Recovery Extension, for HP StorageWorks Enterprise Virtual Array, Virtual Array 	B7028AA		\$4,200
Contains the license-to-use for one terabyte of used disk space capacity, required for the Instant Recovery of the HP StorageWorks enterprise virtual array/virtual array utilizing Instant Recovery. Data Protector "Instant Recovery" permits recovery of terabytes of data from one or multiple recovery disks in minutes; rather than recovery from tape, which could take hours. Used disk space capacity is the total capacity of all primary volumes on the disk array that are used for Zero			



	Description:	Product #	Opt #	Price
	Downtime Backup or Instant Recovery (i.e. Primary means the original production data volumes). This amount represents the total true usable capacity of these volumes corresponding with their configured LDEV sizes. Data Protector does not require licenses for the capacity consumed by the secondary volumes, mirrors, snapshots that are used for protection Note: Used capacity differs from raw capacity in that RAID overhead is excluded. This means the RAID configuration does not need to be considered. Requires a matching quantity of Data Protector ZDB and on-line backup extensions			
•	HP OpenView Storage Data Protector direct backup, for HP StorageWorks Disk Array XP	B7027AA		\$8,400
	Contains the license-to-use to perform direct backup with HP StorageWorks disk array XP. Required once for each terabyte of used source disk space needed for Direct (serverless) backup Note: – Requires a matching quantity of Data Protector zero downtime backup and on-line backup extensions			
•	HP OpenView Storage Data Protector functional extensions, manuals only	B6960EA		\$295
	Contains the manuals for the Data Protector functional extensions, which includes: – “UNIX Integration Guide” – “Windows Integration Guide” – “HP StorageWorks disk array XP Integration Guide” – “HP StorageWorks Virtual Array Integration Guide” – “EMC Symmetrix/Fastrax Integration Guide” Note: licenses to use for the functional extensions have separate product numbers Single Server Editions			
•	HP OpenView Storage Data Protector Single Server Edition, for HP-UX	B7020AA		\$2,394
	Contains the License-to-use, media and manuals to backup ONE single HP-UX server; with an unlimited number of UNIX and/or Windows Workstations; one concurrently used backup drive ; the ability to manage one autochanger/library with up to 10 slots. Note: – To obtain further functionality the Single Server Edition for HP-UX has to be migrated to the Starter Pack for HP-UX via B7021AA For the Single Server Edition for HP-UX License-to-use only, order B7020BA			
	First Year of System Support Option		OS6	\$575
	Critical System Support		OT1	\$575
	Critical System Support w/Impl Assistance		OT2	\$575
	Critical System Support for SAP		OV1	\$575
	Critical System Support for SAP w/addl maint.		OV2	\$575
	Three Years of System Support Option		3Y2	\$1,380
	Three Years of System Support Option		3Y2	\$1,380
	Three Years of System Support Option		3Y6	\$1,725
•	HP OpenView Storage Data Protector Single Server Edition, Migration to the Starter Pack for HP-UX	B7021AA		\$2,760
	Contains the License-to-use and media to migrate from the Data Protector single server edition for HP-UX to the Data Prtoector Starter Pack for HP-UX Note: – The following additional functionality is enable via this migration: additional server clients; additional backup drives; the ability to manage autoloader/libraries with more than 10 slots; cluster support; as well as further additional functionality. – To order this migration license to use, a single server edition license to use is required.			



Description:	Product #	Opt #	Price
First Year of System Support Option		OS6	\$499
Critical System Support		OT1	\$499
Critical System Support w/Impl Assistance		OT2	\$499
Critical System Support for SAP		OV1	\$499
Critical System Support for SAP w/addl maint.		OV2	\$499
Three Years of System Support Option		3Y2	\$1,197
Three Years of System Support Option		3Y2	\$1,197
Three Years of System Support Option		3Y6	\$1,497
• HP OpenView Storage Data Protector Single Server Edition, for Windows	B7030AA		\$714
Contains the License-to-use, media and manuals to backup ONE single Windows Server with an unlimited number of Windows Workstations; one concurrently used backup drive; the ability to manage one autochanger/library with up to 10 slots.			
Note:			
– Single Server Edition for Windows can only manage Windows workstations			
– To obtain further functionality the Single Server Edition for Windows has to be migrated to the			
Starter Pack for Windows via B7031AA			
For the Single Server Edition for Windows License-to-use only, order B7030BA			
First Year of System Support Option		OS6	\$30
Critical System Support		OT1	\$30
Critical System Support w/Impl Assistance		OT2	\$30
Critical System Support for SAP		OV1	\$30
Critical System Support for SAP w/addl maint.		OV2	\$30
Three Years of System Support Option		3Y2	\$238
Three Years of System Support Option		3Y2	\$238
Three Years of System Support Option		3Y6	\$328
• HP OpenView Storage Data Protector Single Server Edition, Migration to the Starter Pack for Windows	B7031AA		\$714
Contains the License-to-use and media to migrate from the Data Protector single server edition for Windows to the Data Protector Starter Pack for Windows.			
Note:			
– The following additional functionality is enable via this migration: additional server clients; additional backup drives; the ability to manage autoloaders/libraries with more than 10 slots; cluster support; as well as further additional functionality.			
– To order this migration license to use, a single server edition license to use is required.			
First Year of System Support Option		OS6	\$30
Critical System Support		OT1	\$30
Critical System Support w/Impl Assistance		OT2	\$30
Critical System Support for SAP		OV1	\$30
Critical System Support for SAP w/addl maint.		OV2	\$30
Three Years of System Support Option		3Y2	\$238
Three Years of System Support Option		3Y2	\$238
Three Years of System Support Option		3Y6	\$328
• HP OpenView Storage Data Protector Single Server Edition, for Sun Solaris	B7020DA		\$2,394
Contains the license-to-use, media and manuals to backup one single Sun Solaris server; with an unlimited number of UNIX and/or Windows workstations; one concurrently used backup drive; the ability to manage one autochanger/library with up to 10 slots.			
Note:			
– To obtain further functionality the Single Server Edition for Windows has to be migrated to the			
Starter Pack for Sun Solaris via B7021DA			
For the Single Server Edition for Sun Solaris License-to-use only, order B7020CA			



Description:	Product #	Opt #	Price
<ul style="list-style-type: none"> HP OpenView Storage Data Protector Single Server Edition, Migration to the Starter Pack for Sun Solaris 	B7021DA		\$2,760
Contains license-to-use and media to migrate from the Data Protector single server for Sun Solaris to the Data Protector Starter Pack for Sun Solaris.			
Note: – The following additional functionality is enable via this migration: additional server clients; additional backup drives; the ability to manage autoloaders/libraries with more than 10 slots; cluster support; as well as further additional functionality. To order this migration license to use, a single server edition license to use is required.			

You can find the “Data Protector Order Tool” in:
 the “OpenView Sales Tool Central” web page (Channel Web) – choose Data Protector (as product) and ordering and configuration (as sales information):

- External (accessible by partners): <http://partners.openview.hp.com/reseller/>
- Internal (accessible by sales reps): <http://ovtest.cnd.hp.com/sso/sales>

The purpose of this tool is to assist you in ordering Data Protector. By asking simple questions, it provides you with the appropriate list of Data Protector product numbers to order.

HP OpenView Storage Management Appliance

Description	Product #	Opt #	Price
<ul style="list-style-type: none"> HP OpenView Storage Management Appliance 	189715-002	N/A	\$10,500.
CarePaq Services Option: 9x5, 4-Hour Hardware On-Site Coverage, 2-Hour Software phone support - 3 Years	262186-002	N/A	\$3,690
CarePaq Services Option: 24x7, 4-Hour Hardware On-Site Coverage, 2-Hour Software phone support - 3 Years	262188-002	N/A	\$5,465

HP OpenView Storage Provisioner

NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt #	Price
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Description	Product #	Opt #	Price
• hp OpenView storage provisioner, Media, App + 2TB LTU	J4783AA		\$20,000
First Year of System Support Option OS2/3 bundled with J4783AA			
First Year of 24X7 System Support Option		OS6	\$833
Two Years of Standard System Support Option		3Y2	\$6,666
Three Years of Standard System Support Option		3Y3	\$6,666
Three Years of 24X7 System Support Option		3Y6	\$9167
Contractual Support – Phone-in Assistance		H00	\$139
Contractual Support – 24X365 Phone-in Assistance		H24	\$70
Contractual Support – LTU Update		L00	\$139
Contractual Support – SW Support		SL3	\$347
Additional Documents		Q00	\$5
• hp OpenView storage provisioner 5TB LTU	J4784AA		\$10,000
First Year of System Support Option OS2/3 bundled with J4783AA			
First Year of 24X7 System Support Option		OS6	\$417
Two Years of Standard System Support Option		3Y2	\$3,333
Three Years of Standard System Support Option		3Y3	\$3,333
Three Years of 24X7 System Support Option		3Y6	\$4583
Contractual Support – Phone-in Assistance		H00	\$70
Contractual Support – 24X365 Phone-in Assistance		H24	\$35
Contractual Support – LTU Update		L00	\$70
Contractual Support – SW Support		SL3	\$173
• hp OpenView storage provisioner 10TB LTU	J4785AA		\$15,000
First Year of System Support Option OS2/3 bundled with J4783AA			
First Year of 24X7 System Support Option		OS6	\$625
Two Years of Standard System Support Option		3Y2	\$5,000
Three Years of Standard System Support Option		3Y3	\$5,000
Three Years of 24X7 System Support Option		3Y6	\$6,875
Contractual Support – Phone-in Assistance		H00	\$105
Contractual Support – 24X365 Phone-in Assistance		H24	\$53
Contractual Support – LTU Update		L00	\$105
Contractual Support – SW Support		SL3	\$260
• hp OpenView storage provisioner 50TB LTU	J4786AA		\$50,250
First Year of System Support Option OS2/3 bundled with J4783AA			
First Year of 24X7 System Support Option		OS6	\$2,094
Two Years of Standard System Support Option		3Y2	\$16,750
Three Years of Standard System Support Option		3Y3	\$16,750
Three Years of 24X7 System Support Option		3Y6	\$23,031
Contractual Support – Phone-in Assistance		H00	\$352
Contractual Support – 24X365 Phone-in Assistance		H24	\$176
Contractual Support – LTU Update		L00	\$352
Contractual Support – SW Support		SL3	\$871
• hp OpenView storage provisioner SW Implementation Service	QR-SMOVS-IS		\$1,900

HP OpenView TeMIP

HP OpenView TeMIP 5.0 Servers Products

NOTE:

- Prior to March 2003, all products/prices listed were NOT bundled with one-year standard support. TeMIP pricing is NOW bundling Telco 24X7 services but this doesn't include the Right To New Version (RTNV).
 - Implemented in Americas and Asia Pacific (except in Japan: no bundling plan)
 - Implemented in EMEA starting May 1st
- Please look at your local country prices for your quotations.



Network and Enterprise Management

- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt #	Price
• HP OV TeMIP 5.0 Documentation Media	B7090AA		\$295
• HP OV TeMIP for HP-UX Software kits (TeMIP WebCenter not included) 5.0 Media	B7040BA		\$295
• HP OV TeMIP for Sun Solaris Software kits (TeMIP WebCenter not included) 5.0 Media	B7040DA		\$295
• HP OV TeMIP for Tru64 UNIX Software kits (TeMIP WebCenter not included) 5.0 Media	B7040AA		\$295
• HP OV TeMIP for HP-UX SSL Software kits + TeMIP WebCenter 5.0 Media	B7041BA		\$295
• HP OV TeMIP for Sun Solaris SSL Software kits + TeMIP WebCenter 5.0 Media	B7041DA		\$295
• HP OV TeMIP for Tru64 Unix SSL Software kits + TeMIP WebCenter 5.0 Media	B7041AA		\$295
• HP OV TeMIP Framework Full Server 5.0 LTU	B7057AA		\$36,300
First Year of 8X5 Foundation Support		0S2	\$5,100
First Year of 24X7 Telco Foundation Support		0S6	\$6,300
Three Years of 8X5 Foundation Support		3Y2	\$15,300
Three Years of 24X7 Telco Foundation Support		3Y6	\$18,900
• Yearly Software Upgrade	B7057YA		\$2,400
• HP OV TeMIP Framework Presentation Server 5.0 LTU	B7058AA		\$6,050
First Year of 8X5 Foundation Support		0S2	\$850
First Year of 24X7 Telco Foundation Support		0S6	\$1,050
Three Years of 8X5 Foundation Support		3Y2	\$2,550
Three Years of 24X7 Telco Foundation Support		3Y6	\$3,150
• Yearly Software Upgrade	B7058YA		\$400

HP OpenView TeMIP 5.0 Applications Products

Description	Product #	Opt #	Price
• HP OV TeMIP Alarm Handling & Event Logging Server 5.0 LTU	B7056AA		\$48,400
First Year of 8X5 Foundation Support		0S2	\$6,800
First Year of 24X7 Telco Foundation Support		0S6	\$8,400
Three Years of 8X5 Foundation Support		3Y2	\$20,400
Three Years of 24X7 Telco Foundation Support		3Y6	\$25,200
• Yearly Software Upgrade	B7056YA		\$3,200
• HP OV TeMIP Resynch FM 5.0 LTU	B7067AA		\$24,200
First Year of 8X5 Foundation Support		0S2	\$3,400
First Year of 24X7 Telco Foundation Support		0S6	\$4,200
Three Years of 8X5 Foundation Support		3Y2	\$10,200
Three Years of 24X7 Telco Foundation Support		3Y6	\$12,600
• Yearly Software Upgrade	B7067YA		\$1,600
• HP OV TeMIP Expert Runtime 5.0 LTU	B7080AA		\$48,400
First Year of 8X5 Foundation Support		0S2	\$6,800
First Year of 24X7 Telco Foundation Support		0S6	\$8,400
Three Years of 8X5 Foundation Support		3Y2	\$20,400
Three Years of 24X7 Telco Foundation Support		3Y6	\$25,200
• Yearly Software Upgrade	B7080YA		\$3,200
• HP OV TeMIP Network Data Loader 5.0 LTU	B7064AA		\$42,350



Description	Product #	Opt #	Price
First Year of 8X5 Foundation Support		0S2	\$5,950
First Year of 24X7 Telco Foundation Support		0S6	\$7,350
Three Years of 8X5 Foundation Support		3Y2	\$17,850
Three Years of 24X7 Telco Foundation Support		3Y6	\$22,050
• Yearly Software Upgrade	B7064YA		\$2,800
• HP OV TeMIP IP AutoConfiguration 5.0 LTU	B7076AA		\$24,200
First Year of 8X5 Foundation Support		0S2	\$3,400
First Year of 24X7 Telco Foundation Support		0S6	\$4,200
Three Years of 8X5 Foundation Support		3Y2	\$10,200
Three Years of 24X7 Telco Foundation Support		3Y6	\$12,600
• Yearly Software Upgrade	B7076YA		\$1,600
• HP OV TeMIP OSI Agent 5.0 LTU	B7062AA		\$42,350
First Year of 8X5 Foundation Support		0S2	\$5,950
First Year of 24X7 Telco Foundation Support		0S6	\$7,350
Three Years of 8X5 Foundation Support		3Y2	\$17,850
Three Years of 24X7 Telco Foundation Support		3Y6	\$22,050
• Yearly Software Upgrade	B7062YA		\$2,800
• HP OV TeMIP Corba Agent 5.0 LTU	B7051AA		\$42,350
First Year of 8X5 Foundation Support		0S2	\$5,950
First Year of 24X7 Telco Foundation Support		0S6	\$7,350
Three Years of 8X5 Foundation Support		3Y2	\$17,850
Three Years of 24X7 Telco Foundation Support		3Y6	\$22,050
• Yearly Software Upgrade	B7051YA		\$2,800
• HP OV TeMIP ASCII AM RunTime 5.0 LTU	B7045AA		\$12,100
First Year of 8X5 Foundation Support		0S2	\$1,700
First Year of 24X7 Telco Foundation Support		0S6	\$2,100
Three Years of 8X5 Foundation Support		3Y2	\$5,100
Three Years of 24X7 Telco Foundation Support		3Y6	\$6,300
• Yearly Software Upgrade	B7045YA		\$800
• HP OV TeMIP Corba AM RunTime 5.0 LTU	B7055AA		\$12,100
First Year of 8X5 Foundation Support		0S2	\$1,700
First Year of 24X7 Telco Foundation Support		0S6	\$2,100
Three Years of 8X5 Foundation Support		3Y2	\$5,100
Three Years of 24X7 Telco Foundation Support		3Y6	\$6,300
• Yearly Software Upgrade	B7055YA		\$800
• HP OV TeMIP OSI AM RunTime 5.0 LTU	B7061AA		\$12,100
First Year of 8X5 Foundation Support		0S2	\$1,700
First Year of 24X7 Telco Foundation Support		0S6	\$2,100
Three Years of 8X5 Foundation Support		3Y2	\$5,100
Three Years of 24X7 Telco Foundation Support		3Y6	\$6,300
• Yearly Software Upgrade	B7061YA		\$800
• HP OV TeMIP CMIP/OSI Stack 5.0 LTU	B7042AA		\$4,840
First Year of 8X5 Foundation Support		0S2	\$357
First Year of 24X7 Telco Foundation Support		0S6	\$441
Three Years of 8X5 Foundation Support		3Y2	\$1,071
Three Years of 24X7 Telco Foundation Support		3Y6	\$1,323
• Yearly Software Upgrade	B7042YA		\$168
• HP OV TeMIP ServiceMonitor Basic 5.0 LTU	B7082AA		\$84,700
First Year of 8X5 Foundation Support		0S2	\$11,900
First Year of 24X7 Telco Foundation Support		0S6	\$14,700
Three Years of 8X5 Foundation Support		3Y2	\$35,700
Three Years of 24X7 Telco Foundation Support		3Y6	\$44,100
• Yearly Software Upgrade	B7082YA		\$5,600
• HP OV TeMIP ServiceMonitor Transport Networks 10K trails 5.0 LTU	B7083AA		\$36,300
First Year of 8X5 Foundation Support		0S2	\$5,100



Description	Product #	Opt #	Price
First Year of 24X7 Telco Foundation Support		0S6	\$6,300
Three Years of 8X5 Foundation Support		3Y2	\$15,300
Three Years of 24X7 Telco Foundation Support		3Y6	\$18,900
• Yearly Software Upgrade	B7083YA		\$2,400
• HP OV TeMIP ServiceMonitor GUI - 1 Use 5.0 LTU	B7085AA		\$3,025
First Year of 8X5 Foundation Support		0S2	\$425
First Year of 24X7 Telco Foundation Support		0S6	\$525
Three Years of 8X5 Foundation Support		3Y2	\$1,275
Three Years of 24X7 Telco Foundation Support		3Y6	\$1,575
• Yearly Software Upgrade	B7085YA		\$200

HP OpenView TeMIP 5.0 Client Products

Description	Product #	Opt #	Price
• HP OV TeMIP Alarm Handling Client for Windows 5.0 LTU	B7065AA		\$3,630
First Year of 8X5 Foundation Support		0S2	\$510
First Year of 24X7 Telco Foundation Support		0S6	\$630
Three Years of 8X5 Foundation Support		3Y2	\$1,530
Three Years of 24X7 Telco Foundation Support		3Y6	\$1,890
• Yearly Software Upgrade	B7065YA		\$240
• HP OV TeMIP Alarm Handling Client for Windows - 10 use 5.0 LTU	B7065BA		\$32,670
First Year of 8X5 Foundation Support		0S2	\$4,590
First Year of 24X7 Telco Foundation Support		0S6	\$5,670
Three Years of 8X5 Foundation Support		3Y2	\$13,770
Three Years of 24X7 Telco Foundation Support		3Y6	\$17,010
• Yearly Software Upgrade	B7065YB		\$2,160
• HP OV TeMIP MapViewer Client for Windows 5.0 LTU	B7066AA		\$3,630
First Year of 8X5 Foundation Support		0S2	\$510
First Year of 24X7 Telco Foundation Support		0S6	\$630
Three Years of 8X5 Foundation Support		3Y2	\$1,530
Three Years of 24X7 Telco Foundation Support		3Y6	\$1,890
• Yearly Software Upgrade	B7066YA		\$240
• HP OV TeMIP MapViewer Client for Windows - 10 use 5.0 LTU	B7066BA		\$32,670
First Year of 8X5 Foundation Support		0S2	\$4,590
First Year of 24X7 Telco Foundation Support		0S6	\$5,670
Three Years of 8X5 Foundation Support		3Y2	\$13,770
Three Years of 24X7 Telco Foundation Support		3Y6	\$17,010
• Yearly Software Upgrade	B7066YB		\$2,160
• HP OV TeMIP MapEditor Client for Windows 5.0 LTU	B7068AA		\$6,050
First Year of 8X5 Foundation Support		0S2	\$850
First Year of 24X7 Telco Foundation Support		0S6	\$1,050
Three Years of 8X5 Foundation Support		3Y2	\$2,550
Three Years of 24X7 Telco Foundation Support		3Y6	\$3,150
• Yearly Software Upgrade	B7068YA		\$400
• HP OV TeMIP Classic Iconic Map Client for Tru64 Unix 5.0 LTU	B7053AA		\$3,630
First Year of 8X5 Foundation Support		0S2	\$510
First Year of 24X7 Telco Foundation Support		0S6	\$630
Three Years of 8X5 Foundation Support		3Y2	\$1,530
Three Years of 24X7 Telco Foundation Support		3Y6	\$1,890
• Yearly Software Upgrade	B7053YA		\$240
• HP OV TeMIP Classic Alarm Handling Client for Tru64 Unix 5.0 LTU	B7052AA		\$3,630
First Year of 8X5 Foundation Support		0S2	\$510
First Year of 24X7 Telco Foundation Support		0S6	\$630
Three Years of 8X5 Foundation Support		3Y2	\$1,530



Description	Product #	Opt #	Price
Three Years of 24X7 Telco Foundation Support		3Y6	\$1,890
• Yearly Software Upgrade	B7052YA		\$240
• HP OV TeMIP WebCenter 5.0 LTU	B7050AA		\$726
First Year of 8X5 Foundation Support		0S2	\$102
First Year of 24X7 Telco Foundation Support		0S6	\$126
Three Years of 8X5 Foundation Support		3Y2	\$306
Three Years of 24X7 Telco Foundation Support		3Y6	\$378
• Yearly Software Upgrade	B7050YA		\$48



HP OpenView TeMIP 5.0 Toolkits Products

Description	Product #	Opt #	Price
• HP OV Visual TeMIP 5.0 LTU	B7059AA		\$60,500
First Year of 8X5 Foundation Support		0S2	\$8,500
First Year of 24X7 Telco Foundation Support		0S6	\$10,500
Three Years of 8X5 Foundation Support		3Y2	\$25,500
Three Years of 24X7 Telco Foundation Support		3Y6	\$31,500
• Yearly Software Upgrade	B7059YA		\$4,000
• HP OV TeMIP Access Library Toolkit for Windows 5.0 LTU	B7046AA		\$10,890
First Year of 8X5 Foundation Support		0S2	\$1,530
First Year of 24X7 Telco Foundation Support		0S6	\$1,890
Three Years of 8X5 Foundation Support		3Y2	\$4,590
Three Years of 24X7 Telco Foundation Support		3Y6	\$5,670
• Yearly Software Upgrade	B7046YA		\$720
• HP OV TeMIP Access Library Client for Windows 5.0 LTU	B7047AA		\$605
First Year of 8X5 Foundation Support		0S2	\$85
First Year of 24X7 Telco Foundation Support		0S6	\$105
Three Years of 8X5 Foundation Support		3Y2	\$255
Three Years of 24X7 Telco Foundation Support		3Y6	\$315
• Yearly Software Upgrade	B7047YA		\$40
• HP OV TeMIP Expert Toolkit 5.0 LTU	B7081AA		\$72,600
First Year of 8X5 Foundation Support		0S2	\$10,200
First Year of 24X7 Telco Foundation Support		0S6	\$12,600
Three Years of 8X5 Foundation Support		3Y2	\$30,600
Three Years of 24X7 Telco Foundation Support		3Y6	\$37,800
• Yearly Software Upgrade	B7081YA		\$4,800
• HP OV TeMIP Expert Toolkit Package 5.0 LTU	B7086AA		\$108,900
First Year of 8X5 Foundation Support		0S2	\$15,300
First Year of 24X7 Telco Foundation Support		0S6	\$18,900
Three Years of 8X5 Foundation Support		3Y2	\$45,900
Three Years of 24X7 Telco Foundation Support		3Y6	\$56,700
• Yearly Software Upgrade	B7086YA		\$7,200
• HP OV TeMIP Internet SNMP Toolkit 5.0 LTU	B7093AA		\$24,200
First Year of 8X5 Foundation Support		0S2	\$3,400
First Year of 24X7 Telco Foundation Support		0S6	\$4,200
Three Years of 8X5 Foundation Support		3Y2	\$10,200
Three Years of 24X7 Telco Foundation Support		3Y6	\$12,600
• Yearly Software Upgrade	B7093YA		\$1,600
• HP OV TeMIP GAT Toolkit 5.0 LTU	B7044AA		\$84,700
First Year of 8X5 Foundation Support		0S2	\$11,900
First Year of 24X7 Telco Foundation Support		0S6	\$14,700
Three Years of 8X5 Foundation Support		3Y2	\$35,700
Three Years of 24X7 Telco Foundation Support		3Y6	\$44,100
• Yearly Software Upgrade	B7044YA		\$5,600
• HP OV TeMIP GAT Toolkit Package 5.0 LTU	B7087AA		\$121,000
First Year of 8X5 Foundation Support		0S2	\$17,000
First Year of 24X7 Telco Foundation Support		0S6	\$21,000
Three Years of 8X5 Foundation Support		3Y2	\$51,000
Three Years of 24X7 Telco Foundation Support		3Y6	\$63,000
• Yearly Software Upgrade	B7087YA		\$8,000
• HP OV TeMIP OSI Management Toolkit 5.0 LTU	B7060AA		\$60,500
First Year of 8X5 Foundation Support		0S2	\$8,500
First Year of 24X7 Telco Foundation Support		0S6	\$10,500
Three Years of 8X5 Foundation Support		3Y2	\$25,500
Three Years of 24X7 Telco Foundation Support		3Y6	\$31,500



Description	Product #	Opt #	Price
• Yearly Software Upgrade	B7060YA		\$4,000
• HP OV TeMIP Corba Toolkit 5.0 LTU	B7054AA		\$60,500
First Year of 8X5 Foundation Support		0S2	\$8,500
First Year of 24X7 Telco Foundation Support		0S6	\$10,500
Three Years of 8X5 Foundation Support		3Y2	\$25,500
Three Years of 24X7 Telco Foundation Support		3Y6	\$31,500
• Yearly Software Upgrade	B7054YA		\$4,000
• HP OV TeMIP Corba Toolkit Package 5.0 LTU	B7088AA		\$96,800
First Year of 8X5 Foundation Support		0S2	\$13,600
First Year of 24X7 Telco Foundation Support		0S6	\$16,800
Three Years of 8X5 Foundation Support		3Y2	\$40,800
Three Years of 24X7 Telco Foundation Support		3Y6	\$50,400
• Yearly Software Upgrade	B7088YA		\$6,400

HP OpenView TeMIP 5.0 Liaisons Products

Description	Product #	Opt #	Price
• HP OV TeMIP Metrica/NPR Liaison 5.0 LTU	B7048AA		\$72,600
First Year of 8X5 Foundation Support		0S2	\$10,200
First Year of 24X7 Telco Foundation Support		0S6	\$12,600
Three Years of 8X5 Foundation Support		3Y2	\$30,600
Three Years of 24X7 Telco Foundation Support		3Y6	\$37,800
• Yearly Software Upgrade	B7048YA		\$4,800
• HP OV TeMIP Xpercom Liaison 5.0 LTU	B7049AA		\$72,600
First Year of 8X5 Foundation Support		0S2	\$10,200
First Year of 24X7 Telco Foundation Support		0S6	\$12,600
Three Years of 8X5 Foundation Support		3Y2	\$30,600
Three Years of 24X7 Telco Foundation Support		3Y6	\$37,800
• Yearly Software Upgrade	B7049YA		\$4,800
• HP OV TeMIP Clarify Liaison 5.0 LTU	B7063AA		\$72,600
First Year of 8X5 Foundation Support		0S2	\$10,200
First Year of 24X7 Telco Foundation Support		0S6	\$12,600
Three Years of 8X5 Foundation Support		3Y2	\$30,600
Three Years of 24X7 Telco Foundation Support		3Y6	\$37,800
• Yearly Software Upgrade	B7063YA		\$4,800
• HP OV TeMIP Remedy ARS Liaison 5.0 LTU	B7075AA		\$72,600
First Year of 8X5 Foundation Support		0S2	\$10,200
First Year of 24X7 Telco Foundation Support		0S6	\$12,600
Three Years of 8X5 Foundation Support		3Y2	\$30,600
Three Years of 24X7 Telco Foundation Support		3Y6	\$37,800
• Yearly Software Upgrade	B7075YA		\$4,800

HP OpenView TeMIP 5.0 Access Module Products

Descriptions	Product #	Opt #	Price
• HP OV TeMIP Access Module 5.0 for Simple Fault SNMP 10 Use LTU	B9306AA		\$12,100
First Year of 8 x 5 Foundation Support.		0S2	\$1,700
First Year of 24 x 7 Foundation Support.		0S6	\$2,100
Three Years of 8 x 5 Foundation Support		3Y2	\$5,100
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$6,300
• Yearly Software Update for new TeMIP versions	B9306YA	L00	\$800
• HP OV TeMIP Access Module 5.0 for Simple Fault SNMP Unlimited Use LTU	B9306BA		\$24,200



Descriptions	Product #	Opt #	Price
First Year of 8 x 5 Foundation Support.		0S2	\$3,400
First Year of 24 x 7 Foundation Support.		0S6	\$4,200
Three Years of 8 x 5 Foundation Support		3Y2	\$10,200
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$12,600
• Yearly Software Update for new TeMIP versions	B9306YB	L00	\$1,600
• HP OV TeMIP Access Module 5.0 for Standard Fault SNMP 10 Use LTU	B9307AA		\$24,200
First Year of 8 x 5 Foundation Support.		0S2	\$3,400
First Year of 24 x 7 Foundation Support.		0S6	\$4,200
Three Years of 8 x 5 Foundation Support		3Y2	\$10,200
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$12,600
• Yearly Software Update for new TeMIP versions	B9307YA	L00	\$1,600
• HP OV TeMIP Access Module 5.0 for Standard Fault SNMP Unlimited Use LTU	B9307BA		\$42,350
First Year of 8 x 5 Foundation Support.		0S2	\$5,950
First Year of 24 x 7 Foundation Support.		0S6	\$7,350
Three Years of 8 x 5 Foundation Support		3Y2	\$17,850
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$22,050
• Yearly Software Update for new TeMIP versions	B9307YB	L00	\$2,800
• HP OV TeMIP Access Module 5.0 for Complex Fault SNMP Unlimited Use LTU	B9308AA		\$78,650
First Year of 8 x 5 Foundation Support.		0S2	\$11,050
First Year of 24 x 7 Foundation Support.		0S6	\$13,650
Three Years of 8 x 5 Foundation Support		3Y2	\$33,150
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$40,950
• Yearly Software Update for new TeMIP versions	B9308YA	L00	\$5,200
• HP OV TeMIP Access Module 5.0 for Simple Fault ASCII 10 Use LTU	B9309AA		\$24,200
First Year of 8 x 5 Foundation Support.		0S2	\$3,400
First Year of 24 x 7 Foundation Support.		0S6	\$4,200
Three Years of 8 x 5 Foundation Support		3Y2	\$10,200
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$12,600
• Yearly Software Update for new TeMIP versions	B9309YA	L00	\$1,600
• HP OV TeMIP Access Module 5.0 for Simple Fault ASCII Unlimited Use LTU	B9309BA		\$48,400
First Year of 8 x 5 Foundation Support.		0S2	\$6,800
First Year of 24 x 7 Foundation Support.		0S6	\$8,400
Three Years of 8 x 5 Foundation Support		3Y2	\$20,400
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$25,200
• Yearly Software Update for new TeMIP versions	B9309YB	L00	\$3,200
• HP OV TeMIP Access Module 5.0 for Standard Fault ASCII 10 Use LTU	B9310AA		\$42,350
First Year of 8 x 5 Foundation Support.		0S2	\$5,950
First Year of 24 x 7 Foundation Support.		0S6	\$7,350
Three Years of 8 x 5 Foundation Support		3Y2	\$17,850
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$22,050
• Yearly Software Update for new TeMIP versions	B9310YA	L00	\$2,800
• HP OV TeMIP Access Module 5.0 for Standard Fault ASCII Unlimited Use LTU	B9310BA		\$90,750
First Year of 8 x 5 Foundation Support.		0S2	\$12,750
First Year of 24 x 7 Foundation Support.		0S6	\$15,750
Three Years of 8 x 5 Foundation Support		3Y2	\$38,250
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$47,250
• Yearly Software Update for new TeMIP versions	B9310YB	L00	\$6,000
• HP OV TeMIP Access Module 5.0 for Full Fault ASCII 10 Use LTU	B9311AA		\$90,750
First Year of 8 x 5 Foundation Support.		0S2	\$12,750
First Year of 24 x 7 Foundation Support.		0S6	\$15,750
Three Years of 8 x 5 Foundation Support		3Y2	\$38,250
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$47,250
• Yearly Software Update for new TeMIP versions	B9311YA	L00	\$6,000
• HP OV TeMIP Access Module 5.0 for Full Fault ASCII Unlimited Use LTU	B9311BA		\$181,500
First Year of 8 x 5 Foundation Support.		0S2	\$25,500



Descriptions	Product #	Opt #	Price
First Year of 24 x 7 Foundation Support.		0S6	\$31,500
Three Years of 8 x 5 Foundation Support		3Y2	\$76,500
Three Years of 8 x 5 Foundation Support		3Y6	\$94,500
Yearly Software Update for new TeMIP versions	B9311YB	L00	\$12,000
• HP OV TeMIP Access Module 5.0 for OSI 5 Use LTU	B9312AA		\$90,750
• First Year of 8 x 5 Foundation Support.		0S2	\$12,750
First Year of 24 x 7 Foundation Support.		0S6	\$15,750
Three Years of 8 x 5 Foundation Support		3Y2	\$38,250
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$47,250
• Yearly Software Update for new TeMIP versions	B9312YA	L00	\$6,000
• HP OV TeMIP Access Module 5.0 for OSI Unlimited Use LTU	B9312BA		\$121,000
First Year of 8 x 5 Foundation Support.		0S2	\$17,000
First Year of 24 x 7 Foundation Support.		0S6	\$21,000
Three Years of 8 x 5 Foundation Support		3Y2	\$51,000
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$63,000
• Yearly Software Update for new TeMIP versions	B9312YB	L00	\$8,000
• HP OV TeMIP Access Module 5.0 for Corba or Visual TeMIP 5 Use LTU	B9313AA		\$133,100
First Year of 8 x 5 Foundation Support.		0S2	\$18,700
First Year of 24 x 7 Foundation Support.		0S6	\$23,100
Three Years of 8 x 5 Foundation Support		3Y2	\$56,100
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$69,300
• Yearly Software Update for new TeMIP versions	B9313YA	L00	\$8,800
• HP OV TeMIP Access Module 5.0 for Corba or Visual TeMIP Unlimited Use LTU	B9313BA		\$211,750
First Year of 8 x 5 Foundation Support.		0S2	\$29,750
First Year of 24 x 7 Foundation Support.		0S6	\$36,750
Three Years of 8 x 5 Foundation Support		3Y2	\$89,250
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$110,250
• Yearly Software Update for new TeMIP versions	B9313YB	L00	\$14,000
• HP OV TeMIP Access Module 5.0 for Sycamore SilvXOSS Unlimited Use LTU	B9287BA		\$211,750
First Year of 8 x 5 Foundation Support.		0S2	\$28,900
First Year of 24 x 7 Foundation Support.		0S6	\$35,700
Three Years of 24 x 7 Telco Foundation Support		3Y2	\$86,700
Three Years of 8 x 5 Foundation Support		3Y6	\$107,100
• Yearly Software Update for new TeMIP versions	B9287YB	L00	\$14,000
• HP OV TeMIP Access Module 5.0 for Marconi/GPT EMOS Standard Fault Unlimited Use LTU	B9281CA		\$90,750
First Year of 8 x 5 Foundation Support.		0S2	\$11,900
First Year of 24 x 7 Foundation Support.		0S6	\$14,700
Three Years of 8 x 5 Foundation Support		3Y2	\$35,700
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$44,100
• Yearly Software Update for new TeMIP versions	B9281YC	L00	\$6,000
• HP OV TeMIP Access Module 5.0 for Marconi/GPT EMOS Full Fault Unlimited Use LTU	B9281BA		\$181,500
First Year of 8 x 5 Foundation Support.		0S2	\$18,700
First Year of 24 x 7 Foundation Support.		0S6	\$23,100
Three Years of 8 x 5 Foundation Support		3Y2	\$56,100
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$69,300
• Yearly Software Update for new TeMIP versions	B9281YB	L00	\$12,000
• HP OV TeMIP Access Module 5.0 for Alcatel 1353SH Standard Fault Unlimited Use LTU	B9274AA		\$90,750
First Year of 8 x 5 Foundation Support.		0S2	\$11,900
First Year of 24 x 7 Foundation Support.		0S6	\$14,700
Three Years of 8 x 5 Foundation Support		3Y2	\$35,700
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$44,100
• Yearly Software Update for new TeMIP versions	B9274YA	L00	\$6,000
• HP OV TeMIP Access Module 5.0 for Alcatel 1353SH Full Fault Unlimited Use LTU	B9274CA		\$181,500
First Year of 8 x 5 Foundation Support.		0S2	\$18,700
First Year of 24 x 7 Foundation Support.		0S6	\$23,100



Descriptions	Product #	Opt #	Price
Three Years of 8 x 5 Foundation Support		3Y2	\$56,100
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$69,300
• Yearly Software Update for new TeMIP versions	B9274YC	L00	\$12,000
• HP OV TeMIP BMC Patrol Liaison 5.0 LTU	B7069AA		\$48,400
First Year of 8X5 Foundation Support		0S2	\$6,800
First Year of 24X7 Telco Foundation Support		0S6	\$8,400
Three Years of 8X5 Foundation Support		3Y2	\$20,400
Three Years of 24X7 Telco Foundation Support		3Y6	\$25,200
• Yearly Software Upgrade	B7069YA		\$3,200
• HP OV TeMIP Alarm Acknowledgement FM 5.0 LTU	B9293BA		\$6,050
First Year of 8X5 Foundation Support		0S2	\$8,50
First Year of 24X7 Telco Foundation Support		0S6	\$1,050
Three Years of 8X5 Foundation Support		3Y2	\$2,550
Three Years of 24X7 Telco Foundation Support		3Y6	\$3,150
• Yearly Software Upgrade	B9293YB		\$400

HP OpenView TeMIP 4.0 Servers Products

NOTE:

- Prior to March 2003, all products/prices listed were NOT bundled with one-year standard support. TeMIP pricing is NOW bundling Telco 24X7 services but this doesn't include the Right To New Version (RTNV).
 - Implemented in Americas and Asia Pacific (except in Japan: no bundling plan)
 - Implemented in EMEA starting May 1st
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt #	Price
• HP OV TeMIP V4.x Core applications for Tru64 UNIX Software Kits CDROM	B9259AA		\$295
• HP OV TeMIP V4.x WebCenter for Tru64 UNIX Software Kits CDROM	B9260AA		\$295
HP OV TeMIP Documentation V4.x Media	B7090AA		\$295
• HP OV TeMIP Framework Full Server 4.0 LTU	B9224AA		\$36,300
First Year of 8X5 Foundation Support		0S2	\$5,100
First Year of 24X7 Telco Foundation Support		0S6	\$6,300
Three Years of 8X5 Foundation Support		3Y2	\$15,300
Three Years of 24X7 Telco Foundation Support		3Y6	\$18,900
Yearly Software Upgrade	B9224YA		\$2,400
• HP OV TeMIP Framework AM Server 4.0 LTU	B9225AA		\$24,200
First Year of 8X5 Foundation Support		0S2	\$3,400
First Year of 24X7 Telco Foundation Support		0S6	\$4,200
Three Years of 8X5 Foundation Support		3Y2	\$10,200
Three Years of 24X7 Telco Foundation Support		3Y6	\$12,600
Yearly Software Upgrade	B9225YA		\$1,600
• HP OV TeMIP Framework PM Server 4.0 LTU	B9226AA		\$4,840



First Year of 8X5 Foundation Support		OS2	\$680
First Year of 24X7 Telco Foundation Support		OS6	\$840
Three Years of 8X5 Foundation Support		3Y2	\$2,040
Three Years of 24X7 Telco Foundation Support		3Y6	\$2,520
Yearly Software Upgrade	B9226YA		\$320

HP OpenView TeMIP 4.x Applications Products

Description	Product #	Opt #	Price
• HP OV TeMIP Alarm Handling & Event Logging 4.0 LTU	B9222AA		\$42,350
First Year of 8X5 Foundation Support		OS2	\$5,950
First Year of 24X7 Telco Foundation Support		OS6	\$7,350
Three Years of 8X5 Foundation Support		3Y2	\$17,850
Three Years of 24X7 Telco Foundation Support		3Y6	\$22,050
• Yearly Software Upgrade	B9222YA		\$2,800
• HP OV TeMIP Resynch FM 4.0 LTU	B9235AA		\$24,200
First Year of 8X5 Foundation Support		OS2	\$3,400
First Year of 24X7 Telco Foundation Support		OS6	\$4,200
Three Years of 8X5 Foundation Support		3Y2	\$10,200
Three Years of 24X7 Telco Foundation Support		3Y6	\$12,600
• Yearly Software Upgrade	B9235YA		\$1,600
• HP OV Temip Network Data Loader 4.1 LTU	B9190AA		\$42,350
First Year of 8X5 Foundation Support		OS2	\$5,950
First Year of 24X7 Telco Foundation Support		OS6	\$7,350
Three Years of 8X5 Foundation Support		3Y2	\$17,850
Three Years of 24X7 Telco Foundation Support		3Y6	\$22,050
• Yearly Software Upgrade	B9190YA		\$2,800
• HP OV TeMIP AutoConfiguration 4.0 LTU	B9240AA		\$24,200
First Year of 8X5 Foundation Support		OS2	\$3,400
First Year of 24X7 Telco Foundation Support		OS6	\$4,200
Three Years of 8X5 Foundation Support		3Y2	\$10,200
Three Years of 24X7 Telco Foundation Support		3Y6	\$12,600
• Yearly Software Upgrade	B9240YA		\$1,600
• HP OV TeMIP Corba Agent 4.0 LTU	B9211AA		\$42,350
First Year of 8X5 Foundation Support		OS2	\$5,950
First Year of 24X7 Telco Foundation Support		OS6	\$7,350
Three Years of 8X5 Foundation Support		3Y2	\$17,850
Three Years of 24X7 Telco Foundation Support		3Y6	\$22,050
• Yearly Software Upgrade	B9211YA		\$2,800
• HP OV TeMIP OSI Agent PM License 4.0 LTU	B9230AA		\$42,350
First Year of 8X5 Foundation Support		OS2	\$5,950
First Year of 24X7 Telco Foundation Support		OS6	\$7,350
Three Years of 8X5 Foundation Support		3Y2	\$17,850
Three Years of 24X7 Telco Foundation Support		3Y6	\$22,050
• Yearly Software Upgrade	B9230YA		\$2,800
• HP OV TeMIP ASCII AM Run-Time 4.0 LTU	B9203AA		\$12,100
First Year of 8X5 Foundation Support		OS2	\$1,700
First Year of 24X7 Telco Foundation Support		OS6	\$2,100
Three Years of 8X5 Foundation Support		3Y2	\$5,100
Three Years of 24X7 Telco Foundation Support		3Y6	\$6,300
• Yearly Software Upgrade	B9203YA		\$800
• HP OV TeMIP OSI AM Run-Time 4.0 LTU	B9229AA		\$18,150



Description	Product #	Opt #	Price
First Year of 8X5 Foundation Support		0S2	\$2,550
First Year of 24X7 Telco Foundation Support		0S6	\$3,150
Three Years of 8X5 Foundation Support		3Y2	\$7,650
Three Years of 24X7 Telco Foundation Support		3Y6	\$9,450
• Yearly Software Upgrade	B9229YA		\$1,200
• HP OV TeMIP Corba AM Run-Time 4.0 LTU	B9215AA		\$12,100
First Year of 8X5 Foundation Support		0S2	\$1,700
First Year of 24X7 Telco Foundation Support		0S6	\$2,100
Three Years of 8X5 Foundation Support		3Y2	\$5,100
Three Years of 24X7 Telco Foundation Support		3Y6	\$6,300
• Yearly Software Upgrade	B9215YA		\$800
• HP OV TeMIP ServiceMonitor for Transport Networks (10000 trails) 4.1 LTU	B9194AA		\$121,000
First Year of 8X5 Foundation Support		0S2	\$17,000
First Year of 24X7 Telco Foundation Support		0S6	\$21,000
Three Years of 8X5 Foundation Support		3Y2	\$51,000
Three Years of 24X7 Telco Foundation Support		3Y6	\$63,000
• Yearly Software Upgrade	B9194YA		\$8,000
• HP OV TeMIP ServiceMonitor for Transport Networks (200000 trails) 4.1 LTU	B9194BA		\$423,500
First Year of 8X5 Foundation Support		0S2	\$59,500
First Year of 24X7 Telco Foundation Support		0S6	\$73,500
Three Years of 8X5 Foundation Support		3Y2	\$178,500
Three Years of 24X7 Telco Foundation Support		3Y6	\$220,500
• Yearly Software Upgrade	B9194YB		\$28,000
• HP OV TeMIP ServiceMonitor for Transport Networks (unlimited trails) 4.1 LTU	B9194CA		\$701,800
First Year of 8X5 Foundation Support		0S2	\$98,600
First Year of 24X7 Telco Foundation Support		0S6	\$121,800
Three Years of 8X5 Foundation Support		3Y2	\$295,800
Three Years of 24X7 Telco Foundation Support		3Y6	\$365,400
• Yearly Software Upgrade	B9194YC		\$46,400
• HP OV TeMIP ServiceMonitor for Broadband Networks (unlimited PVCs) 4.1 LTU	B9195AA		\$121,000
First Year of 8X5 Foundation Support		0S2	\$17,000
First Year of 24X7 Telco Foundation Support		0S6	\$21,000
Three Years of 8X5 Foundation Support		3Y2	\$51,000
Three Years of 24X7 Telco Foundation Support		3Y6	\$63,000
• Yearly Software Upgrade	B9195YA		\$8,000
• HP OV TeMIP ServiceMonitor GUI (1 User) 4.0 LTU	B9238AA		\$2,420
First Year of 8X5 Foundation Support		0S2	\$340
First Year of 24X7 Telco Foundation Support		0S6	\$420
Three Years of 8X5 Foundation Support		3Y2	\$1,020
Three Years of 24X7 Telco Foundation Support		3Y6	\$1,260
• Yearly Software Upgrade	B9238YA		\$160
• HP OV TeMIP ServiceMonitor GUI (10 Users) 4.0 LTU	B9238BA		\$24,200
First Year of 8X5 Foundation Support		0S2	\$3,400
First Year of 24X7 Telco Foundation Support		0S6	\$4,200
Three Years of 8X5 Foundation Support		3Y2	\$10,200
Three Years of 24X7 Telco Foundation Support		3Y6	\$12,600
• Yearly Software Upgrade	B9238YB		\$1,600
• HP OV TeMIP ServiceMonitor GUI (50 Users) 4.0 LTU	B9238CA		\$121,000
First Year of 8X5 Foundation Support		0S2	\$17,000
First Year of 24X7 Telco Foundation Support		0S6	\$21,000
Three Years of 8X5 Foundation Support		3Y2	\$51,000
Three Years of 24X7 Telco Foundation Support		3Y6	\$63,000
• Yearly Software Upgrade	B9238YC		\$8,000



Description	Product #	Opt #	Price
• HP OV TeMIP ServiceMonitor GUI (Unlimited use) 4.0 LTU	B9238DA		\$242,000
First Year of 8X5 Foundation Support		0S2	\$34,000
First Year of 24X7 Telco Foundation Support		0S6	\$42,000
Three Years of 8X5 Foundation Support		3Y2	\$102,000
Three Years of 24X7 Telco Foundation Support		3Y6	\$126,000
• Yearly Software Upgrade	B9238YD		\$16,000

HP OpenView TeMIP 4.x Client Products

Description	Product #	Opt #	Price
• HP OV Temip Alarm Handling Client for Windows 4.1 LTU	B9191AA		\$2,420
First Year of 8X5 Foundation Support		0S2	\$340
First Year of 24X7 Telco Foundation Support		0S6	\$420
Three Years of 8X5 Foundation Support		3Y2	\$1,020
Three Years of 24X7 Telco Foundation Support		3Y6	\$1,260
• Yearly Software Upgrade	B9191YA		\$160
• HP OV Temip MapViewer for Windows 4.1 LTU	B9192AA		\$2,420
First Year of 8X5 Foundation Support		0S2	\$340
First Year of 24X7 Telco Foundation Support		0S6	\$420
Three Years of 8X5 Foundation Support		3Y2	\$1,020
Three Years of 24X7 Telco Foundation Support		3Y6	\$1,260
• Yearly Software Upgrade	B9192YA		\$160
• HP OV Temip MapEditor for Windows 4.1 LTU	B9193AA		\$4,840
First Year of 8X5 Foundation Support		0S2	\$680
First Year of 24X7 Telco Foundation Support		0S6	\$840
Three Years of 8X5 Foundation Support		3Y2	\$2,040
Three Years of 24X7 Telco Foundation Support		3Y6	\$2,520
• Yearly Software Upgrade	B9193YA		\$320
• HP OV TeMIP Alarm Handling Client for Tru64 UNIX 4.0 LTU	B9212AA		\$2,420
First Year of 8X5 Foundation Support		0S2	\$340
First Year of 24X7 Telco Foundation Support		0S6	\$420
Three Years of 8X5 Foundation Support		3Y2	\$1,020
Three Years of 24X7 Telco Foundation Support		3Y6	\$1,260
• Yearly Software Upgrade	B9212YA		\$160
• HP OV TeMIP Iconic Map Client for Tru64 UNIX 4.0 LTU	B9213AA		\$2,420
First Year of 8X5 Foundation Support		0S2	\$340
First Year of 24X7 Telco Foundation Support		0S6	\$420
Three Years of 8X5 Foundation Support		3Y2	\$1,020
Three Years of 24X7 Telco Foundation Support		3Y6	\$1,260
• Yearly Software Upgrade	B9213YA		\$160
• HP OV TeMIP WebCenter 4.0 LTU	B9209AA		\$605
First Year of 8X5 Foundation Support		0S2	\$85
First Year of 24X7 Telco Foundation Support		0S6	\$105
Three Years of 8X5 Foundation Support		3Y2	\$255
Three Years of 24X7 Telco Foundation Support		3Y6	\$315
• Yearly Software Upgrade	B9209YA		\$40
• OV TeMIP WebCenter Security Pack 4.0 LTU	B9210AA		\$61
First Year of 8X5 Foundation Support		0S2	\$9
First Year of 24X7 Telco Foundation Support		0S6	\$11
Three Years of 8X5 Foundation Support		3Y2	\$26
Three Years of 24X7 Telco Foundation Support		3Y6	\$32



Description	Product #	Opt #	Price
• Yearly Software Upgrade	B9210YA		\$4

HP OpenView TeMIP 4.x Toolkits Products

Description	Product #	Opt #	Price
• HP OV Visual TeMIP 4.0 LTU	B9227AA		\$60,500
First Year of 8X5 Foundation Support		0S2	\$8,500
First Year of 24X7 Telco Foundation Support		0S6	\$10,500
Three Years of 8X5 Foundation Support		3Y2	\$25,500
Three Years of 24X7 Telco Foundation Support		3Y6	\$31,500
• Yearly Software Upgrade	B9227YA		\$4,000
• HP OV Temip Access Library Toolkit for Windows 4.1 LTU	B9185AA		\$10,890
First Year of 8X5 Foundation Support		0S2	\$1,530
First Year of 24X7 Telco Foundation Support		0S6	\$1,890
Three Years of 8X5 Foundation Support		3Y2	\$4,590
Three Years of 24X7 Telco Foundation Support		3Y6	\$5,670
• Yearly Software Upgrade	B9185YA		\$720
• HP OV Temip Access Library Client for Windows 4.1 LTU	B9186AA		\$605
First Year of 8X5 Foundation Support		0S2	\$85
First Year of 24X7 Telco Foundation Support		0S6	\$105
Three Years of 8X5 Foundation Support		3Y2	\$255
Three Years of 24X7 Telco Foundation Support		3Y6	\$315
• Yearly Software Upgrade	B9186YA		\$40
• Expert Development Package 4.1 LTU	B9241AA		\$102,850
First Year of 8X5 Foundation Support		0S2	\$14,450
First Year of 24X7 Telco Foundation Support		0S6	\$17,850
Three Years of 8X5 Foundation Support		3Y2	\$43,350
Three Years of 24X7 Telco Foundation Support		3Y6	\$53,550
• Yearly Software Upgrade	B9241YA		\$6,800
• GAT Development Package 4.0 LTU	B9242AA		\$121,000
First Year of 8X5 Foundation Support		0S2	\$17,000
First Year of 24X7 Telco Foundation Support		0S6	\$21,000
Three Years of 8X5 Foundation Support		3Y2	\$51,000
Three Years of 24X7 Telco Foundation Support		3Y6	\$63,000
• Yearly Software Upgrade	B9242YA		\$8,000
• HP OV TeMIP Graphical ASCII Toolkit 4.0 LTU	B9202AA		\$83,490
First Year of 8X5 Foundation Support		0S2	\$11,730
First Year of 24X7 Telco Foundation Support		0S6	\$14,490
Three Years of 8X5 Foundation Support		3Y2	\$35,190
Three Years of 24X7 Telco Foundation Support		3Y6	\$43,470
• Yearly Software Upgrade	B9202YA		\$5,600
• HP OV TeMIP Corba Toolkit 4.0 LTU	B9214AA		\$60,500
First Year of 8X5 Foundation Support		0S2	\$8,500
First Year of 24X7 Telco Foundation Support		0S6	\$10,500
Three Years of 8X5 Foundation Support		3Y2	\$25,500
Three Years of 24X7 Telco Foundation Support		3Y6	\$31,500
• Yearly Software Upgrade	B9214YA		\$4,000
• HP OV TeMIP OSI Management Toolkit 4.0 LTU	B9228AA		\$60,500
First Year of 8X5 Foundation Support		0S2	\$8,500
First Year of 24X7 Telco Foundation Support		0S6	\$10,500
Three Years of 8X5 Foundation Support		3Y2	\$25,500



Description	Product #	Opt #	Price
Three Years of 24X7 Telco Foundation Support		3Y6	\$31,500
• Yearly Software Upgrade	B9228YA		\$4,000

HP OpenView TeMIP 4.x Liaisons Products

Description	Product #	Opt #	Price
• HP OV Temip Clarify Liaison 4.1 LTU	B9189AA		\$60,500
First Year of 8X5 Foundation Support		0S2	\$8,500
First Year of 24X7 Telco Foundation Support		0S6	\$10,500
Three Years of 8X5 Foundation Support		3Y2	\$25,500
Three Years of 24X7 Telco Foundation Support		3Y6	\$31,500
• Yearly Software Upgrade	B9189YA		\$4,000
• HP OV Temip Remedy ARS Liaison 4.1 LTU	B7074AA		\$72,600
First Year of 8X5 Foundation Support		0S2	\$10,200
First Year of 24X7 Telco Foundation Support		0S6	\$12,600
Three Years of 8X5 Foundation Support		3Y2	\$30,600
Three Years of 24X7 Telco Foundation Support		3Y6	\$37,800
• Yearly Software Upgrade	B7074YA		\$4,800
• HP OV TeMIP Metrica/NPR Liaison 4.0 LTU	B9208AA		\$60,500
First Year of 8X5 Foundation Support		0S2	\$8,500
First Year of 24X7 Telco Foundation Support		0S6	\$10,500
Three Years of 8X5 Foundation Support		3Y2	\$25,500
Three Years of 24X7 Telco Foundation Support		3Y6	\$31,500
• Yearly Software Upgrade	B9208YA		\$4,000

HP OpenView TeMIP 4.0 Access Module Products

Description	Product #	Opt #	Price
• HP OV TeMIP Access Module 4.0 for Simple Fault SNMP 10 Use LTU	B9314AA		\$12,100
First Year of 8 x 5 Foundation Support.		0S2	\$1,700
First Year of 24 x 7 Foundation Support.		0S6	\$2,100
Three Years of 8 x 5 Foundation Support`		3Y2	\$5,100
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$6,300
• Yearly Software Update for new TeMIP versions	B9314YA	L00	\$800
• HP OV TeMIP Access Module 4.0 for Simple Fault SNMP Unlimited Use LTU	B9314BA		\$24,200
First Year of 8 x 5 Foundation Support.		0S2	\$3,400
First Year of 24 x 7 Foundation Support.		0S6	\$4,200
Three Years of 8 x 5 Foundation Support		3Y2	\$10,200
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$12,600
• Yearly Software Update for new TeMIP versions	B9314YB	L00	\$1,600
• HP OV TeMIP Access Module 4.0 for Standard Fault SNMP 10 Use LTU	B9315AA		\$24,200
First Year of 8 x 5 Foundation Support.		0S2	\$3,400
First Year of 24 x 7 Foundation Support.		0S6	\$4,200
Three Years of 8 x 5 Foundation Support		3Y2	\$10,200
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$12,600
• Yearly Software Update for new TeMIP versions	B9315YA	L00	\$1,600
• HP OV TeMIP Access Module 4.0 for Standard Fault SNMP Unlimited Use LTU	B9315BA		\$42,350
First Year of 8 x 5 Foundation Support.		0S2	\$5,950
First Year of 24 x 7 Foundation Support.		0S6	\$7,350
Three Years of 8 x 5 Foundation Support		3Y2	\$17,850



Description	Product #	Opt #	Price
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$22,050
• Yearly Software Update for new TeMIP versions	B9315YB	L00	\$2,800
• HP OV TeMIP Access Module 4.0 for Complex Fault SNMP Unlimited Use LTU	B9316AA		\$78,650
First Year of 8 x 5 Foundation Support.		0S2	\$11,050
First Year of 24 x 7 Foundation Support.		0S6	\$13,650
Three Years of 8 x 5 Foundation Support		3Y2	\$33,150
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$40,950
• Yearly Software Update for new TeMIP versions	B9316YA	L00	\$5,200
• HP OV TeMIP Access Module 4.0 for Simple Fault ASCII 10 Use LTU	B9317AA		\$24,200
First Year of 8 x 5 Foundation Support.		0S2	\$3,400
First Year of 24 x 7 Foundation Support.		0S6	\$4,200
Three Years of 8 x 5 Foundation Support		3Y2	\$10,200
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$12,600
• Yearly Software Update for new TeMIP versions	B9317YA	L00	\$1,600
• HP OV TeMIP Access Module 4.0 for Simple Fault ASCII Unlimited Use LTU	B9317BA		\$48,400
First Year of 8 x 5 Foundation Support.		0S2	\$6,800
First Year of 24 x 7 Foundation Support.		0S6	\$8,400
Three Years of 8 x 5 Foundation Support		3Y2	\$20,400
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$25,200
• Yearly Software Update for new TeMIP versions	B9317YB	L00	\$3,200
• HP OV TeMIP Access Module 4.0 for Standard Fault ASCII 10 Use LTU	B9318AA		\$42,350
First Year of 8 x 5 Foundation Support.		0S2	\$5,950
First Year of 24 x 7 Foundation Support.		0S6	\$7,350
Three Years of 8 x 5 Foundation Support		3Y2	\$17,850
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$22,050
• Yearly Software Update for new TeMIP versions	B9318YA	L00	\$2,800
• HP OV TeMIP Access Module 4.0 for Standard Fault ASCII Unlimited Use LTU	B9318BA		\$90,750
First Year of 8 x 5 Foundation Support.		0S2	\$12,750
First Year of 24 x 7 Foundation Support.		0S6	\$15,750
Three Years of 8 x 5 Foundation Support		3Y2	\$38,250
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$47,250
• Yearly Software Update for new TeMIP versions	B9318YB	L00	\$6,000
• HP OV TeMIP Access Module 4.0 for Full Fault ASCII 10 Use LTU	B9319AA		\$90,750
First Year of 8 x 5 Foundation Support.		0S2	\$12,750
First Year of 24 x 7 Foundation Support.		0S6	\$15,750
Three Years of 8 x 5 Foundation Support		3Y2	\$38,250
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$47,250
• Yearly Software Update for new TeMIP versions	B9319YA	L00	\$6,000
• HP OV TeMIP Access Module 4.0 for Full Fault ASCII Unlimited Use LTU	B9319BA		\$181,500
First Year of 8 x 5 Foundation Support.		0S2	\$25,500
First Year of 24 x 7 Foundation Support.		0S6	\$31,500
Three Years of 8 x 5 Foundation Support		3Y2	\$76,500
Three Years of 8 x 5 Foundation Support		3Y6	\$94,500
• Yearly Software Update for new TeMIP versions	B9319YB	L00	\$12,000
• HP OV TeMIP Access Module 4.0 for OSI 5 Use LTU	B9198AA		\$90,750
First Year of 8 x 5 Foundation Support.		0S2	\$12,750
First Year of 24 x 7 Foundation Support.		0S6	\$15,750
Three Years of 8 x 5 Foundation Support		3Y2	\$38,250
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$47,250
• Yearly Software Update for new TeMIP versions	B9198YA	L00	\$6,000
• HP OV TeMIP Access Module 4.0 for OSI Unlimited Use LTU	B9198BA		\$121,000
First Year of 8 x 5 Foundation Support.		0S2	\$17,000



Description	Product #	Opt #	Price
First Year of 24 x 7 Foundation Support.		0S6	\$21,000
Three Years of 8 x 5 Foundation Support		3Y2	\$51,000
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$63,000
• Yearly Software Update for new TeMIP versions	B9198YB	L00	\$8,000
• HP OV TeMIP Access Module 4.0 for Corba or Visual TeMIP 5 Use LTU	B9199AA		\$133,100
First Year of 8 x 5 Foundation Support.		0S2	\$18,700
First Year of 24 x 7 Foundation Support.		0S6	\$23,100
Three Years of 8 x 5 Foundation Support		3Y2	\$56,100
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$69,300
• Yearly Software Update for new TeMIP versions	B9199YA	L00	\$8,800
• HP OV TeMIP Access Module 4.0 for Corba or Visual TeMIP Unlimited Use LTU	B9199BA		\$211,750
First Year of 8 x 5 Foundation Support.		0S2	\$29,750
First Year of 24 x 7 Foundation Support.		0S6	\$36,750
Three Years of 8 x 5 Foundation Support		3Y2	\$89,250
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$110,250
• Yearly Software Update for new TeMIP versions	B9199YB	L00	\$14,000
• HP OV TeMIP Access Module 4.0 for Sycamore SilvXOSS Unlimited Use LTU	B9287AA		\$211,750
First Year of 8 x 5 Foundation Support.		0S2	\$28,900
First Year of 24 x 7 Foundation Support.		0S6	\$35,700
Three Years of 8 x 5 Foundation Support		3Y2	\$86,700
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$107,100
• Yearly Software Update for new TeMIP versions	B9287YA	L00	\$14,000
• HP OV TeMIP Access Module 4.0 for Marconi/GPT EMOS Full Fault Unlimited Use LTU	B9281AA		\$181,500
First Year of 8 x 5 Foundation Support.		0S2	\$11,900
First Year of 24 x 7 Foundation Support.		0S6	\$14,700
Three Years of 8 x 5 Foundation Support		3Y2	\$35,700
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$44,100
• Yearly Software Update for new TeMIP versions	B9281YA	L00	\$12,000
• HP OV TeMIP Access Module 4.0 for Alcatel 1353SH Full Fault Unlimited Use LTU	B9274BA		\$181,500
First Year of 8 x 5 Foundation Support.		0S2	\$18,700
First Year of 24 x 7 Foundation Support.		0S6	\$23,100
Three Years of 8 x 5 Foundation Support		3Y2	\$56,100
Three Years of 24 x 7 Telco Foundation Support		3Y6	\$69,300
• Yearly Software Update for new TeMIP versions	B9274YB	L00	\$12,000
• HP OV TeMIP BMC PATROL Liaison 4.0 LTU	B9236AA		\$48,400
First Year of 8X5 Foundation Support		0S2	\$6,800
First Year of 24X7 Telco Foundation Support		0S6	\$8,400
Three Years of 8X5 Foundation Support		3Y2	\$20,400
Three Years of 24X7 Telco Foundation Support		3Y6	\$25,200
• Yearly Software Upgrade	B9236YA		\$3,200
• HP OV TeMIP Alarm Acknowledgement FM 4.0 LTU	B9293AA		\$6,050
First Year of 8X5 Foundation Support		0S2	\$8,50
First Year of 24X7 Telco Foundation Support		0S6	\$1,050
Three Years of 8X5 Foundation Support		3Y2	\$2,550
Three Years of 24X7 Telco Foundation Support		3Y6	\$3,150
• Yearly Software Upgrade	B9293YA		\$400

HP OpenView transaction analyzer 1.0

NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt #	Price
• HP OV transaction agent tier 0 LTU, first year std. support	J5357AA		\$3,593
First Year of System Support Options (upgraded to 24x365)		OS6	\$150
First Year of System Support Options (CSS, HP-UX only)		OT1	\$299
First Year of System Support Options (CSS, HP-UX only)		OT2	\$299
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$1198
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$1198
Three Years of System Support Options (3 years, 24x375)		3Y6	\$1647
• HP OV transaction agent tier 1 LTU, first year std. support	J5358AA		\$5,033
First Year of System Support Options (upgraded to 24x365)		OS6	\$210
First Year of System Support Options (CSS, HP-UX only)		OT1	\$419
First Year of System Support Options (CSS, HP-UX only)		OT2	\$419
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$1678
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$1678
Three Years of System Support Options (3 years, 24x375)		3Y6	\$2307
• HP OV transaction agent tier 2 LTU, first year std. support	J5359AA		\$10,793
First Year of System Support Options (upgraded to 24x365)		OS6	\$450
First Year of System Support Options (CSS, HP-UX only)		OT1	\$899
First Year of System Support Options (CSS, HP-UX only)		OT2	\$899
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$3598
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$3598
Three Years of System Support Options (3 years, 24x375)		3Y6	\$4947
• HP OV transaction agent tier 3 LTU, first year std. support	J5360AA		\$24,473
First Year of System Support Options (upgraded to 24x365)		OS6	\$1020
First Year of System Support Options (CSS, HP-UX only)		OT1	\$2039
First Year of System Support Options (CSS, HP-UX only)		OT2	\$2039
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$8158
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$8158
Three Years of System Support Options (3 years, 24x375)		3Y6	\$11217
• HP OV transaction agent tier 4 LTU, first year std. support	J5361AA		\$38,153
First Year of System Support Options (upgraded to 24x365)		OS6	\$1,590
First Year of System Support Options (CSS, HP-UX only)		OT1	\$3,179
First Year of System Support Options (CSS, HP-UX only)		OT2	\$3,179
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$12,718
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$12,718
Three Years of System Support Options (3 years, 24x375)		3Y6	\$17,487
• HP OV transaction analyzer media	J5362AA		\$145
First Year of System Support Options (upgraded to 24x365)		OS6	\$7
First Year of System Support Options (CSS, HP-UX only)		OT1	\$15
First Year of System Support Options (CSS, HP-UX only)		OT2	\$15
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$58



Description	Product #	Opt #	Price
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$58
Three Years of System Support Options (3 years, 24x375)		3Y6	\$80
• HP OV performance/transaction agent tier 0 LTU, first year std. support	T2429AA		\$4,010
First Year of System Support Options (upgraded to 24x365)		OS6	\$167
First Year of System Support Options (CSS, HP-UX only)		OT1	\$334
First Year of System Support Options (CSS, HP-UX only)		OT2	\$334
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$1,337
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$1,337
Three Years of System Support Options (3 years, 24x375)		3Y6	\$1,838
• HP OV performance/transaction agent tier 1 LTU, first year std. support	T2430AA		\$5,630
First Year of System Support Options (upgraded to 24x365)		OS6	\$235
First Year of System Support Options (CSS, HP-UX only)		OT1	\$469
First Year of System Support Options (CSS, HP-UX only)		OT2	\$469
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$1,877
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$1,877
Three Years of System Support Options (3 years, 24x375)		3Y6	\$2,581
• HP OV performance/transaction agent tier 2 LTU, first year std. support	T2431AA		\$12,470
First Year of System Support Options (upgraded to 24x365)		OS6	\$520
First Year of System Support Options (CSS, HP-UX only)		OT1	\$1,039
First Year of System Support Options (CSS, HP-UX only)		OT2	\$1,039
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$4,157
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$4,157
Three Years of System Support Options (3 years, 24x375)		3Y6	\$5,716
• HP OV performance/transaction agent tier 3 LTU, first year std. support	T2432AA		\$28,070
First Year of System Support Options (upgraded to 24x365)		OS6	\$1,170
First Year of System Support Options (CSS, HP-UX only)		OT1	\$2,339
First Year of System Support Options (CSS, HP-UX only)		OT2	\$2,339
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$9,357
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$9,357
Three Years of System Support Options (3 years, 24x375)		3Y6	\$12,866
• HP OV performance/transaction agent tier 4 LTU, first year std. support	T2433AA		\$44,150
First Year of System Support Options (upgraded to 24x365)		OS6	\$1,840
First Year of System Support Options (CSS, HP-UX only)		OT1	\$3,679
First Year of System Support Options (CSS, HP-UX only)		OT2	\$3,679
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$14,717
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$14,717
Three Years of System Support Options (3 years, 24x375)		3Y6	\$20,236
• HP OV operations/transaction agent tier 0 LTU, first year std. support	T2434AA		\$4,010
First Year of System Support Options (upgraded to 24x365)		OS6	\$167
First Year of System Support Options (CSS, HP-UX only)		OT1	\$334
First Year of System Support Options (CSS, HP-UX only)		OT2	\$334
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$1,337
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$1,337
Three Years of System Support Options (3 years, 24x375)		3Y6	\$1,838
• HP OV operations/transaction agent tier 1 LTU, first year std. support	T2435AA		\$5,630
First Year of System Support Options (upgraded to 24x365)		OS6	\$235
First Year of System Support Options (CSS, HP-UX only)		OT1	\$469
First Year of System Support Options (CSS, HP-UX only)		OT2	\$469
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$1,877
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$1,877
Three Years of System Support Options (3 years, 24x375)		3Y6	\$2,581
• HP OV operations/transaction agent tier 2 LTU, first year std. support	T2436AA		\$12,470
First Year of System Support Options (upgraded to 24x365)		OS6	\$520
First Year of System Support Options (CSS, HP-UX only)		OT1	\$1,039
First Year of System Support Options (CSS, HP-UX only)		OT2	\$1,039
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$4,157



Description	Product #	Opt #	Price
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$4,157
Three Years of System Support Options (3 years, 24x375)		3Y6	\$5,716
• HP OV operations/transaction agent tier 3 LTU, first year std. support	T2437AA		\$28,070
First Year of System Support Options (upgraded to 24x365)		OS6	\$1,170
First Year of System Support Options (CSS, HP-UX only)		OT1	\$2,339
First Year of System Support Options (CSS, HP-UX only)		OT2	\$2,339
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$9,357
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$9,357
Three Years of System Support Options (3 years, 24x375)		3Y6	\$12,866
• HP OV operations/transaction agent tier 4 LTU, first year std. support	T2438AA		\$44,150
First Year of System Support Options (upgraded to 24x365)		OS6	\$1,840
First Year of System Support Options (CSS, HP-UX only)		OT1	\$3,679
First Year of System Support Options (CSS, HP-UX only)		OT2	\$3,679
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$14,717
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$14,717
Three Years of System Support Options (3 years, 24x375)		3Y6	\$20,236
• HP OV operations/performance/transaction agent tier 0 LTU, first year std. support	T2439AA		\$4,427
First Year of System Support Options (upgraded to 24x365)		OS6	\$184
First Year of System Support Options (CSS, HP-UX only)		OT1	\$369
First Year of System Support Options (CSS, HP-UX only)		OT2	\$369
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$1,476
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$1,476
Three Years of System Support Options (3 years, 24x375)		3Y6	\$2,029
• HP OV operations/performance/transaction agent tier 1 LTU, first year std. support	T2440AA		\$6,227
First Year of System Support Options (upgraded to 24x365)		OS6	\$259
First Year of System Support Options (CSS, HP-UX only)		OT1	\$519
First Year of System Support Options (CSS, HP-UX only)		OT2	\$519
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$2,076
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$2,076
Three Years of System Support Options (3 years, 24x375)		3Y6	\$2,854
• HP OV operations/performance/transaction agent tier 2 LTU, first year std. support	T2441AA		\$14,147
First Year of System Support Options (upgraded to 24x365)		OS6	\$589
First Year of System Support Options (CSS, HP-UX only)		OT1	\$1,179
First Year of System Support Options (CSS, HP-UX only)		OT2	\$1,179
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$4,716
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$4,716
Three Years of System Support Options (3 years, 24x375)		3Y6	\$6,484
• HP OV operations/performance/transaction agent tier 3 LTU, first year std. support	T2442AA		\$31,667
First Year of System Support Options (upgraded to 24x365)		OS6	\$1,319
First Year of System Support Options (CSS, HP-UX only)		OT1	\$2,639
First Year of System Support Options (CSS, HP-UX only)		OT2	\$2,639
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$10,556
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$10,556
Three Years of System Support Options (3 years, 24x375)		3Y6	\$14,514
• HP OV operations/performance/transaction agent tier 4 LTU, first year std. support	T2443AA		\$50,147
First Year of System Support Options (upgraded to 24x365)		OS6	\$2,089
First Year of System Support Options (CSS, HP-UX only)		OT1	\$4,179
First Year of System Support Options (CSS, HP-UX only)		OT2	\$4,179
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$16,716
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$16,716
Three Years of System Support Options (3 years, 24x375)		3Y6	\$22,984



HP OpenView transaction analyzer 1.1

NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt #	Price
• HP OV transaction agent tier 0 LTU, first year std. support	J5357AA		\$3,593
First Year of System Support Options (upgraded to 24x365)		OS6	\$150
First Year of System Support Options (CSS, HP-UX only)		OT1	\$299
First Year of System Support Options (CSS, HP-UX only)		OT2	\$299
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$1,198
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$1,198
Three Years of System Support Options (3 years, 24x375)		3Y6	\$1,647
• HP OV transaction agent tier 1 LTU, first year std. support	J5358AA		\$5,033
First Year of System Support Options (upgraded to 24x365)		OS6	\$210
First Year of System Support Options (CSS, HP-UX only)		OT1	\$419
First Year of System Support Options (CSS, HP-UX only)		OT2	\$419
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$1,678
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$1,678
Three Years of System Support Options (3 years, 24x375)		3Y6	\$2,307
• HP OV transaction agent tier 2 LTU, first year std. support	J5359AA		\$10,793
First Year of System Support Options (upgraded to 24x365)		OS6	\$450
First Year of System Support Options (CSS, HP-UX only)		OT1	\$899
First Year of System Support Options (CSS, HP-UX only)		OT2	\$899
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$3,598
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$3,598
Three Years of System Support Options (3 years, 24x375)		3Y6	\$4,947
• HP OV transaction agent tier 3 LTU, first year std. support	J5360AA		\$24,473
First Year of System Support Options (upgraded to 24x365)		OS6	\$1,020
First Year of System Support Options (CSS, HP-UX only)		OT1	\$2,039
First Year of System Support Options (CSS, HP-UX only)		OT2	\$2,039
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$8,158
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$8,158
Three Years of System Support Options (3 years, 24x375)		3Y6	\$11,217
• HP OV transaction agent tier 4 LTU, first year std. support	J5361AA		\$38,153
First Year of System Support Options (upgraded to 24x365)		OS6	\$1,590
First Year of System Support Options (CSS, HP-UX only)		OT1	\$3,179
First Year of System Support Options (CSS, HP-UX only)		OT2	\$3,179
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$12,718
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$12,718
Three Years of System Support Options (3 years, 24x375)		3Y6	\$17,487
• HP OV transaction analyzer 1.1 media	J5362BA		\$145
First Year of System Support Options (upgraded to 24x365)		OS6	\$7
First Year of System Support Options (CSS, HP-UX only)		OT1	\$15
First Year of System Support Options (CSS, HP-UX only)		OT2	\$15
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$58
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$58



Description	Product #	Opt #	Price
Three Years of System Support Options (3 years, 24x375)		3Y6	\$80
• HP OV performance/transaction agent tier 0 LTU, first year std. support	T2429AA		\$4,010
First Year of System Support Options (upgraded to 24x365)		OS6	\$167
First Year of System Support Options (CSS, HP-UX only)		OT1	\$334
First Year of System Support Options (CSS, HP-UX only)		OT2	\$334
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$1,337
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$1,337
Three Years of System Support Options (3 years, 24x375)		3Y6	\$1,838
• HP OV performance/transaction agent tier 1 LTU, first year std. support	T2430AA		\$5,630
First Year of System Support Options (upgraded to 24x365)		OS6	\$235
First Year of System Support Options (CSS, HP-UX only)		OT1	\$469
First Year of System Support Options (CSS, HP-UX only)		OT2	\$469
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$1,877
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$1,877
Three Years of System Support Options (3 years, 24x375)		3Y6	\$2,581
• HP OV performance/transaction agent tier 2 LTU, first year std. support	T2431AA		\$12,470
First Year of System Support Options (upgraded to 24x365)		OS6	\$520
First Year of System Support Options (CSS, HP-UX only)		OT1	\$1,039
First Year of System Support Options (CSS, HP-UX only)		OT2	\$1,039
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$4,157
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$4,157
Three Years of System Support Options (3 years, 24x375)		3Y6	\$5,716
• HP OV performance/transaction agent tier 3 LTU, first year std. support	T2432AA		\$28,070
First Year of System Support Options (upgraded to 24x365)		OS6	\$1,170
First Year of System Support Options (CSS, HP-UX only)		OT1	\$2,339
First Year of System Support Options (CSS, HP-UX only)		OT2	\$2,339
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$9,357
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$9,357
Three Years of System Support Options (3 years, 24x375)		3Y6	\$12,866
• HP OV performance/transaction agent tier 4 LTU, first year std. support	T2433AA		\$44,150
First Year of System Support Options (upgraded to 24x365)		OS6	\$1,840
First Year of System Support Options (CSS, HP-UX only)		OT1	\$3,679
First Year of System Support Options (CSS, HP-UX only)		OT2	\$3,679
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$14,717
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$14,717
Three Years of System Support Options (3 years, 24x375)		3Y6	\$20,236
• HP OV operations/transaction agent tier 0 LTU, first year std. support	T2434AA		\$4,010
First Year of System Support Options (upgraded to 24x365)		OS6	\$167
First Year of System Support Options (CSS, HP-UX only)		OT1	\$334
First Year of System Support Options (CSS, HP-UX only)		OT2	\$334
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$1,337
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$1,337
Three Years of System Support Options (3 years, 24x375)		3Y6	\$1,838
• HP OV operations/transaction agent tier 1 LTU, first year std. support	T2435AA		\$5,630
First Year of System Support Options (upgraded to 24x365)		OS6	\$235
First Year of System Support Options (CSS, HP-UX only)		OT1	\$469
First Year of System Support Options (CSS, HP-UX only)		OT2	\$469
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$1,877
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$1,877
Three Years of System Support Options (3 years, 24x375)		3Y6	\$2,581
• HP OV operations/transaction agent tier 2 LTU, first year std. support	T2436AA		\$12,470
First Year of System Support Options (upgraded to 24x365)		OS6	\$520
First Year of System Support Options (CSS, HP-UX only)		OT1	\$1,039
First Year of System Support Options (CSS, HP-UX only)		OT2	\$1,039
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$4,157
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$4,157



Description	Product #	Opt #	Price
Three Years of System Support Options (3 years, 24x375)		3Y6	\$5,716
• HP OV operations/transaction agent tier 3 LTU, first year std. support	T2437AA		\$28,070
First Year of System Support Options (upgraded to 24x365)		OS6	\$1,170
First Year of System Support Options (CSS, HP-UX only)		OT1	\$2,339
First Year of System Support Options (CSS, HP-UX only)		OT2	\$2,339
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$9,357
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$9,357
Three Years of System Support Options (3 years, 24x375)		3Y6	\$12,866
• HP OV operations/transaction agent tier 4 LTU, first year std. support	T2438AA		\$44,150
First Year of System Support Options (upgraded to 24x365)		OS6	\$1,840
First Year of System Support Options (CSS, HP-UX only)		OT1	\$3,679
First Year of System Support Options (CSS, HP-UX only)		OT2	\$3,679
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$14,717
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$14,717
Three Years of System Support Options (3 years, 24x375)		3Y6	\$20,236
• HP OV operations/performance/transaction agent tier 0 LTU, first year std. support	T2439AA		\$4,427
First Year of System Support Options (upgraded to 24x365)		OS6	\$184
First Year of System Support Options (CSS, HP-UX only)		OT1	\$369
First Year of System Support Options (CSS, HP-UX only)		OT2	\$369
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$1,476
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$1,476
Three Years of System Support Options (3 years, 24x375)		3Y6	\$2,029
• HP OV operations/performance/transaction agent tier 1 LTU, first year std. support	T2440AA		\$6,227
First Year of System Support Options (upgraded to 24x365)		OS6	\$259
First Year of System Support Options (CSS, HP-UX only)		OT1	\$519
First Year of System Support Options (CSS, HP-UX only)		OT2	\$519
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$2,076
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$2,076
Three Years of System Support Options (3 years, 24x375)		3Y6	\$2,854
• HP OV operations/performance/transaction agent tier 2 LTU, first year std. support	T2441AA		\$14,147
First Year of System Support Options (upgraded to 24x365)		OS6	\$589
First Year of System Support Options (CSS, HP-UX only)		OT1	\$1,179
First Year of System Support Options (CSS, HP-UX only)		OT2	\$1,179
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$4,716
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$4,716
Three Years of System Support Options (3 years, 24x375)		3Y6	\$6,484
• HP OV operations/performance/transaction agent tier 3 LTU, first year std. support	T2442AA		\$31,667
First Year of System Support Options (upgraded to 24x365)		OS6	\$1,319
First Year of System Support Options (CSS, HP-UX only)		OT1	\$2,639
First Year of System Support Options (CSS, HP-UX only)		OT2	\$2,639
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$10,556
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$10,556
Three Years of System Support Options (3 years, 24x375)		3Y6	\$14,514
• HP OV operations/performance/transaction agent tier 4 LTU, first year std. support	T2443AA		\$50,147
First Year of System Support Options (upgraded to 24x365)		OS6	\$2,089
First Year of System Support Options (CSS, HP-UX only)		OT1	\$4,179
First Year of System Support Options (CSS, HP-UX only)		OT2	\$4,179
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y2	\$16,716
Three Years of System Support Options (standard coverage M-F 8-5 for 3 years)		3Y3	\$16,716
Three Years of System Support Options (3 years, 24x375)		3Y6	\$22,984



HP OpenView Trend Performance Mgr

NOTES:

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Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt #	Price
• OV Trend Perf Mgr central server 5GB LTU	J5170AA		\$66,000
First Year of System Support Options		OS3	\$11,000
First Year of System Support Options		OS6	\$2,750
Three Years of System Support Options		3Y3	\$22,000
Three Years of System Support Options		3Y6	\$30,250
• OV Trend Perf Mgr central server 10GB LTU	J5171AA		\$93,600
First Year of System Support Options		OS3	\$15,600
First Year of System Support Options		OS6	\$3,900
Three Years of System Support Options		3Y3	\$31,200
Three Years of System Support Options		3Y6	\$42,900
• OV Trend Perf Mgr central server 20GB LTU	J5172AA		\$139,200
First Year of System Support Options		OS3	\$23,200
First Year of System Support Options		OS6	\$5,800
Three Years of System Support Options		3Y3	\$46,400
Three Years of System Support Options		3Y6	\$63,800
• OV Trend Perf Mgr central server 40GB LTU	J5173AA		\$210,000
First Year of System Support Options		OS3	\$35,000
First Year of System Support Options		OS6	\$8,750
Three Years of System Support Options		3Y3	\$70,000
Three Years of System Support Options		3Y6	\$96,250
• OV Trend Perf Mgr central server 80GB LTU	J5174AA		\$326,400
First Year of System Support Options		OS3	\$54,400
First Year of System Support Options		OS6	\$13,600
Three Years of System Support Options		3Y3	\$108,800
Three Years of System Support Options		3Y6	\$149,600
• OV Trend Perf Mgr central svr 160GB LTU	J5175AA		\$512,400
First Year of System Support Options		OS3	\$85,400
First Year of System Support Options		OS6	\$21,350
Three Years of System Support Options		3Y3	\$170,800
Three Years of System Support Options		3Y6	\$234,850
• OV Trend Perf Mgr, satellite svr 5GB LTU	J5176AA		\$54,000
First Year of System Support Options		OS3	\$9,000
First Year of System Support Options		OS6	\$2,250
Three Years of System Support Options		3Y3	\$18,000
Three Years of System Support Options		3Y6	\$24,750
• OV Trend Perf Mgr, satellite svr 10G LTU	J5177AA		\$81,600
First Year of System Support Options		OS3	\$13,600
First Year of System Support Options		OS6	\$3,400
Three Years of System Support Options		3Y3	\$27,200



Description	Product #	Opt #	Price
Three Years of System Support Options		3Y6	\$37,400
• OV Trend Perf Mgr, satellite svr 20G LTU	J5178AA		\$127,200
First Year of System Support Options		OS3	\$21,200
First Year of System Support Options		OS6	\$5,300
Three Years of System Support Options		3Y3	\$42,400
Three Years of System Support Options		3Y6	\$58,300
• OV Trend Perf Mgr, satellite svr 40G LTU	J5179AA		\$198,000
First Year of System Support Options		OS3	\$33,000
First Year of System Support Options		OS6	\$8,250
Three Years of System Support Options		3Y3	\$66,000
Three Years of System Support Options		3Y6	\$90,750
• OV Trend Perf Mgr, DTD 5GB LTU	J5180AA		\$20,550
First Year of System Support Options		OS3	\$3,425
First Year of System Support Options		OS6	\$856.25
Three Years of System Support Options		3Y3	\$6,850
Three Years of System Support Options		3Y6	\$9,418.75
• OV Trend Perf Mgr, DTD 10GB LTU	J5181AA		\$27,450
First Year of System Support Options		OS3	\$4,575
First Year of System Support Options		OS6	\$1,143.75
Three Years of System Support Options		3Y3	\$9,150
Three Years of System Support Options		3Y6	\$12,581.25
• OV Trend Perf Mgr, DTD 20GB LTU	J5182AA		\$38,850
First Year of System Support Options		OS3	\$6,475
First Year of System Support Options		OS6	\$1,618.75
Three Years of System Support Options		3Y3	\$12,950
Three Years of System Support Options		3Y6	\$17,806.25
• OV Trend Perf Mgr, DTD 40GB LTU	J5183AA		\$56,550
First Year of System Support Options		OS3	\$9,425
First Year of System Support Options		OS6	\$2,356.25
Three Years of System Support Options		3Y3	\$18,850
Three Years of System Support Options		3Y6	\$25,918.75
• OV Trend Perf Mgr, DTD 80GB LTU	J5184AA		\$85,650
First Year of System Support Options		OS3	\$14,275
First Year of System Support Options		OS6	\$3,568.75
Three Years of System Support Options		3Y3	\$28,550
Three Years of System Support Options		3Y6	\$39,256.25
• OV Trend Perf Mgr, svr upgr 5-10GB LTU	J5185AA		\$37,680
First Year of System Support Options		OS3	\$6,280
First Year of System Support Options		OS6	\$1,570
Three Years of System Support Options		3Y3	\$12,560
Three Years of System Support Options		3Y6	\$17,270
• OV Trend Perf Mgr, svr upgr 5-20GB LTU	J5186AA		\$83,280
First Year of System Support Options		OS3	\$13,880
First Year of System Support Options		OS6	\$3,470
Three Years of System Support Options		3Y3	\$27,760
Three Years of System Support Options		3Y6	\$38,170
• OV Trend Perf Mgr, svr upgr 5-40GB LTU	J5187AA		\$154,080
First Year of System Support Options		OS3	\$25,680
First Year of System Support Options		OS6	\$6,420
Three Years of System Support Options		3Y3	\$51,360
Three Years of System Support Options		3Y6	\$70,620
• OV Trend Perf Mgr, svr upgr 5-80GB LTU	J5188AA		\$270,480
First Year of System Support Options		OS3	\$45,080
First Year of System Support Options		OS6	\$11,270



Description	Product #	Opt #	Price
Three Years of System Support Options		3Y3	\$90,160
Three Years of System Support Options		3Y6	\$123,970
• OV Trend Perf Mgr, svr upgr 5-160GB LTU	J5189AA		\$456,480
First Year of System Support Options		OS3	\$76,080
First Year of System Support Options		OS6	\$19,020
Three Years of System Support Options		3Y3	\$152,160
Three Years of System Support Options		3Y6	\$209,220
• OV Trend Perf Mgr, svr upgr 10-20GB LTU	J5190AA		\$61,200
First Year of System Support Options		OS3	\$10,200
First Year of System Support Options		OS6	\$2,550
Three Years of System Support Options		3Y3	\$20,400
Three Years of System Support Options		3Y6	\$28,050
• OV Trend Perf Mgr, svr upgr 10-40GB LTU	J5191AA		\$132,000
First Year of System Support Options		OS3	\$22,000
First Year of System Support Options		OS6	\$5,500
Three Years of System Support Options		3Y3	\$44,000
Three Years of System Support Options		3Y6	\$60,500
• OV Trend Perf Mgr, svr upgr 10-80GB LTU	J5192AA		\$248,400
First Year of System Support Options		OS3	\$41,400
First Year of System Support Options		OS6	\$10,350
Three Years of System Support Options		3Y3	\$82,800
Three Years of System Support Options		3Y6	\$113,850
• OV Trend Perf Mgr, svr upgr 10-160GB LTU	J5193AA		\$434,400
First Year of System Support Options		OS3	\$72,400
First Year of System Support Options		OS6	\$18,100
Three Years of System Support Options		3Y3	\$144,800
Three Years of System Support Options		3Y6	\$199,100
• OV Trend Perf Mgr, svr upgr 20-40GB LTU	J5194AA		\$95,520
First Year of System Support Options		OS3	\$15,920
First Year of System Support Options		OS6	\$3,980
Three Years of System Support Options		3Y3	\$31,840
Three Years of System Support Options		3Y6	\$43,780
• OV Trend Perf Mgr, svr upgr 20-80GB LTU	J5195AA		\$211,920
First Year of System Support Options		OS3	\$35,320
First Year of System Support Options		OS6	\$8,830
Three Years of System Support Options		3Y3	\$70,640
Three Years of System Support Options		3Y6	\$97,130
• OV Trend Perf Mgr, svr upgr 20-160GB LTU	J5196AA		\$397,920
First Year of System Support Options		OS3	\$66,320
First Year of System Support Options		OS6	\$16,580
Three Years of System Support Options		3Y3	\$132,640
Three Years of System Support Options		3Y6	\$182,380
• OV Trend Perf Mgr, svr upgr 40-80GB LTU	J5197AA		\$155,280
First Year of System Support Options		OS3	\$25,880
First Year of System Support Options		OS6	\$6,470
Three Years of System Support Options		3Y3	\$51,760
Three Years of System Support Options		3Y6	\$71,170
• OV Trend Perf Mgr, svr upgr 40-160GB LTU	J5198AA		\$341,280
First Year of System Support Options		OS3	\$56,880
First Year of System Support Options		OS6	\$14,220
Three Years of System Support Options		3Y3	\$113,760
Three Years of System Support Options		3Y6	\$156,420
• OV Trend Perf Mgr svr upgr 80-160GB LTU	J5199AA		\$248,160
First Year of System Support Options		OS3	\$41,360



Description	Product #	Opt #	Price
First Year of System Support Options		OS6	\$10,340
Three Years of System Support Options		3Y3	\$82,720
Three Years of System Support Options		3Y6	\$113,740
• OV Perf Insight Report Pack for ATM LTU	J5208AA		\$9,000
First Year of System Support Options		OS3	\$1,500
First Year of System Support Options		OS6	\$375
Three Years of System Support Options		3Y3	\$3,000
Three Years of System Support Options		3Y6	\$4,125
• OV Perf Insight Report Pack for Frame Relay LTU	J5210AA		\$9,000
First Year of System Support Options		OS3	\$1,500
First Year of System Support Options		OS6	\$375
Three Years of System Support Options		3Y3	\$3,000
Three Years of System Support Options		3Y6	\$4,125
• OV Perf Insight Report Pack for Device Resources LTU	J5212AA		\$9,000
First Year of System Support Options		OS3	\$1,500
First Year of System Support Options		OS6	\$375
Three Years of System Support Options		3Y3	\$3,000
Three Years of System Support Options		3Y6	\$4,125
• OV Perf Insight Report Pack for Interface Reporting LTU	J5213AA		\$9,000
First Year of System Support Options		OS3	\$1,500
First Year of System Support Options		OS6	\$375
Three Years of System Support Options		3Y3	\$3,000
Three Years of System Support Options		3Y6	\$4,125
• OV Perf Insight Report Pack for Cisco Ping LTU	J5256AA		\$9,000
First Year of System Support Options		OS3	\$1,500
First Year of System Support Options		OS6	\$375
Three Years of System Support Options		3Y3	\$3,000
Three Years of System Support Options		3Y6	\$4,125
• OV Perf Insight Report Pack for Service Assurance LTU	J5258AA		\$9,000
First Year of System Support Options		OS3	\$1,500
First Year of System Support Options		OS6	\$375
Three Years of System Support Options		3Y3	\$3,000
Three Years of System Support Options		3Y6	\$4,125
• OV Perf Insight Report Pack for MPLS VPN LTU	J5260AA		\$9,000
First Year of System Support Options		OS3	\$1,500
First Year of System Support Options		OS6	\$375
Three Years of System Support Options		3Y3	\$3,000
Three Years of System Support Options		3Y6	\$4,125
• OV Perf Insight Report Pack for NetFlow Interfaces LTU	J5262AA		\$9,000
First Year of System Support Options		OS3	\$1,500
First Year of System Support Options		OS6	\$375
Three Years of System Support Options		3Y3	\$3,000
Three Years of System Support Options		3Y6	\$4,125
• OV Perf Insight Report Pack for System Resources LTU	J5228AA		\$9,000
First Year of System Support Options		OS3	\$1,500
First Year of System Support Options		OS6	\$375
Three Years of System Support Options		3Y3	\$3,000
Three Years of System Support Options		3Y6	\$4,125
• OV Perf Insight Report Pack for RMON and RMON2	J5229AA		\$9,000
First Year of System Support Options		OS3	\$1,500
First Year of System Support Options		OS6	\$375
Three Years of System Support Options		3Y3	\$3,000
Three Years of System Support Options		3Y6	\$4,125
• OV Perf Insight Report Pack for IP QoS Statistics	J5231AA		\$9,000
First Year of System Support Options		OS3	\$1,500



Description	Product #	Opt #	Price
First Year of System Support Options		OS6	\$375
Three Years of System Support Options		3Y3	\$3,000
Three Years of System Support Options		3Y6	\$4,125
• OV Perf Insight Report Pack for IP Access Rate Reporting	J5239AA		\$9,000
First Year of System Support Options		OS3	\$1,500
First Year of System Support Options		OS6	\$375
Three Years of System Support Options		3Y3	\$3,000
Three Years of System Support Options		3Y6	\$4,125
• OV Perf Insight Report Pack for Cisco IP Telephony Statistics	J5242AA		\$9,000
First Year of System Support Options		OS3	\$1,500
First Year of System Support Options		OS6	\$375
Three Years of System Support Options		3Y3	\$3,000
Three Years of System Support Options		3Y6	\$4,125
• OV Trend Perf Poller LTU	J5218AA		\$3,600
First Year of System Support Options		OS3	\$600
First Year of System Support Options		OS6	\$150
Three Years of System Support Options		3Y3	\$1,200
Three Years of System Support Options		3Y6	\$1,650
• OV Trend Perf web access server LTU	J5219AA		\$12,000
First Year of System Support Options		OS3	\$2,000
First Year of System Support Options		OS6	\$500
Three Years of System Support Options		3Y3	\$4,000
Three Years of System Support Options		3Y6	\$5,500
• OV Trend Perf client for admin/rpt bldg	J5220AA		\$7,200
First Year of System Support Options		OS3	\$1,200
First Year of System Support Options		OS6	\$300
Three Years of System Support Options		3Y3	\$2,400
Three Years of System Support Options		3Y6	\$3,300
• OV Trend Perf client to view rpts LTU	J5221AA		\$1,800
First Year of System Support Options		OS3	\$300
First Year of System Support Options		OS6	\$75
Three Years of System Support Options		3Y3	\$600
Three Years of System Support Options		3Y6	\$825
• HP OV Trend Perf Mgr, DTD 160GB LTU	J5232AA		\$128,100
First Year of System Support Options		OS3	\$21,350
First Year of System Support Options		OS6	\$5,337.5
Three Years of System Support Options		3Y3	\$42,700
Three Years of System Support Options		3Y6	\$58,712.5
• OV Trend Perf Mgr, svr upgr 1-5GB LTU	J5233AA		\$37,488
First Year of System Support Options		OS3	\$6,248
First Year of System Support Options		OS6	\$1,562
Three Years of System Support Options		3Y3	\$12,496
Three Years of System Support Options		3Y6	\$17,182
• OV Trend Perf Mgr, svr upgr 1-10GB LTU	J5234AA		\$65,088
First Year of System Support Options		OS3	\$10,848
First Year of System Support Options		OS6	\$2,712
Three Years of System Support Options		3Y3	\$21,696
Three Years of System Support Options		3Y6	\$29,832
• OV Trend Perf Mgr, svr upgr 1-20GB LTU	J5235AA		\$110,688
First Year of System Support Options		OS3	\$18,448
First Year of System Support Options		OS6	\$4,612
Three Years of System Support Options		3Y3	\$36,896
Three Years of System Support Options		3Y6	\$50,732
• OV Trend Perf Mgr, svr upgr 1-40GB LTU	J5236AA		\$181,488



Description	Product #	Opt #	Price
First Year of System Support Options		OS3	\$30,248
First Year of System Support Options		OS6	\$7,562
Three Years of System Support Options		3Y3	\$60,496
Three Years of System Support Options		3Y6	\$83,182
• OV Trend Perf Mgr, svr upgr 10-80GB LTU	J5237AA		\$297,888
First Year of System Support Options		OS3	\$49,648
First Year of System Support Options		OS6	\$12,412
Three Years of System Support Options		3Y3	\$99,296
Three Years of System Support Options		3Y6	\$136,532
• OV Trend Perf Mgr, svr upgr 1-160GB LTU	J5238AA		\$483,888
First Year of System Support Options		OS3	\$80,648
First Year of System Support Options		OS6	\$20,162
Three Years of System Support Options		3Y3	\$161,296
Three Years of System Support Options		3Y6	\$221,782
• Perf Insight Media Kit vers. 4.5	J5222AA		\$295
• Perf Insight Manual Kit vers. 4.5	J5223AA		\$295
• Admin I course	U1614S		\$1,070
• Admin II course	U1615S		\$1,605
• Building reports	U1616S		\$2,675

HP OpenView Web Transaction Observer

NOTES:

- All products are bundled with one-year standard support.
- HP Care Pack Program for HP Software Services - HP Care Pack is the new support structure that replaces the existing pre-merger HP and Compaq support services. The program will be implemented for Customer Care Standard and Customer Care Extended for HP OpenView and storage management software starting August 18, 2003. The software support deliverables have not changed in any way, so there will be minimal impact on customers. The only changes to Customer Care Standard and Customer Care Extended are the names, product numbers, and the format of quotes. For more information please visit:

Internal HP Web site: <http://ovbu.fc.hp.com/ovbu/ss/services.htm>

Channel Web site: http://partners.openview.hp.com/reseller/price_guides.htm

Description	Product #	Opt. #	Price
• OV Web Transaction Observer LTU First 50 Transactions	B7417WA		\$35,994
(NOTE: Observes any web server platform)			
First Year of System Support Option.		OS6	\$1,500
Three Years of System Support Option.		3Y2	\$11,998
Three Years of System Support Option		3Y3	\$11,998
Three Years of System Support Option		3Y6	\$16,497
• OV Web Transaction Observer Media & Manual	B7493WA		\$95
• OV Web Transaction Observer LTU Additional 50 Transactions PAK	B7441WA		\$17,994
First Year of System Support Option			
Three Years of System Support Option			
Three Years of System Support Option			
Three Years of System Support Option			